

# **Earnings Conference Call**

**Second Quarter 2012** 

July 26, 2012

# Cautionary Statements And Risk Factors That May Affect Future Results

Any statements made herein about future operating and/or financial results and/or other future events are forward-looking statements under the Safe Harbor Provisions of the Private Securities Litigation Reform Act of 1995. These forward-looking statements may include, for example, statements regarding anticipated future financial and operating performance and results, including estimates for growth. Actual results may differ materially from such forward-looking statements. A discussion of factors that could cause actual results or events to vary is contained in the Appendix herein and in our Securities and Exchange Commission (SEC) filings.

#### Non-GAAP Financial Information

This presentation refers to adjusted earnings, which are not financial measurements prepared in accordance with GAAP. Adjusted earnings, as defined by NextEra Energy, represent net income before the mark-to-market effects of non-qualifying hedges and the net effect of other than temporary impairments (OTTI) on certain investments. Quantitative reconciliations of historical adjusted earnings to net income, which is the most comparable GAAP measure to adjusted earnings, are included in the attached Appendix. Prospective adjusted earnings amounts cannot be reconciled to net income because net income includes the mark-to-market effects of non-qualifying hedges and OTTI on certain investments, neither of which can be determined at this time. Adjusted earnings does not represent a substitute for net income, as prepared in accordance with GAAP.



### Overview: Solid performance; on track to meet expectations

## **2012 Second Quarter Highlights**

- Solid financial results, consistent with expectations
  - FPL regulatory capital employed increased 17.5% over the comparable quarter in 2011
  - FPL regulatory ROE 11%
- Florida economic indicators are mixed
- FPL rate case is proceeding
- Execution on record backlog at Energy Resources on track
- No change to earnings expectations through 2014



# FPL's investments that benefit customers helped produce solid earnings growth during the quarter

## Florida Power & Light Results – Second Quarter







# FPL's earnings per share grew 13 cents over the comparable quarter, driven primarily by continued investment in the business

## Florida Power & Light EPS Contribution Drivers

EPS Growth	
	Second Quarter
FPL - 2011 EPS	\$0.72
Drivers:	
New investment and other	\$0.09
Clause results, primarily nuclear uprates	\$0.03
AFUDC	\$0.01
FPL - 2012 EPS	\$0.85

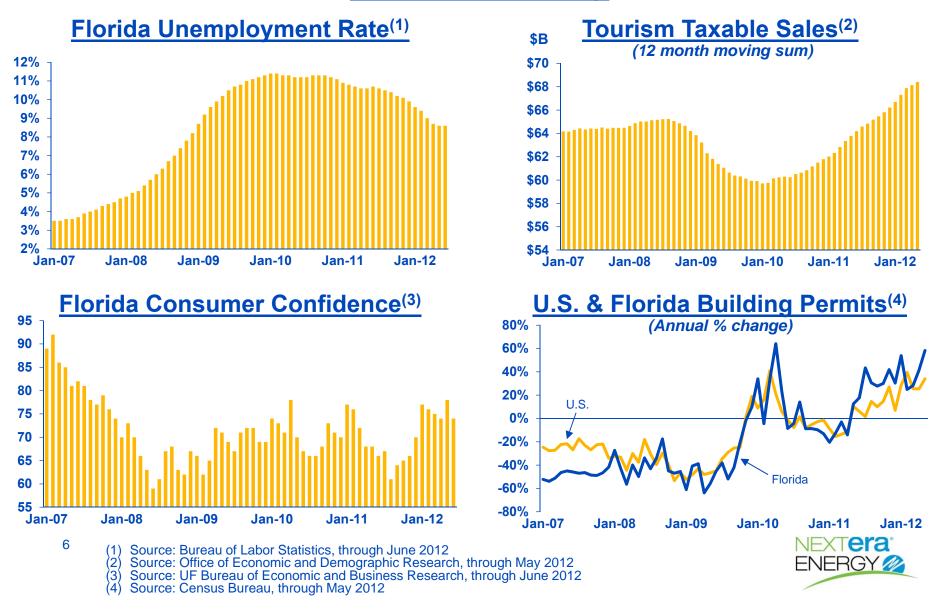






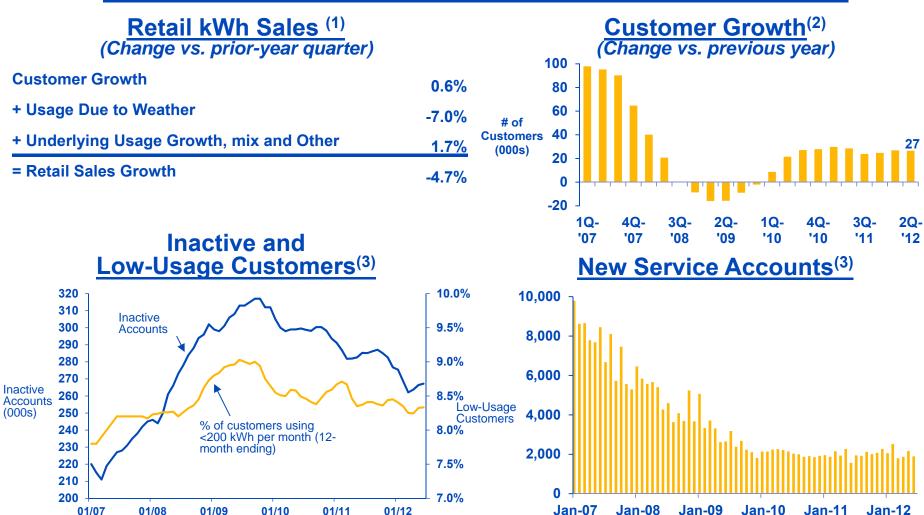
# Trends in employment and building permits continue to be positive

## Florida Economy



## FPL's volume metrics continue to improve slowly

## **Customer Characteristics – Second Quarter 2012**



<sup>(1)</sup> Retail sales results in the table exclude the impact of FPL's change from a fiscal month to a calendar month; actual retail sales decreased 5.7%

Based on average number of customer accounts for the guarter (2) Based on average managers.(3) FPL data, through June 2012

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# FPL rate case is proceeding; technical hearing scheduled to begin August 20<sup>th</sup>

## **FPL Base Rate Request**

#### Summary of request:

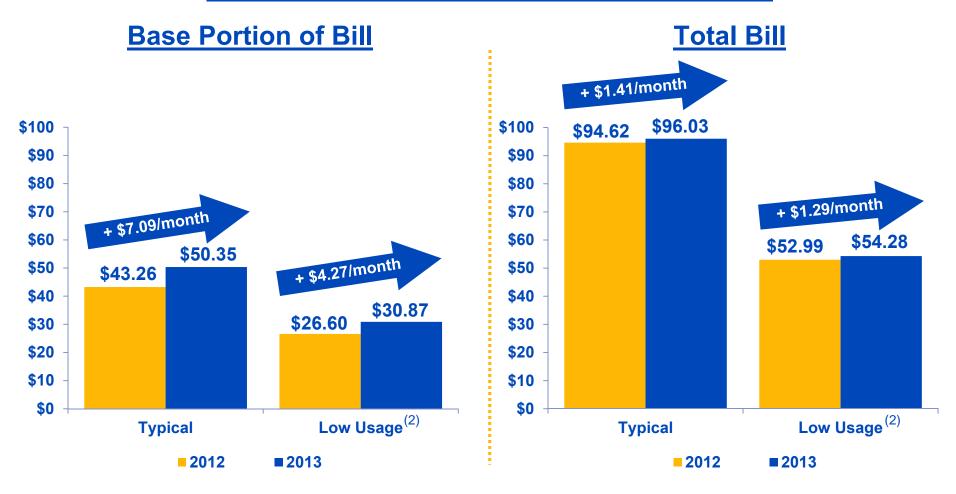
- \$516.5 MM base revenue increase effective January 2, 2013
- \$173.9 MM step increase coinciding with COD of the Cape Canaveral modernization
- Three major drivers:
  - -- Cape Canaveral cost recovery
  - -- Less surplus depreciation available to amortize
  - -- Re-set ROE to 11.25% plus 25 bps performance adder





# FPL's base rate increase request is significantly offset by reductions in the fuel portion of the bill

## FPL Base Rate Request: Bill Impact<sup>(1)</sup>



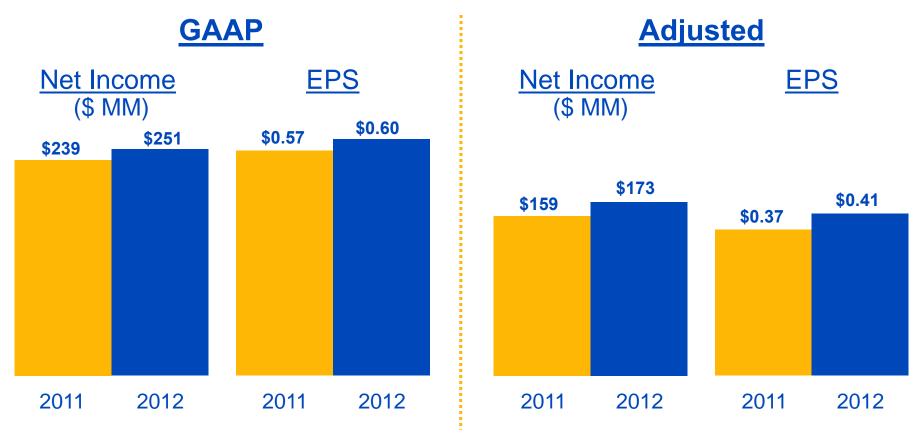


(2) 530 kWh bill, which is usage at the 25th percentile of residential customers



# Energy Resources' adjusted earnings increased four cents over the comparable quarter in 2011

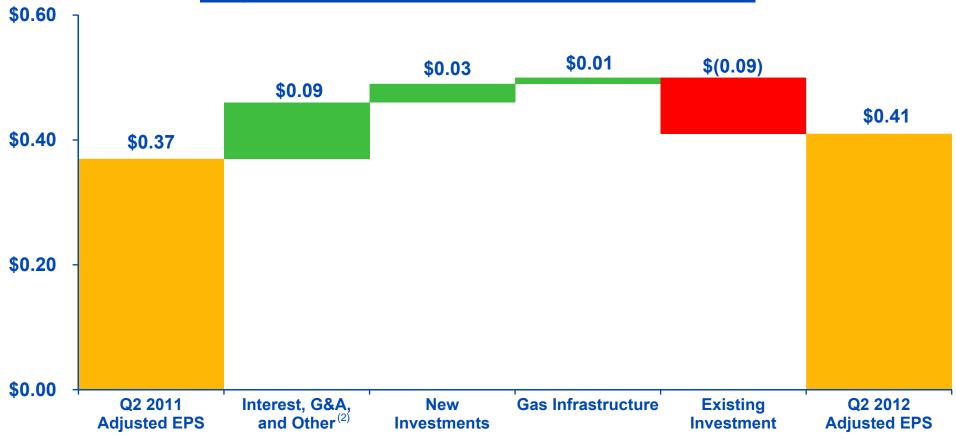
# **Energy Resources Results**(1) – **Second Quarter**





# Energy Resources' adjusted earnings increased four cents over the comparable quarter in 2011

# **Energy Resources Second Quarter Adjusted EPS**(1) Contribution Drivers



<sup>(2)</sup> Includes an \$0.08 favorable impact from an impairment charge taken in the prior year second quarter, interest expense, differential membership costs, income tax adjustments, general & administrative expenses, share accretion, rounding, interest and other income.



<sup>11 (1)</sup> See Appendix for reconciliation of adjusted amounts to GAAP amounts

# Energy Resources continues to make good progress in developing its record backlog of renewable projects

## NextEra Energy Resources: Development Highlights

- Continue to execute on development of backlog:
  - Approximately 1,300 MW of U.S. wind in 2012
    - -- 177 MW in service in Q1
    - -- Majority scheduled to enter service in Q4
  - Approximately 600 MW of Canadian wind; anticipated CODs 2012-2015
  - Approximately 900 MW of solar; anticipated CODs 2012-2016:
    - -- Spain: Q1 and Q3 of 2013
    - -- Genesis: Q4 2013 and Q2 2014
    - -- Desert Sunlight: Partial operations in 2013 and full operations in 2015
    - -- McCoy: Partial operations in 2015 and full operations in 2016

On track to meet all major schedule commitments



## NextEra Energy's adjusted earnings per share increased eight cents over the comparable period in 2011

## NextEra Energy EPS Summary<sup>(1)</sup> – Second Quarter

GAAP	<u>2011</u>	<u>2012</u>	<b>Change</b>
FPL	\$0.72	\$0.85	\$0.13
Energy Resources	\$0.57	\$0.60	\$0.03
Corporate and Other	\$0.09	\$0.00	(\$0.09)
Total	\$1.38	\$1.45	\$0.07
Adjusted	2011	2012	Change
rajastoa	<u> 2011</u>	<u> 2012</u>	<u>Change</u>
FPL	\$0.72	\$0.85	\$0.13
-			
FPL	\$0.72	\$0.85	\$0.13



# We expect to continue accessing a diverse group of financial instruments in 2012

## Summary of NextEra Energy's Capital Plans

- Remain focused on maintaining solid credit metrics
- On track with 2012 financing plans
- Expect to be free cash flow positive in 2014, based on current capital plans ("backlog only" scenario)
- Targeting a 55% dividend payout ratio in 2014, based on portfolio mix shifting to more regulated/long-term contracted



## **Adjusted Earnings Per Share Expectations**

2012

\$4.35 - \$4.65

2014

\$5.05 - \$5.65

NextEra Energy's adjusted earnings expectations exclude the cumulative effect of adopting new accounting standards, the unrealized mark-to-market effect of non-qualifying hedges, and net other than temporary impairment losses on securities held in NextEra Energy Resources' nuclear decommissioning funds, none of which can be determined at this time. In addition, NextEra Energy's adjusted earnings expectations assume, among other things: normal weather and operating conditions; no further significant decline in the national or the Florida economy; supportive commodity markets; public policy support for wind and solar development and construction; market demand and transmission expansion to support wind and solar development; access to capital at reasonable cost and terms; no acquisitions or divestitures; no adverse litigation decisions; and no changes to governmental tax policy or incentives. Please see the accompanying cautionary statements for a list of the risk factors that may affect future results. These earnings expectations should be read in conjunction with NextEra Energy's current and periodic reports filed with the SEC, which may include other items that may affect future results. The adjusted earnings per share expectations are valid only as of July 26, 2012.



# Achievement of NextEra Energy's 2012 key objectives sets the stage for continued growth

## **Critical Success Factors for 2012**

#### At FPL:

- Continue to deliver outstanding customer value
- Continue execution on major capital projects
- Achieve satisfactory outcome of base rate case

## At Energy Resources:

- Ensure solid execution in daily operations
- Move forward with record renewable project backlog

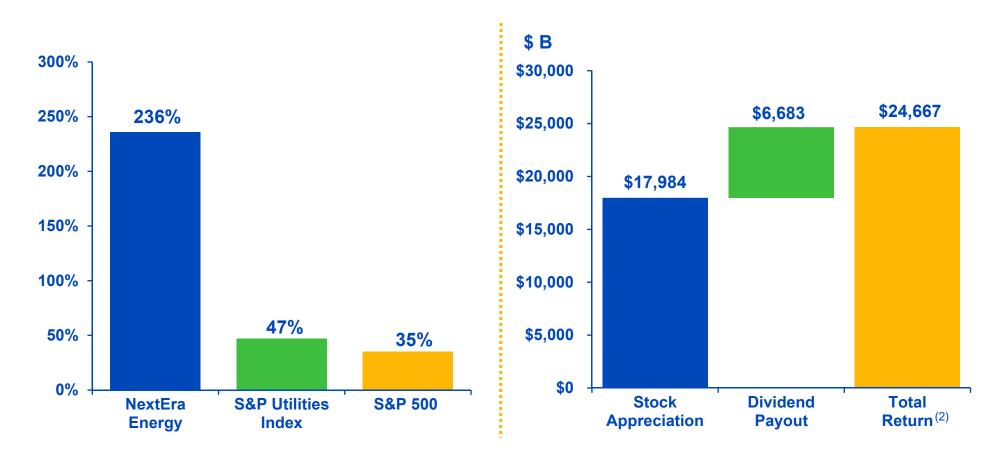
#### At Lone Star Transmission:

- Expected in-service date Q1 2013
- Achieve satisfactory outcome of base rate case in Texas



# During Lew Hay's tenure as CEO, NextEra Energy significantly outperformed both the S&P 500 and the S&P Utilities Index

# 11-year Total Shareholder Return<sup>(1)</sup> (June 12, 2001 – June 29, 2012)



 <sup>17 (1)</sup> Total shareholder return for NextEra Energy, S&P Utilities Index, and the S&P 500 assumes dividend reinvestment
 (2) Assumes no reinvestment of dividends
 Source: FactSet



# NEXTERA® ENERGY

# **Q&A Session**



# NEXTERA® ENERGY

# **Appendix**



#### **2012 Portfolio Financial Information**

(as of June 7, 2012)

	MWs	Expected Generation Twh's	pected Gross Margin <sup>1</sup> % Gross EBITDA <sup>1</sup> neration Range Margin Range		Equivalent EBITDA <sup>1</sup> Range \$ in millions		EBITDA <sup>1</sup> I Range		Following <sup>3</sup> Year PTC Expiration			
Contracted												
Wind <sup>4</sup>	6,863	21.0	\$1,315	-	\$1,365	99%		\$1,030	- \$1,	,080,	16	(\$41)
Other	2,786	18.3	\$760	-	\$790	97%		\$450	- \$	3480	16	
	9,650	39.3	\$2,075	-	\$2,155	99%		\$1,480	- \$1,	,560	16	
Merchant							> 97%					
Texas wind	1,709	5.4	\$295	-	\$345	97%		\$230	- \$	280		
Northeast (nuclear & hydro)	1,459	9.0	\$610	-	\$630	98%		\$390	- \$	3410		
Spark Spread and Other	3,792	15.7	\$150	-	\$250	79%		\$50	- \$	150	_	
	6,960	30.1	\$1,055	Ī	\$1,225	94%	)	\$670	- \$	840	-	
New Investment <sup>5</sup>			\$185	-	\$265	100%		\$160	- \$	240		
Other Businesses												
Gas Infrastructure			\$150	-	\$230	95%		\$105	- \$	185		
Power & Gas Trading			\$50	-	\$90	42%		\$30	-	\$70		
Customer Supply		_	\$155	-	\$205	92%		\$70	\$	120	_	
		_	\$355	-	\$525	85%		\$205	- \$	375	_	

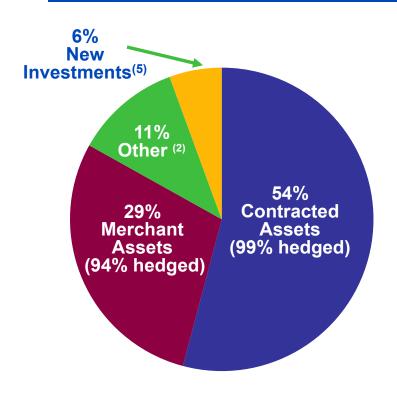
<sup>(1)</sup> Projected equivalent gross margin and EBITDA includes NextEra Energy's consolidated investments as well as its share of earnings from equity method investments. Projected equivalent gross margin of each category of asset set forth above represents such category's projected (a) revenue less (b) fuel expense and for the gas infrastructure category less (c) royalty expense. Projected gross margin excludes the impact of non-qualifying hedges. Projected equivalent EBITDA of each asset category set forth above represents such category's projected (a) equivalent gross margin, as calculated in the manner described above less (b) operating expenses, plus (c) other income, less (d) other deductions. Projected equivalent EBITDA excludes depreciation expense, certain differential membership partnership costs, other than temporary impairments, and income taxes. Projected revenue as used in the calculations of projected equivalent gross margin and projected EBITDA represents the sum of projected (a) operating revenue plus a pre-tax allocation of (b) production tax credits, plus (c) investment tax credits and plus (d) convertible investment tax credits. Projected revenue excludes the impact of non-qualifying hedges. Projected equivalent gross margin and projected equivalent EBITDA may differ significantly from the operating income and net income, respectively, as calculated in accordance with GAAP.

- (2) Remaining contract life is the weighted average based on equivalent gross margin.
- 22 (3) Production tax credits shown on a pre-tax basis.
  - (4) Contracted assets includes wind assets without executed PPAs. Equivalent gross margin amounts for these wind assets reflects energy pricing based upon the forward curves until the PPAs are expected to be executed at which time a projected PPA energy price is reflected. The percentage of gross margin hedged assumes that these assets are unhedged for the full year presented.
  - (5) New investment includes wind and solar asset additions for 2012 for which the output is sold under a long term contract



## Energy Resources' existing assets are largely contracted or hedged for 2012

# **2012 Equivalent Gross Margin Contributions**(1)



## **Balance of Year 2012 Portfolio Sensitivities**

- \$1/MMBtu change in natural gas ≈ 3-4 cents in adjusted EPS<sup>(3)</sup>
- 1% change in wind resource ≈ 1 cent in adjusted EPS(3)(4)

(1) As of June 7, 2012; see detailed breakdown in the Appendix of this presentation
(2) Other includes gas infrastructure, customer supply businesses, and proprietary power and gas trading
(3) Potential impact on adjusted EPS at NextEra Energy for balance of 2012
(4) Production based on portfolio in service as of January 1, 2012
(5) New investments include wind and solar asset additions for 2012 for a line. New investments include wind and solar asset additions for 2012 for which the output is sold under a long term contract



#### **2013 Portfolio Financial Information**

(as of June 7, 2012)

	MWs	Expected Generation Twh's	Equi <sup>o</sup> Gross Ra \$ in m	Ma ng	argin <sup>1</sup> e	Equivalent % Gross Margin Hedged		Equivalent EBITDA <sup>1</sup> Range \$ in millions			Range		Remaining <sup>2</sup> Contract Life	Following <sup>3</sup> Year PTC Expiration
Contracted							`							
Wind <sup>4</sup>	6,863	21.7	\$1,305	-	\$1,355	98%		\$1,005	-	\$1,055	15	(\$57)		
Other	2,786	18.9	\$810	-	\$840	96%		\$465	-	\$495	15			
	9,650	40.6	\$2,115		\$2,195	97%		\$1,470	-	\$1,550	15	•		
Merchant Assets							94%							
Texas wind	1,709	5.4	\$365	-	\$415	95%		\$300	-	\$350				
Northeast (nuclear & hydro)	1,459	11.0	\$520	-	\$550	99%		\$285	-	\$315				
Spark Spread and Other	3,792	13.7	\$215	-	\$285	59%		\$115	-	\$180	_			
	6,960	30.2	\$1,100		\$1,250	89%	)	\$700		\$845	_			
New Investment <sup>5</sup>			\$660	-	\$670	100%		\$570	-	\$580				
Other Businesses														
Gas Infrastructure			\$140	-	\$240	87%		\$95	-	\$195				
Power & Gas Trading			\$50	-	\$90	22%		\$30	-	\$70				
Customer Supply		_	\$165	-	\$225	28%		\$70	-	\$130	_			
		_	\$355	-	\$555	51%		\$195	-	\$395	_			

3) Production tax credits shown on a pre-tax basis.

(5) New investment includes wind and solar asset additions for 2012 and 2013 for which the output is sold under a long term contract.



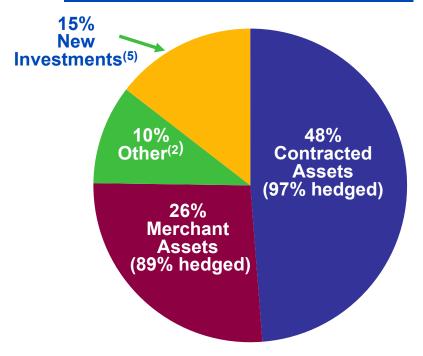
<sup>(1)</sup> Projected equivalent gross margin and EBITDA includes NextEra Energy's consolidated investments as well as its share of earnings from equity method investments. Projected equivalent gross margin of each category of asset set forth above represents such category's projected (a) revenue less (b) fuel expense and for the gas infrastructure category less (c) royalty expense. Projected gross margin excludes the impact of non-qualifying hedges. Projected equivalent EBITDA of each asset category set forth above represents such category's projected (a) equivalent gross margin, as calculated in the manner described above less (b) operating expenses, plus (c) other income, less (d) other deductions. Projected equivalent EBITDA excludes depreciation expense, certain differential membership partnership costs, other than temporary impairments, and income taxes. Projected revenue as used in the calculations of projected equivalent gross margin and projected EBITDA represents the sum of projected (a) operating revenue plus a pre-tax allocation of (b) production tax credits, plus (c) investment tax credits and plus (d) convertible investment tax credits. Projected revenue excludes the impact of non-qualifying hedges. Projected equivalent gross margin and projected equivalent EBITDA may differ significantly from the operating income and net income, respectively, as calculated in accordance with GAAP.

<sup>(2)</sup> Remaining contract life is the weighted average based on equivalent gross margin.

<sup>24 (4)</sup> Contracted assets includes wind assets without executed PPAs. Equivalent gross margin amounts for these wind assets reflects energy pricing based upon the forward curves until the PPAs are expected to be executed at which time a projected PPA energy price is reflected. The percentage of gross margin hedged assumes that these assets are unhedged for the full year presented.

## Energy Resources' existing assets are largely contracted or hedged for 2013

# **2013 Equivalent Gross Margin Contributions**(1)



## **2013 Portfolio Sensitivities**

- \$1/MMBtu change in natural gas ≈ 4-5 cents in adjusted EPS(3)
- 1% change in wind resource ≈ 3 cents in adjusted EPS(3)(4)

Other includes gas infrastructure, customer supply businesses, and proprietary power and gas trading

(3) Adjusted EPS at NextEra Energy
(4) Production based on portfolio expected to be in service as of January 1, 2013
(5) New investments include wind and solar asset additions for 2012 and 2013 for which the output is sold under a long term contract



<sup>(1)</sup> As of June 7, 2012; see detailed breakdown in the Appendix of this presentation. May not add to 100% due to

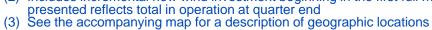
#### **Wind Resource Performance**

## Gross<sup>(1)</sup> MWh Production: Actual vs. Long Term Expected Average

(Fifteen-month trend ended June 30, 2012<sup>(2)</sup>)

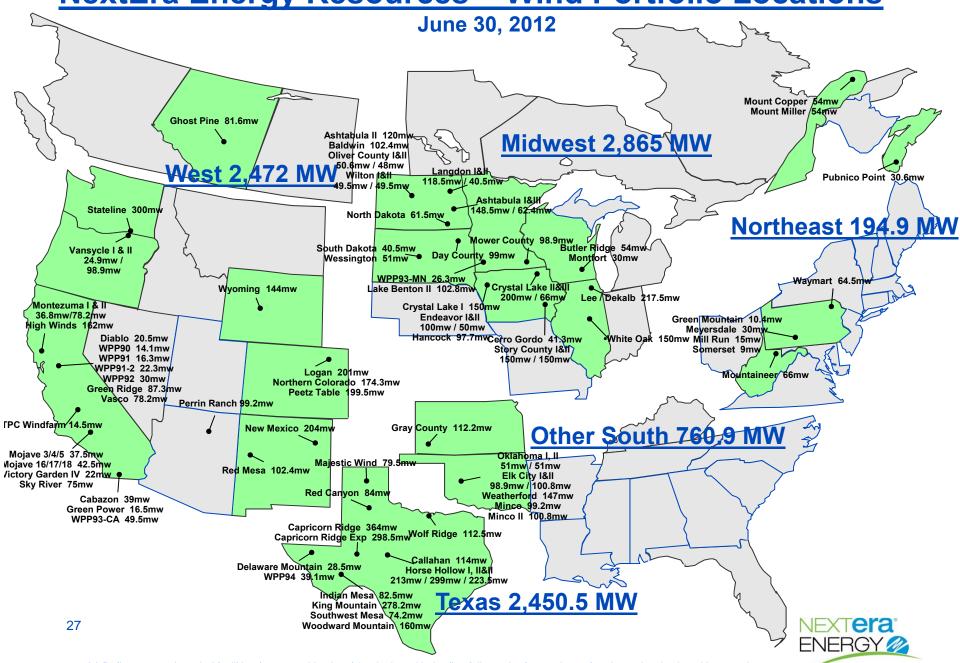
						2011	D         3rd QTR         4th QTR         YTD         1ST QTR         2nd QTR           MW         %         MW         %         MW         Apr         May         Jun         QTR           3%         2,865         82%         2,865         100%         93%         2,865         100%         2,865         96%         91%         104%         96%												
		2	nd QTR			YTD	3rd (	QTR	4th (	QTR	YTD	1ST	「QTR 2nd QTR						YTD
Location <sup>3</sup>	MW	Apr	May	Jun	QTR	%	MW	%	MW	%	%	MW	%	MW	Apr	May	Jun	QTR	%
Midwest	2,715	91%	102%	104%	98%	93%	2,865	82%	2,865	100%	93%	2,865	100%	2,865	96%	91%	104%	96%	98%
West	2,297	114%	107%	101%	107%	104%	2,297	87%	2,297	91%	97%	2,472	100%	2,472	85%	94%	102%	94%	97%
Texas	2,451	115%	119%	149%	126%	111%	2,451	95%	2,451	100%	105%	2,451	104%	2,451	90%	94%	98%	94%	99%
Other South	660	98%	121%	141%	118%	105%	660	91%	761	102%	102%	761	97%	761	76%	104%	102%	92%	95%
Northeast	195	127%	76%	97%	104%	94%	195	88%	195	97%	94%	195	90%	195	89%	60%	111%	85%	88%
Total	8,317	104%	109%	120%	111%	102%	8,467	88%	8,568	98%	98%	8,743	101%	8,743	89%	94%	102%	94%	97%

<sup>(1)</sup> MWh production from wind resource prior to reductions for actual and planned outages and curtailments(2) Includes incremental new wind investment beginning in the first full month of operations after completion; MW





## NextEra Energy Resources - Wind Portfolio Locations (1)



# Non-Qualifying Hedges<sup>(1)</sup> – Summary of Activity (\$ MM, after-tax)

\$473.4		
(35.4)	Primary Drivers:	
98.4	Revenue Hedges – Gas & Power Prices	<b>\$76.2</b>
63.0	All Other – Net	22.2
\$536.4	·	\$98.4
	-	
	98.4 63.0	(35.4)  Primary Drivers:  Revenue Hedges – Gas & Power Prices  All Other – Net



# Non-Qualifying Hedges<sup>(1)</sup> – Summary of Activity (\$ MM, after-tax)

						1st (	Quart	er								2nd	Quart	er				
	-	Asset/						Deals				Asset /					D	eals			-	Asset /
	(L	iability)			Ch	ange in	Ex	ecuted		Total	(L	iability)			Ch	ange in	Exe	cuted	T	otal	(L	iability)
	В	alance	An	nounts	Fo	orward	D	uring	Uı	nrealized	В	alance	An	nounts	Fo	orward	Dι	uring	Unr	ealized	В	alance
Description	12	2/31/11	Re	alized	F	rices	P	eriod		MTM	3	3/31/12	Re	ealized	P	rices	Pe	eriod	N	MTM	6	5/30/12
Natural gas related positions Spark spread related positions Other - net (3)	\$	515.1 (97.6) 19.3	\$	(22.9) (0.5) (0.8)	\$	173.2 (61.1) (3.1)	\$	(29.4) (18.3) (0.5)	\$	120.9 (79.9) (4.4)	\$	636.0 (177.5) 14.9	\$	(45.8) 12.9 (2.5)	\$	109.2 (18.3) (0.3)	\$	7.7 0.5 (0.4)	\$	71.1 (4.9) (3.2)	\$	707.1 (182.4) 11.7
Total	\$	436.8	\$	(24.2)	\$	109.0	\$	(48.2)	\$	36.6	\$	473.4	\$	(35.4)	\$	90.6	\$	7.8	\$	63.0	\$	536.4

					Year	to Da	ate				
	A	Asset/					Deals			-	Asset/
	•	ability)		Change in		Executed		1	Total	•	iability)
		2/31/11	 nounts ealized		orward Prices		uring eriod	Un	MTM		/30/12
Natural gas related positions	\$	515.1	\$ (68.7)	\$	282.4	\$	(21.7)		192.0	\$	707.1
Spark spread related positions		(97.6)	12.4		(79.4)		(17.8)		(84.8)		(182.4)
Other - net (3)		19.3	 (3.3)		(3.4)		(0.9)	\$	(7.6)		11.7
Total	\$	436.8	\$ (59.6)	\$	199.6	\$	(40.4)	\$	99.6	\$	536.4

- (1) Includes contracts of NextEra Energy Resources' consolidated projects plus its share of the contracts of equity method investees
- (2) Amount represents the change in value of deals executed during the quarter from the execution date through quarter end
- (3) Primarily represents power basis positions and certain renewable energy credits



# Non-Qualifying Hedges<sup>(1)</sup> – Summary of Forward Maturity (\$ MM, after-tax)

						Gain / (	Loss	) (2)					
Description	(L B	Asset / iability) alance 5/30/12	2012	2013	2014			2015	20′	16 - 2032	Total 2012 - 203		
Natural gas related positions Spark spread related positions	\$	707.1 (182.4)	\$ (103.7) 101.0	\$ (121.3) 48.7	\$	(111.1) 27.3	\$	(93.0) 6.2	\$	(278.0) (0.8)	\$	(707.1) 182.4	
Other - net		11.7	(2.4)	(3.2)		(2.9)		(1.9)		(1.3)		(11.7)	
Total	\$	536.4	\$ (5.1)	\$ (75.8)	\$	(86.7)	\$	(88.7)	\$	(280.1)	\$	(536.4)	

2012 Forward	Maturity	by Quarter
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	30	2012	40	Q 2012	20	12 Total
Natural gas related positions Spark spread related positions Other - net	\$	(70.6) 106.3 (0.7)	\$	(33.1) (5.3) (1.7)	\$	(103.7) 101.0 (2.4)
Total	\$	35.0	\$	(40.1)	\$	(5.1)

<sup>30 (1)</sup> Includes contracts of NextEra Energy Resources' consolidated projects plus its share of the contracts of equity method investees



<sup>(2)</sup> Gain/(loss) based on existing contracts and forward prices as of 6/30/2012

# Reconciliation of Adjusted Earnings<sup>(1)</sup> to GAAP Net Income (Three Months Ended June 30, 2011)

(millions, except per share amounts)	a Power Light	nergy ources	oorate & Other	NextEra Energy, Inc.	
Net Income (Loss)	\$ 301	\$ 239	\$ 40	\$	580
Adjustments, net of income taxes:					
Net unrealized mark-to-market (gains) losses associated					
with non-qualifying hedges		(78)			(78)
Other than temporary impairment losses - net		(2)			(2)
Adjusted Earnings (Loss)	\$ 301	\$ 159	\$ 40	\$	500
Earnings (Loss) Per Share (assuming dilution)	\$ 0.72	\$ 0.57	\$ 0.09	\$	1.38
Net unrealized mark-to-market (gains) losses associated					
with non-qualifying hedges		(0.19)			(0.19)
Other than temporary impairment losses - net		(0.01)			(0.01)
Adjusted Earnings (Loss) Per Share	\$ 0.72	\$ 0.37	\$ 0.09	\$	1.18

company's employee incentive compensation plan. NextEra Energy also uses earnings expressed in this fashion when communicating its financial results and earnings outlook to analysts and investors. NextEra Energy's management believes that adjusted earnings provide a more meaningful representation of NextEra Energy's fundamental earnings power, but it does not represent a substitute for net income, the most comparable GAAP financial measure.



<sup>(1)</sup> Adjusted earnings, as defined by NextEra Energy, represents net income before the mark-to-market effects of non-qualifying hedges and net OTTI on certain investments. NextEra Energy's management uses adjusted earnings internally for financial planning, for analysis of performance, for reporting of results to the Board of Directors and as an input in determining whether certain performance goals are met for performance-based compensation under the company's employee incentive compensation plan. NextEra Energy also uses earnings expressed in this fashion

## Reconciliation of Adjusted Earnings<sup>(1)</sup> to GAAP Net Income (Three Months Ended June 30, 2012)

(millions, except per share amounts)	Florida Power & Light		Energy Resources		Corporate & Other		NextEra Energy, Inc.	
Net Income (Loss)	\$	353	\$	251	\$	3	\$	607
Adjustments, net of income taxes:								
Net unrealized mark-to-market (gains) losses associated								
with non-qualifying hedges				(63)		(2)		(65)
Other than temporary impairment losses - net				(15)				(15)
Adjusted Earnings (Loss)	\$	353	\$	173	\$	1	\$	527
Earnings (Loss) Per Share (assuming dilution)	\$	0.85	\$	0.60	\$	-	\$	1.45
Net unrealized mark-to-market (gains) losses associated								
with non-qualifying hedges				(0.15)				(0.15)
Other than temporary impairment losses - net				(0.04)				(0.04)
Adjusted Earnings (Loss) Per Share	\$	0.85	\$	0.41	\$	-	\$	1.26

an input in determining whether certain performance goals are met for performance-based compensation under the company's employee incentive compensation plan. NextEra Energy also uses earnings expressed in this fashion when communicating its financial results and earnings outlook to analysts and investors. NextEra Energy's management believes that adjusted earnings provide a more meaningful representation of NextEra Energy's fundamental earnings power, but it does not represent a substitute for net income, the most comparable GAAP financial measure.



<sup>(1)</sup> Adjusted earnings, as defined by NextEra Energy, represents net income before the mark-to-market effects of nonqualifying hedges and net OTTI on certain investments. NextEra Energy's management uses adjusted earnings internally for financial planning, for analysis of performance, for reporting of results to the Board of Directors and as

# Cautionary Statement And Risk Factors That May Affect Future Results

This presentation contains "forward-looking statements" within the meaning of the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. Forward-looking statements are not statements of historical facts, but instead represent the current expectations of NextEra Energy, Inc. (NextEra Energy) and Florida Power & Light Company (FPL) regarding future operating results and other future events, many of which, by their nature, are inherently uncertain and outside of NextEra Energy's and FPL's control. Forward-looking statements in this presentation include, among others, statements concerning adjusted earnings per share expectations and future operating performance. In some cases, you can identify the forward-looking statements by words or phrases such as "will," "will likely result," "expect," "anticipate," "believe," "intend," "plan," "seek," "aim," "potential," "projection," "forecast," "predict," "goals," "target," "outlook," "should," "would" or similar words or expressions. You should not place undue reliance on these forward-looking statements, which are not a guarantee of future performance. The future results of NextEra Energy and FPL are subject to risks and uncertainties that could cause their actual results to differ materially from those expressed or implied in the forward-looking statements. These risks and uncertainties include, but are not limited to, the following: effects of extensive regulation of NextEra Energy's and FPL's business operations; inability of NextEra Energy and FPL to recover in a timely manner any significant amount of costs, a return on certain assets or an appropriate return on capital through base rates, cost recovery clauses, other regulatory mechanisms or otherwise; impact of political, regulatory and economic factors on regulatory decisions important to NextEra Energy and FPL; risks of disallowance of cost recovery by FPL based on a finding of imprudent use of derivative instruments; effect of any reductions to or elimination of governmental incentives that support renewable energy projects of NextEra Energy Resources, LLC and its affiliated entities (NextEra Energy Resources); impact of new or revised laws, regulations or interpretations or other regulatory initiatives on NextEra Energy and FPL; effect on NextEra Energy and FPL of potential regulatory action to broaden the scope of regulation of OTC financial derivatives and to apply such regulation to NextEra Energy and FPL; capital expenditures, increased cost of operations and exposure to liabilities attributable to environmental laws and regulations applicable to NextEra Energy and FPL; effects on NextEra Energy and FPL of federal or state laws or regulations mandating new or additional limits on the production of greenhouse gas emissions; exposure of NextEra Energy and FPL to significant and increasing compliance costs and substantial monetary penalties and other sanctions as a result of extensive federal regulation of their operations; effect on NextEra Energy and FPL of changes in tax laws and in judgments and estimates used to determine tax-related asset and liability amounts; impact on NextEra Energy and FPL of adverse results of litigation; effect on NextEra Energy and FPL of failure to proceed with projects under development or inability to complete the construction of (or capital improvements to) electric generation, transmission and distribution facilities, gas infrastructure facilities or other facilities on schedule or within budget; impact on development and operating activities of NextEra Energy and FPL resulting from risks related to project siting, financing, construction, permitting, governmental approvals and the negotiation of project development agreements; risks involved in the operation and maintenance of electric generation, transmission and distribution facilities, gas infrastructure facilities and other facilities; effect on NextEra Energy and FPL of a lack of growth or slower growth in the number of customers or in customer usage; impact on NextEra Energy and FPL of severe weather and other weather conditions; risks associated with threats of terrorism and catastrophic events that could result from terrorism, cyber attacks or other attempts to disrupt NextEra Energy's and FPL's business or the businesses of third parties; risk of lack of availability of adequate insurance coverage for protection of NextEra Energy and FPL against significant losses; risk to NextEra Energy Resources of increased operating costs resulting from unfavorable supply costs necessary to provide NextEra Energy Resources' full energy and capacity requirement services; inability or failure by NextEra Energy Resources to hedge effectively its assets or positions against changes in commodity prices, volumes, interest rates, counterparty credit risk or other risk measures; potential volatility of NextEra Energy's results of operations caused by sales of power on the spot market or on a short-term contractual basis; effect of reductions in the liquidity of energy markets on NextEra Energy's ability to manage operational risks; effectiveness of NextEra Energy's and FPL's hedging and trading procedures and associated risk management tools to protect against significant losses; impact of unavailability or disruption of power transmission or commodity transportation facilities on sale and delivery of power or natural gas by FPL and NextEra Energy Resources; exposure of NextEra Energy and FPL to credit and performance risk from customers, hedging counterparties and vendors; risks to NextEra Energy and FPL of failure of counterparties to perform under derivative contracts or of requirement for NextEra Energy and FPL to post margin cash collateral under derivative contracts; failure or breach of NextEra Energy's and FPL's information technology systems;



# Cautionary Statement And Risk Factors That May Affect Future Results (cont.)

risks to NextEra Energy and FPL's retail businesses of compromise of sensitive customer data; risks to NextEra Energy and FPL of volatility in the market values of derivative instruments and limited liquidity in OTC markets; impact of negative publicity; inability of NextEra Energy and FPL to maintain, negotiate or renegotiate acceptable franchise agreements with municipalities and counties in Florida; increasing costs of health care plans; lack of a qualified workforce or the loss or retirement of key employees; occurrence of work strikes or stoppages and increasing personnel costs; NextEra Energy's ability to successfully identify, complete and integrate acquisitions; environmental, health and financial risks associated with NextEra Energy's and FPL's ownership of nuclear generation facilities: liability of NextEra Energy and FPL for significant retrospective assessments and/or retrospective insurance premiums in the event of an incident at certain nuclear generation facilities; increased operating and capital expenditures at nuclear generation facilities of NextEra Energy or FPL resulting from orders or new regulations of the Nuclear Regulatory Commission; inability to operate any of NextEra Energy Resources' or FPL's owned nuclear generation units through the end of their respective operating licenses; liability of NextEra Energy and FPL for increased nuclear licensing or compliance costs resulting from hazards posed to their owned nuclear generation facilities; risks associated with outages of NextEra Energy's and FPL's owned nuclear units; effect of disruptions, uncertainty or volatility in the credit and capital markets on NextEra Energy's and FPL's ability to fund their liquidity and capital needs and meet their growth objectives; inability of NextEra Energy, FPL and NextEra Energy Capital Holdings, Inc. to maintain their current credit ratings; risk of impairment of NextEra Energy's and FPL's liquidity from inability of creditors to fund their credit commitments or to maintain their current credit ratings; poor market performance and other economic factors that could affect NextEra Energy's and FPL's defined benefit pension plan's funded status; poor market performance and other risks to the asset values of NextEra Energy's and FPL's nuclear decommissioning funds; changes in market value and other risks to certain of NextEra Energy's investments; effect of inability of NextEra Energy subsidiaries to upstream dividends or repay funds to NextEra Energy or of NextEra Energy's performance under guarantees of subsidiary obligations on NextEra Energy's ability to meet its financial obligations and to pay dividends on its common stock; and effect of disruptions, uncertainty or volatility in the credit and capital markets of the market price of NextEra Energy's common stock. NextEra Energy and FPL discuss these and other risks and uncertainties in their annual report on Form 10-K for the year ended December 31, 2011 and other SEC filings, and this presentation should be read in conjunction with such SEC filings made through the date of this presentation. The forward-looking statements made in this presentation are made only as of the date of this presentation and NextEra Energy and FPL undertake no obligation to update any forward-looking statements.

