



## **May/June 2013 Investor Presentation**

## **Cautionary Statements And Risk Factors That May Affect Future Results**

Any statements made herein about future operating and/or financial results and/or other future events are forward-looking statements under the Safe Harbor Provisions of the Private Securities Litigation Reform Act of 1995. These forward-looking statements may include, for example, statements regarding anticipated future financial and operating performance and results, including estimates for growth. Actual results may differ materially from such forward-looking statements. A discussion of factors that could cause actual results or events to vary is contained in the Appendix herein and in our Securities and Exchange Commission (SEC) filings.

### **Non-GAAP Financial Information**

This presentation refers to NEE's adjusted earnings and NEE's adjusted EBITDA, which are not financial measurements prepared in accordance with GAAP. Definitions of these measures and quantitative reconciliations of these measures to the closest GAAP financial measure are included in the attached Appendix. Prospective adjusted earnings and adjusted EBITDA amounts cannot be reconciled to net income because net income includes the mark-to-market effects of non-qualifying hedges and OTTI on certain investments, neither of which can be determined at this time. Neither adjusted earnings nor adjusted EBITDA represents a substitute for net income, as prepared in accordance with GAAP.

# NextEra Energy is comprised of two strong businesses supported by a common platform...



- \$34.5 B market capitalization<sup>(1)</sup>
- 41,068 MW in operation
- \$64 B in total assets



- One of the largest U.S. electric utilities
- 4.6 MM customer accounts
- 23,297 MW in operation



- U.S. leader in renewable generation
- Assets in 24 states and Canada
- 17,771 MW in operation

Engineering & Construction

Supply Chain

Nuclear Generation

Non-Nuclear Generation

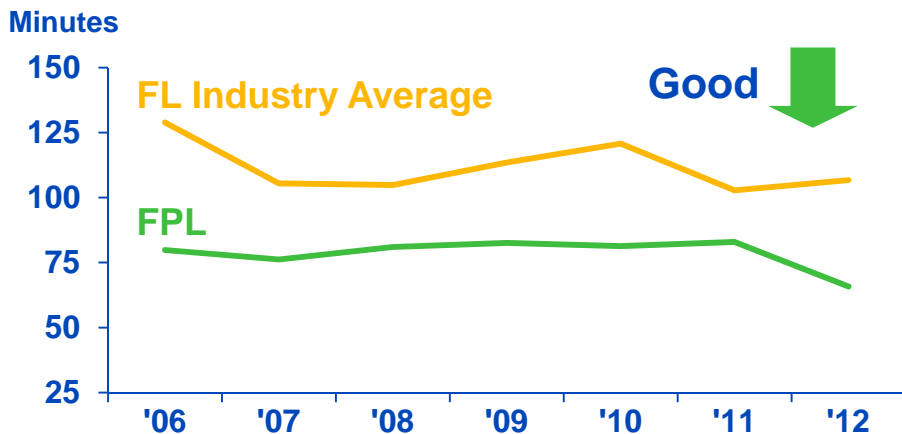
(1) Market capitalization as of May 1, 2013; source: FactSet

Note: All other data as of March 31, 2013

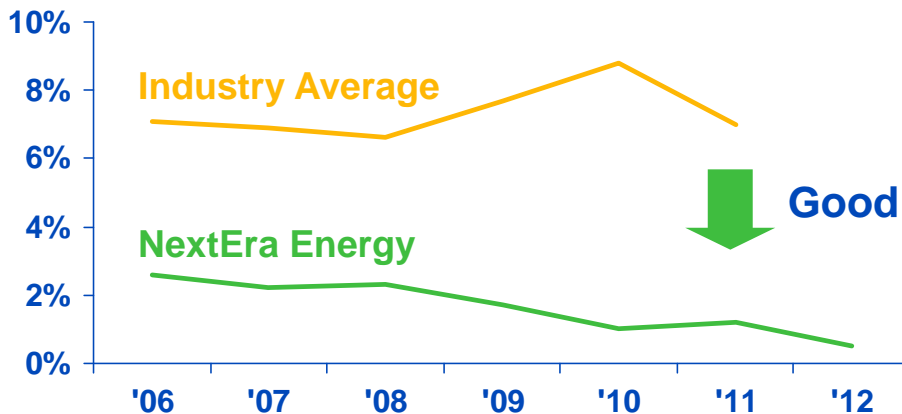


...built on a foundation of operational excellence and financial strength...

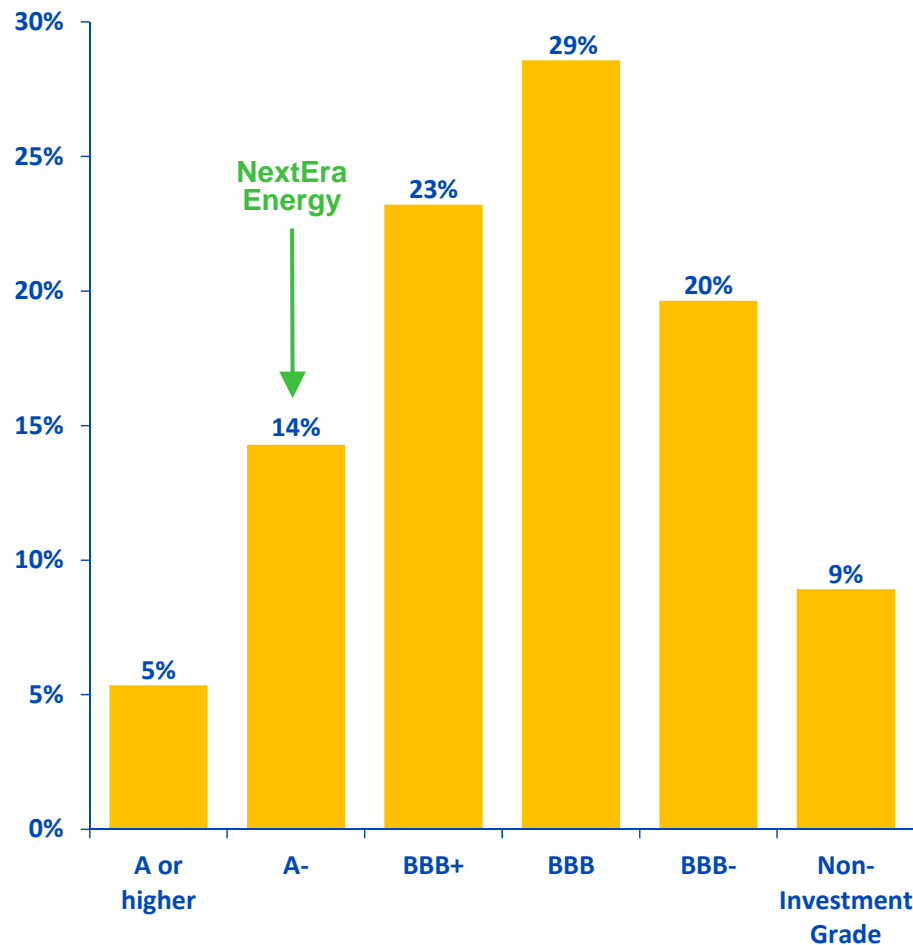
## SAIDI: System Average Interruption Duration Index<sup>(1)</sup>



## Fossil Reliability – EFOR<sup>(2)</sup>



## Utility Credit Ratings<sup>(3)</sup>

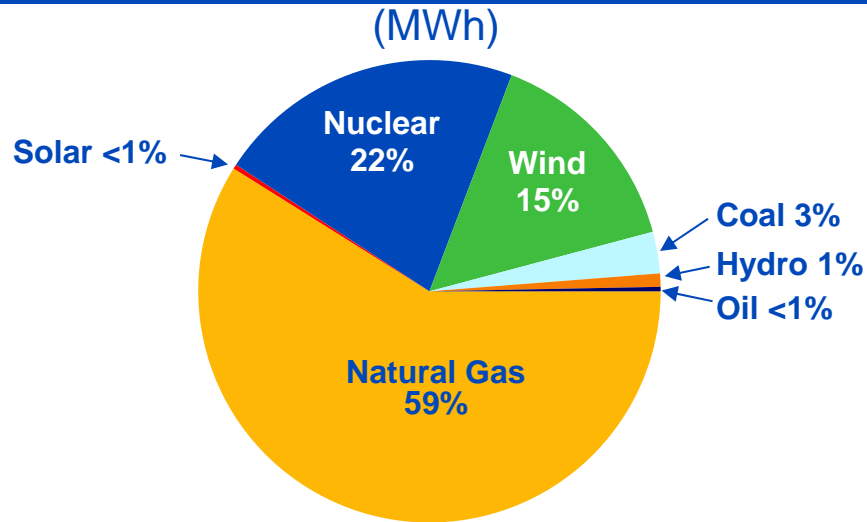


(1) SAIDI represents the number of minutes the average customer is without power during that time period  
 Source: FPL as reported to FL PSC; FL Industry Average consists of data from TECO, PEF, and Gulf as reported to FL PSC  
 (2) Equivalent Forced Outage Rate; NextEra EFOR represents FPL Fossil and NEER TH&S; Industry Source: NERC (Large Fossil Generating Peer Companies).  
 (3) From EEI: S&P Utility Credit Ratings Distribution – Financial Update Q4 2012

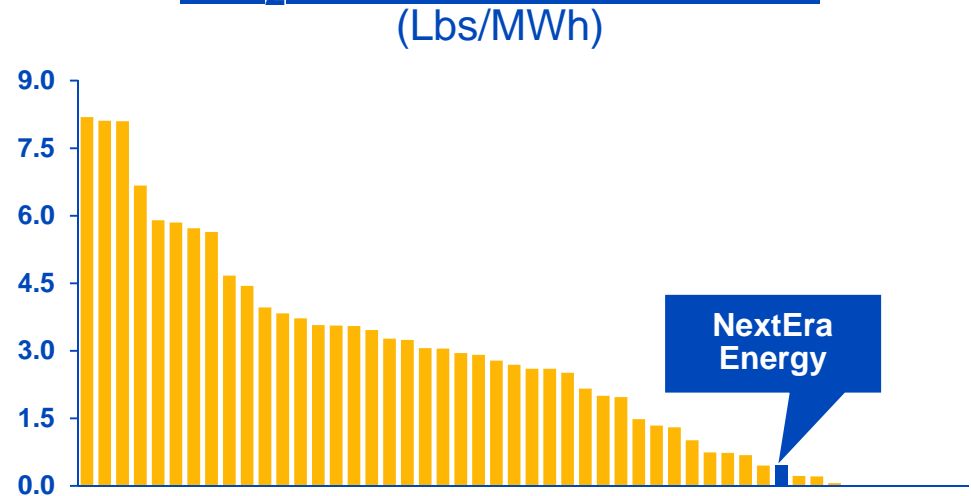


...with one of the cleanest emissions profiles among the nation's top 50 power producers...

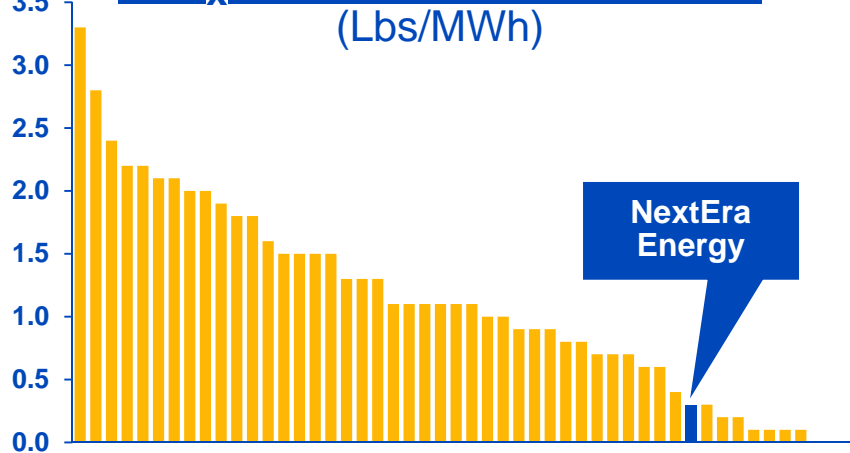
### NextEra Energy 2012 Fuel Mix<sup>(1)</sup>



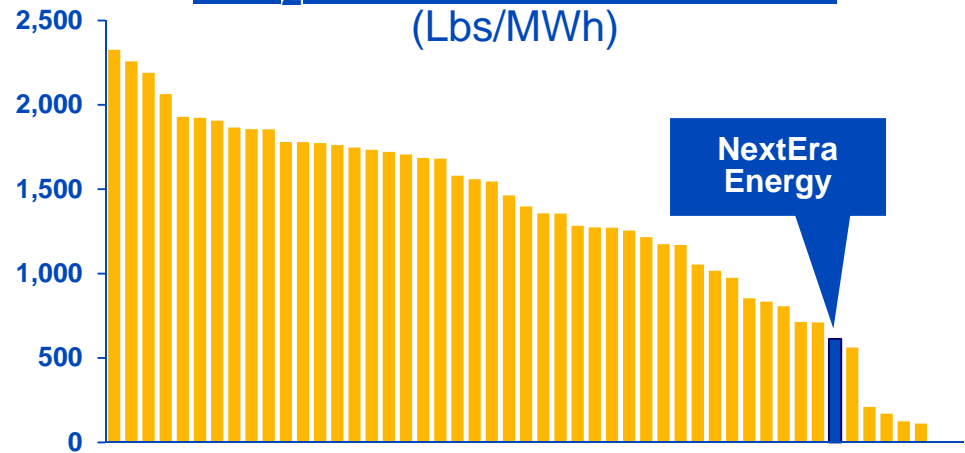
### SO<sub>2</sub> Emissions Rates<sup>(2)</sup>



### NO<sub>x</sub> Emissions Rates<sup>(2)</sup>



### CO<sub>2</sub> Emissions Rates<sup>(2)</sup>



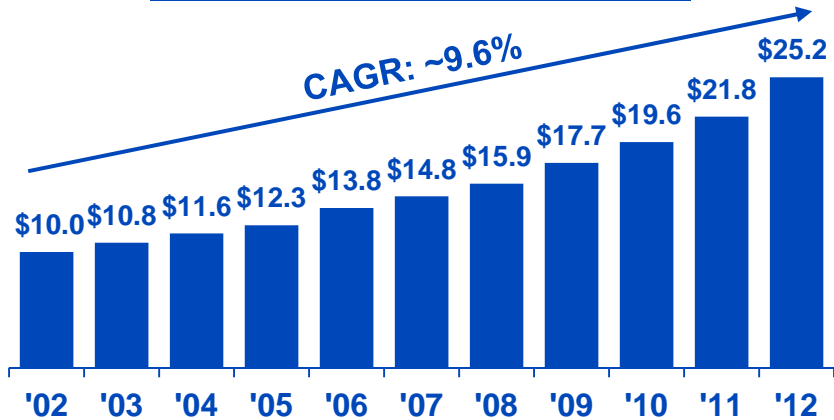
(1) As of December 31, 2012; may not add to 100% due to rounding. The environmental attributes of NEE's electric generating facilities have been or likely will be sold or transferred to third parties, who are solely entitled to the reporting rights and ownership of the environmental attributes, such as renewable energy credits, emissions reductions, offsets, allowances and the avoided emission of greenhouse gas pollutants.

(2) Source for emissions rates: MJ Bradley & Associates 2012 report "Benchmarking Air Emissions of the Largest 100 Power Producers in the United States"

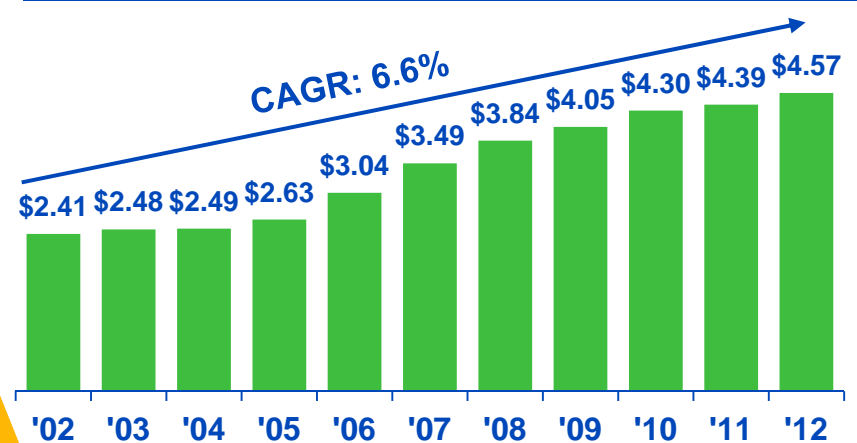


...and a proven track record of building businesses and delivering growth...

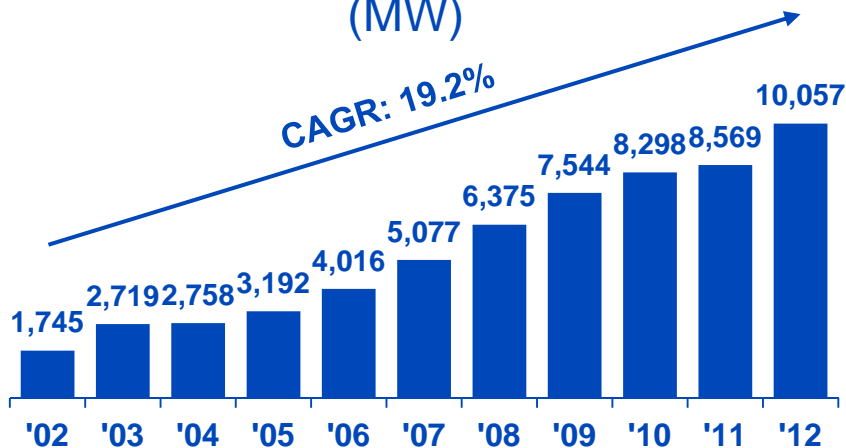
### FPL Cumulative Capital Employed<sup>(1)</sup>



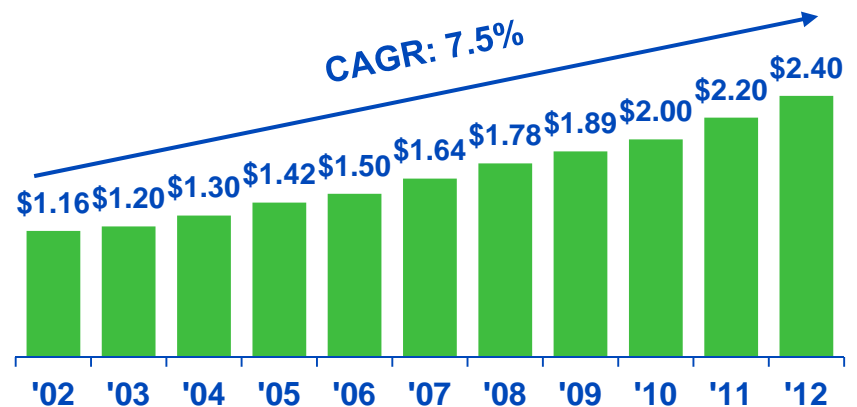
### Adjusted Earnings Per Share<sup>(2)</sup>



### Energy Resources Cumulative Wind Growth (MW)



### Dividends Per Share<sup>(3)</sup>



(1) Includes retail rate base, wholesale rate base, clause-related investments, and AFUDC projects

(2) See Appendix for reconciliation of adjusted amounts to GAAP amounts

(3) Split-adjusted



**...and a strong backlog of projects as well as incremental investment opportunities that will continue to drive growth through 2016**

## March 2013 Backlog<sup>(1)</sup>

- **FPL**
  - Base rate increase and GBRA in settlement agreement
    - Cape Canaveral
    - Riviera Beach
    - Port Everglades
  - Nuclear EPU program
- **Energy Resources**
  - 175 MW of 2013 U.S. wind<sup>(2)</sup>
  - ~600 MW Canadian wind
  - ~900 MW solar
- **Lone Star Transmission**

## Incremental Opportunities

- **FPL**
  - Storm hardening & reliability investment
  - Potential peaker upgrades
  - Potential pipeline investment
  - Wholesale / service territory expansion
  - Potential solar generation
- **Energy Resources**
  - 500 to 1,500 MW of new 2013 - 2014 U.S. wind<sup>(2)</sup>
  - Up to 300 MW incremental solar

(1) Backlog as presented at NextEra Energy investor conference on 3/12/2013

(2) 175 MW of U.S. wind was included in the March backlog capital expenditures and contributes to the 2013-2014 wind build goal of 500 to 1,500 MW



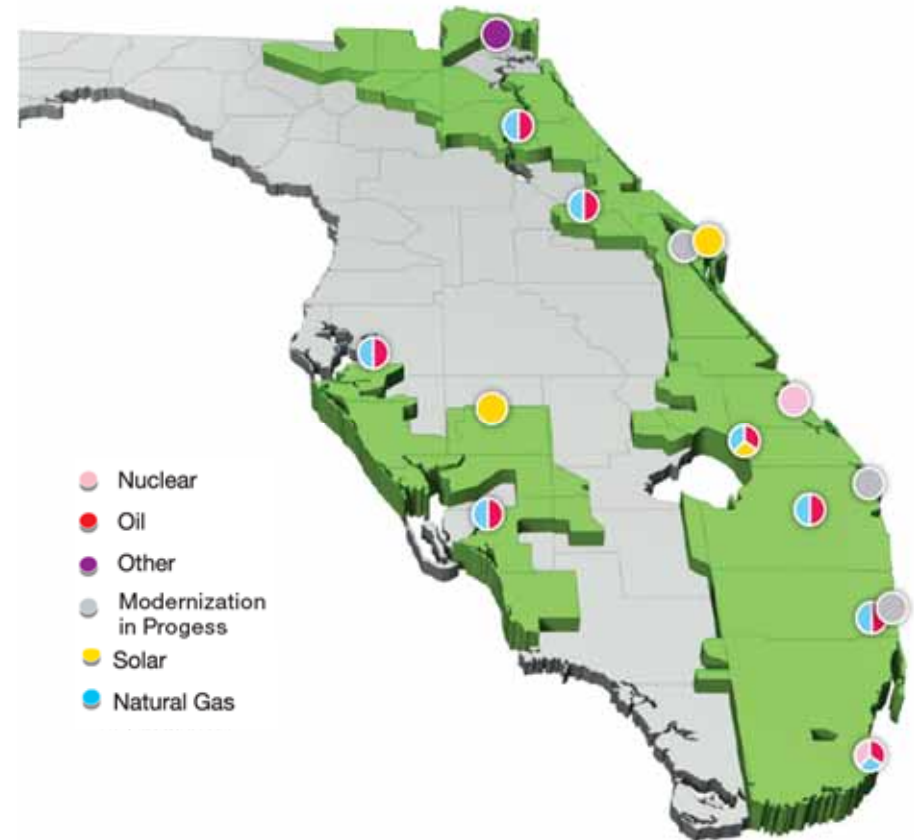
**FPL**®



# Florida Power & Light is one of the best utility franchises in the U.S.

## Florida Power & Light<sup>(1)</sup>

- One of the largest U.S. electric utilities
- Vertically integrated, retail rate-regulated
- 4.6 MM customer accounts
- 23,297 MW in operation
- \$10.1 B in operating revenues
- \$35.5 B in total assets



**In December 2012, the Florida Public Service Commission voted unanimously to approve FPL's settlement agreement**

## **Overview of Settlement Agreement**

- **Effective for a four-year term beginning January 1, 2013 through December 31, 2016**
- **Base rate adjustment increase of \$350 MM effective January 2013 and a Generation Base Rate Adjustment (GBRA) upon commercial operation of three modernization projects**
  - Cape Canaveral, Riviera Beach (June 2014) and Port Everglades (June 2016)
  - Roughly \$620 MM in total GBRA increases
- **Regulatory return on equity midpoint of 10.5% (range of 9.5% to 11.5%)**
- **Allows amortization of \$400 MM in remaining surplus depreciation and fossil dismantlement reserves during the four-year agreement term**
- **Storm recovery mechanism from the 2010 settlement agreement remains in effect**

**The settlement approved in December provides a four-year window for productivity improvements**

## **FPL Efficiency Opportunities**

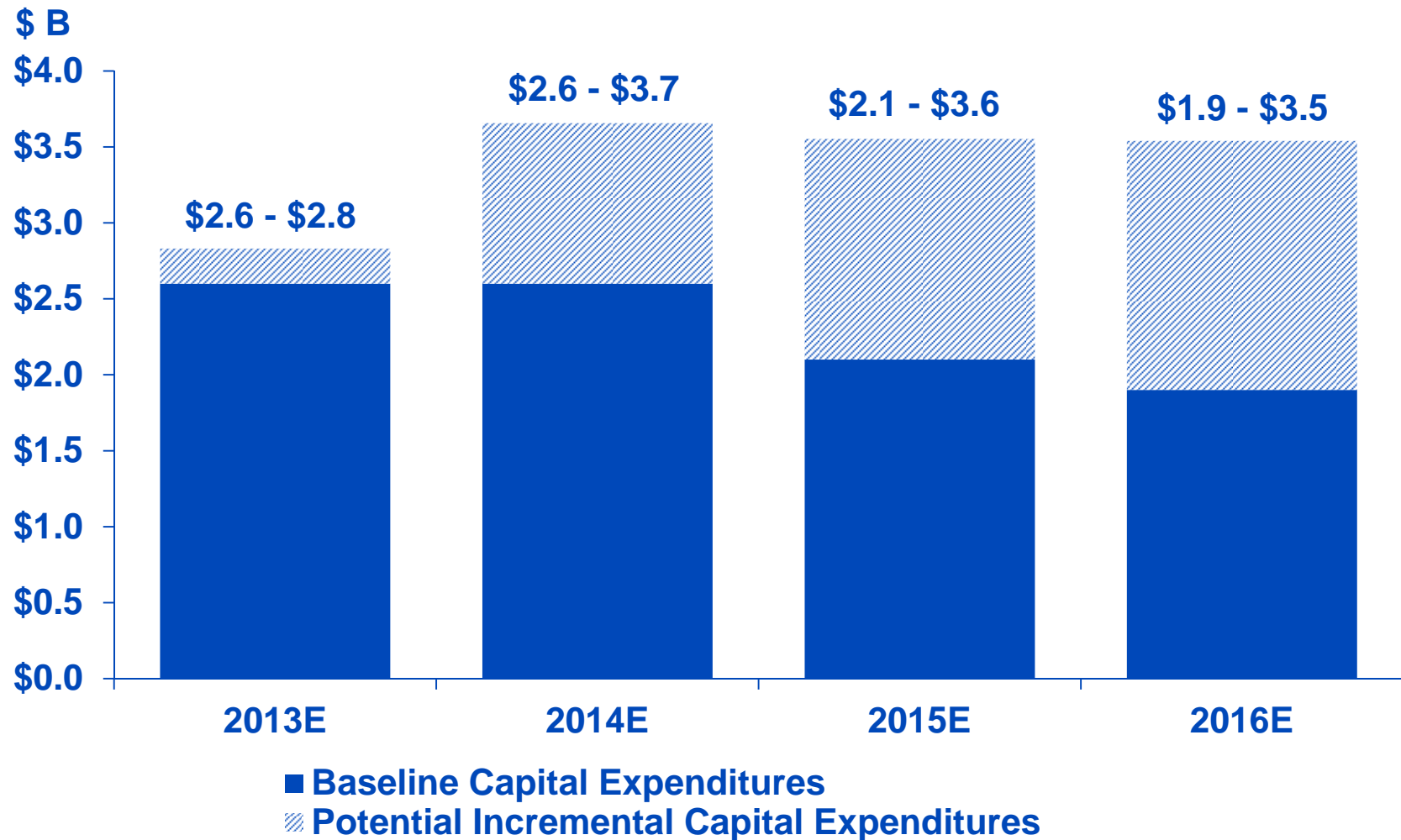
- **Identified several initiatives with significant O&M cost savings in the following areas:**
  - Nuclear operations
  - Transmission and distribution
  - Staff functions
- **Focused on identifying additional productivity improvements to be achieved through 2016**

**Every dollar of O&M savings creates opportunities to invest capital in projects that benefit customers**



# FPL has the opportunity to deploy ~\$4 to \$5 B in incremental investments through 2016 that will benefit customers

## Projected Capital Expenditures<sup>(1)</sup>



(1) Capital expenditures are categorized by the year in which the cash is expected to be spent and not when projects are expected to be placed in service

# **The 2012 storm season highlighted and reinforced FPL's need for maintaining hurricane resistance initiative**

## **Incremental Storm Hardening Investment**

- **Between 2006 and 2012, FPL invested almost \$500 MM in capital for storm hardening**
  - The investment reflects FPL's commitment to harden its electric infrastructure and improve performance in future storms
- **FPL's review of its infrastructure following the 2012 hurricane season showed:**
  - Hardened feeders experienced half the failure rate of feeders that have not been hardened
  - No pole damage on hardened feeders
- **In addition, the on-going reliability of hardened feeders is 37% better than feeders that have not been hardened**

# FPL is identifying incremental storm hardening opportunities

## Incremental Storm Hardening Investment (continued)

- FPL plans to continue investing in strengthening the grid against storms and help keep everyday reliability high
  - Expect to invest \$428 MM to \$646 MM through 2015
- Key customer benefits include:
  - Improvements in FPL's restoration time after a storm
  - Lower failure rates after a storm
  - Better on-going reliability performance



**Accelerating FPL's investment in hardening feeders will improve storm resiliency and reduce risk**

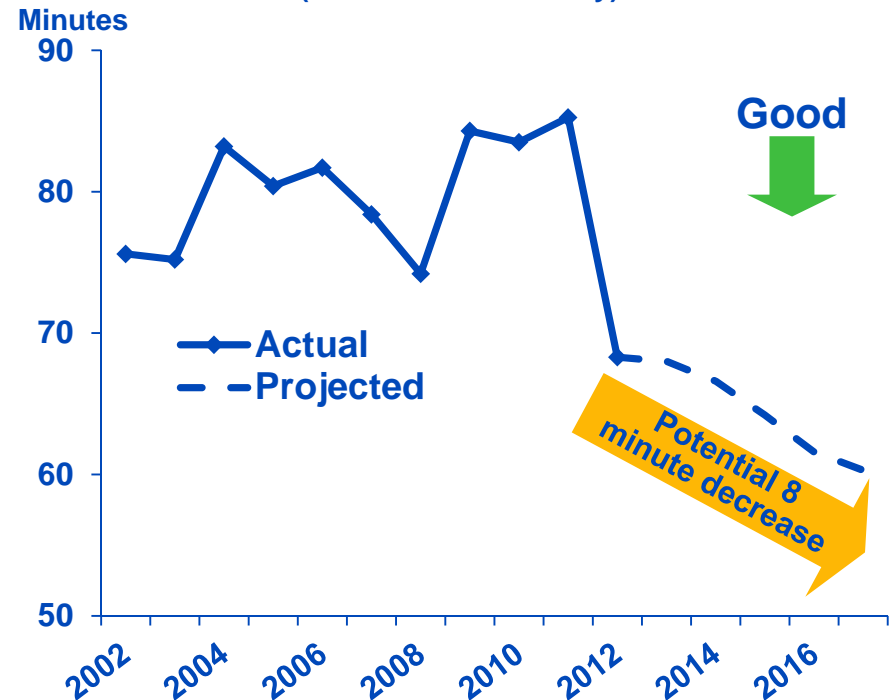
# Capital investments in infrastructure and reliability will have significant customer benefits

## Infrastructure and Reliability Investments

- FPL will continue to invest in the grid to improve customer reliability
- One example: Automated Feeder Switches (AFS)
  - AFS enables network sectionalization and reduction in outages
  - Incremental deployment of AFS is estimated to deliver up to 8 minutes of SAIDI benefits over 5 years

### Potential Impact of Deploying AFS

(Service Unavailability)



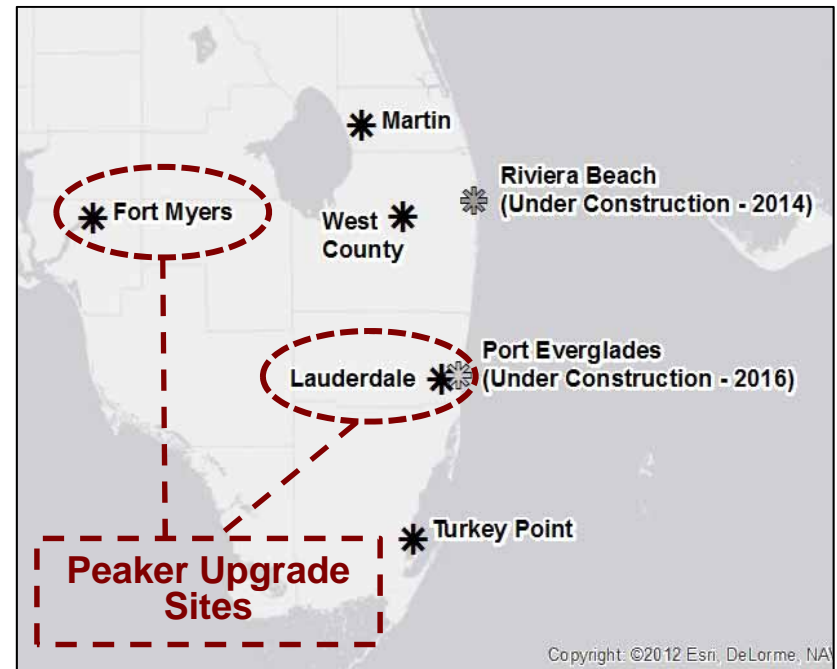
**FPL is taking the next step to deploy the smart grid throughout our service territory**



# Achieving improved environmental standards could require replacement of FPL's fleet of existing gas turbine peakers

## Generation Upgrades

- Original peakers were placed in-service in the early 1970s with heat rates of 17,000 to over 19,000 Btu/kWh
- Achieving improved environmental standards could require replacement of FPL's fleet of existing gas turbine peakers
- Current options being evaluated include replacing FPL's peakers with more efficient advanced combustion turbines (CTs) at Fort Myers and Lauderdale



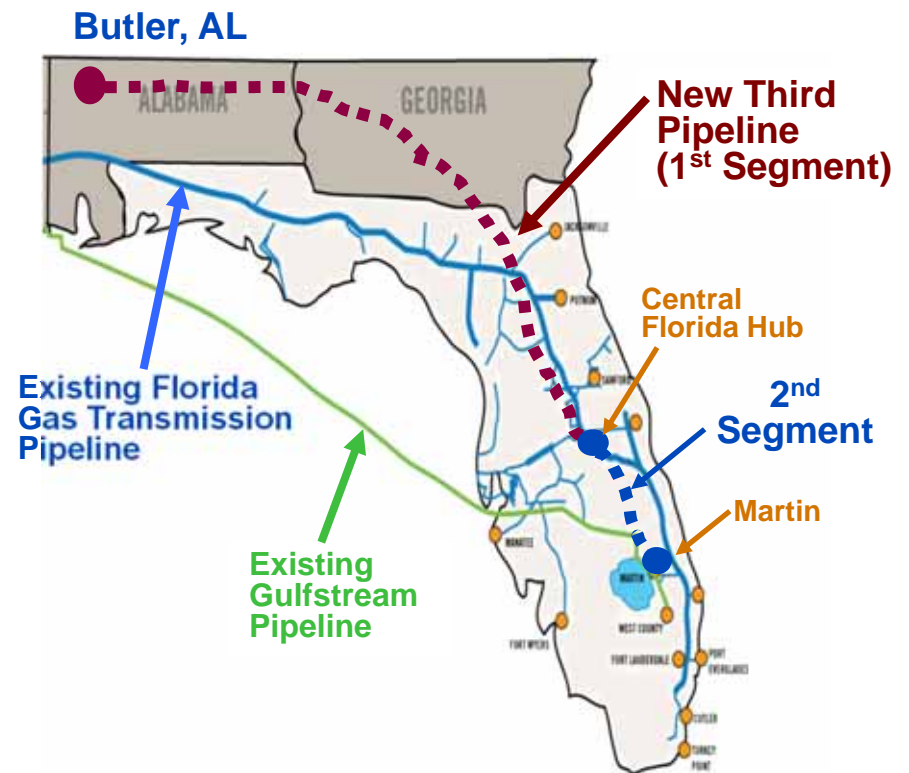
Discussions with the Florida Department of Environmental Protection will ultimately determine the extent of compliance obligations



**FPL has an opportunity to invest in a new natural gas pipeline to meet future gas requirements while increasing the reliability and diversity of FPL's gas transportation portfolio**

## **Natural Gas Pipeline Investment**

- **FPL's current request for proposal includes a two-segment approach for building a new pipeline**
  - The first segment extends from Alabama to Central Florida
  - The second segment extends from Central Florida to Martin
- **FPL plans to offer a self-build proposal on the downstream segment, likely as a FERC-regulated affiliate**
- **NextEra Energy, Inc. may also invest in the upstream portion to ensure timely construction**



**FPL's low rates, high reliability and excellent customer service have created opportunities to potentially serve others within the state**

## **Florida's Electric Utility Market**

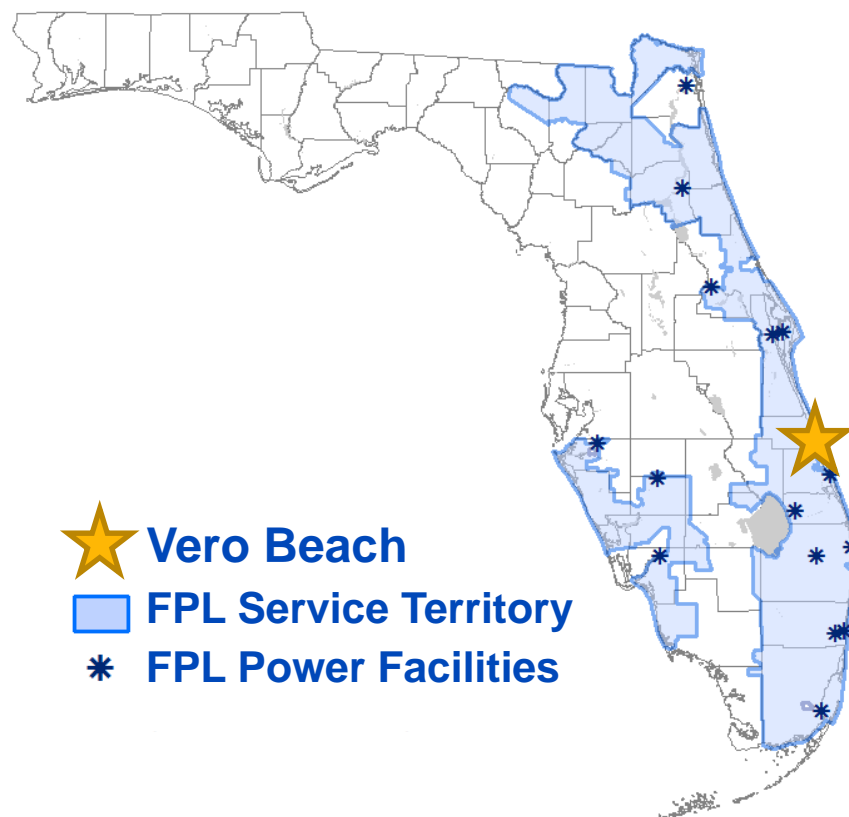
- **Florida's electric utility market is comprised of three main segments dominated by five investor-owned utilities, representing over 75% of the state's generation**
- **Florida has 34 electric municipals and 16 electric cooperatives around the state that represent 21% of the market**
  - Rates vary from 11% to 51% above FPL's rates
- **Opportunities may exist to serve these customers either through wholesale sales or territory expansion**

**Opportunities include geographic expansion through acquiring municipals and coops and wholesale sales**

# FPL has the opportunity to expand its service territory through a potential acquisition of the Vero Beach municipal electric utility

## Vero Beach Electric Utility

- Serves approximately 34,000 customers, primarily residential
- Approximately 61% of customers are outside the city limits, primarily in Indian River County and Indian River Shores
- Total winter peak demand of 170 MW<sup>(1)</sup>

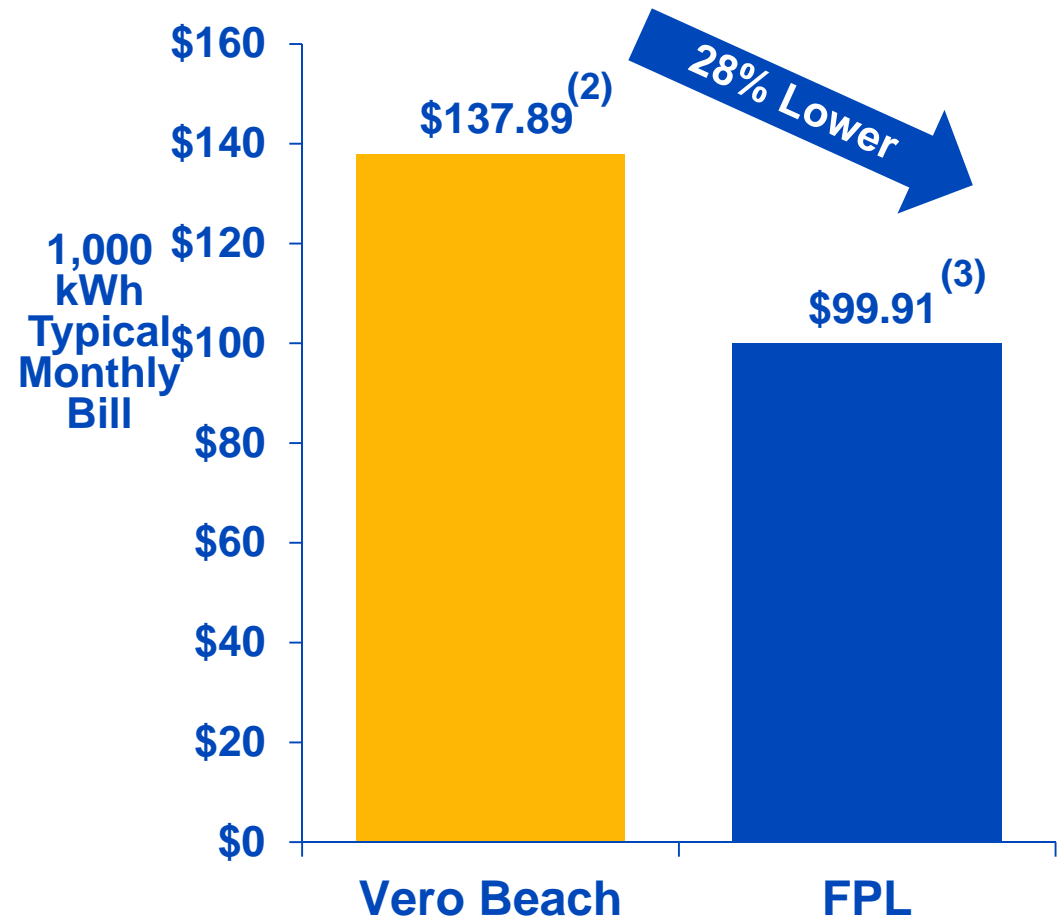


**The City of Vero Beach City Council voted to approve a purchase and sale agreement with FPL**

# FPL's electric rates have historically been lower than Vero Beach electric utility's rates and the disparity is growing

## Vero Beach Utility vs. FPL Typical Bill<sup>(1)</sup>

- With the potential acquisition, Vero Beach utility customers could benefit from FPL's retail rate structure, without harming FPL's existing retail customers
- Vero Beach customers would save about \$23 MM per year from FPL's lower bills



(1) Based on 1,000 kWh monthly residential bill rates as of January 2013

(2) Calculated using a rate calculator provided by Vero Beach Finance Department for rates effective December 19, 2012

(3) Includes a 6% franchise fee paid to Vero Beach

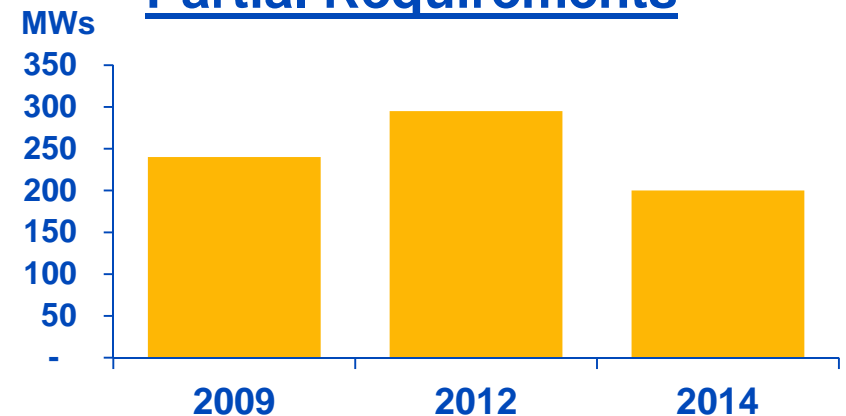
# FPL has been successful at contracting with several cooperatives, including Lee County Electric Coop

## Existing Wholesale Power Sales

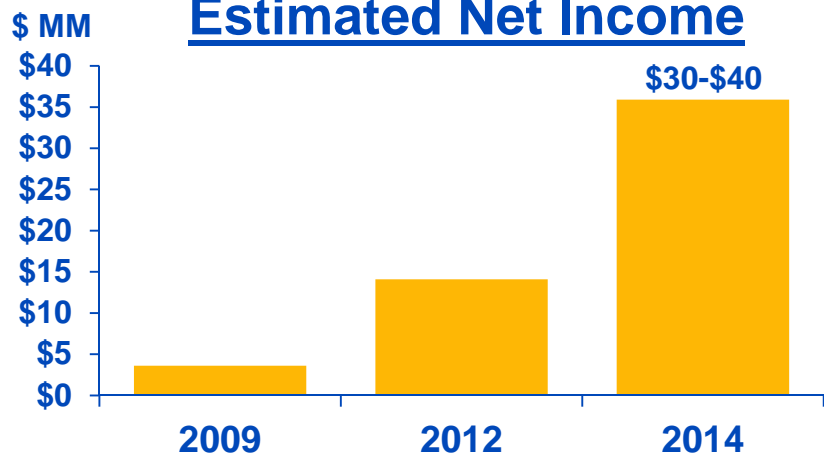
### Full Requirements



### Partial Requirements



### Estimated Net Income



### Key Customers

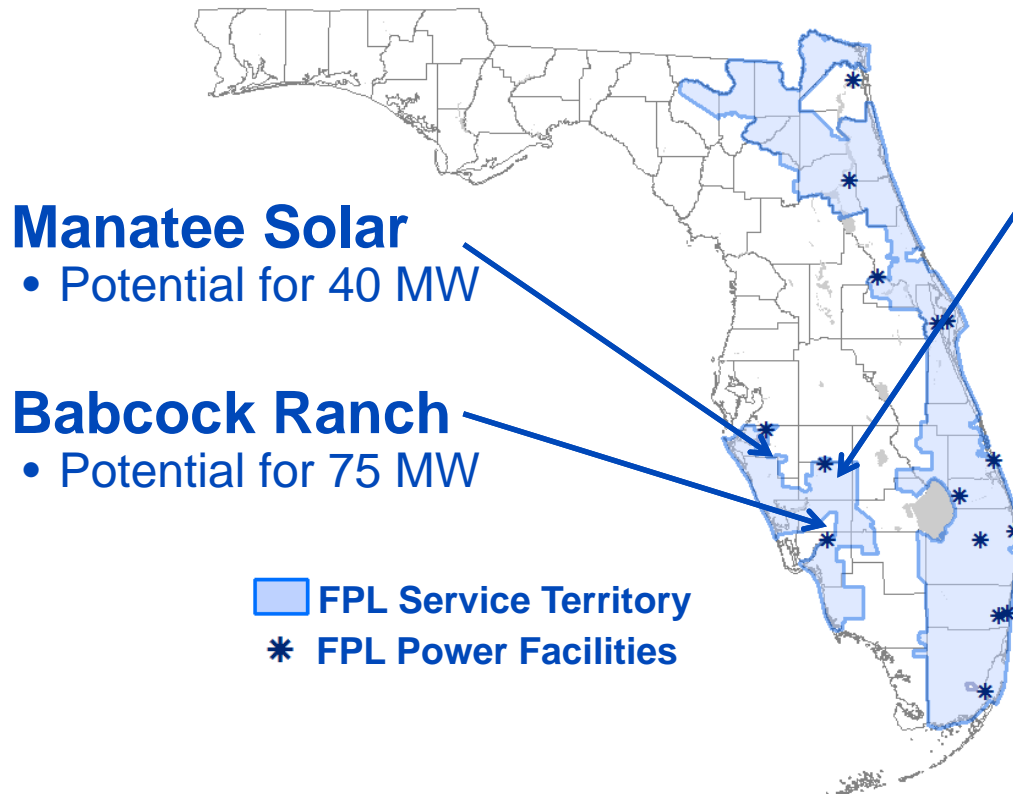
- **Lee County Electric Coop**
  - 825 MWs over 2014-2033
- **Florida Keys Electric Coop**
  - 150 MWs over 2011-2032
- **Seminole Electric Coop**
  - 200 MWs over 2014-2021

**Wholesale deals can leverage FPL's efficient generation resources and provide benefits to existing retail customers**



# FPL is exploring opportunities to invest in incremental solar projects to provide additional fuel diversity in Florida

## Solar Investment



### Solar Costs for 100 MW<sup>(1)</sup>

\$/1,000 kWh

	<b>Monthly Bill Impact:</b>	
	<u>1<sup>st</sup> Year</u>	<u>Levelized<sup>(2)</sup></u>
<b>2008</b>	\$0.85	\$0.30
<b>2013</b>	\$0.17	\$0.06

**FPL will need the Florida Public Service Commission's determination of prudence on investments that, while not the lowest cost resource option, provide fuel diversity in the state and have minimal bill impact**

(1) The 2008 project (in-service 2011) is based on 2008 capital costs, performance assumptions, fuel and emissions avoided costs; the 2013 project (in-service 2016) is based on the current capital and performance projections for two 50 MW projects  
 (2) Monthly bill impact levelized over 30 years



NEXTERA<sup>®</sup>

ENERGY



RESOURCES

# What is Energy Resources?

## A Set of Skills

- **Largest greenfield developer in North America over the last decade**
  - Over 12,000 MW of greenfield development
- **#1 in generation construction over the last decade**
  - Over \$16 B of capital deployed
- **Excellent operator of diverse fuel assets; wind, solar, natural gas and nuclear**
- **Hedging, optimization and risk management**



## A Set of Assets

- **Largest wind and solar renewable portfolio in North America**
- **Over 11,000 MW of stable long-term contracted projects**
- **Clean emissions profile; diversified by fuel, geography and regional markets**
- **Strong and profitable nuclear portfolio**
- **Large base-load position in NEPOOL**
- **Attractive position in ERCOT**



## A Set of Opportunities

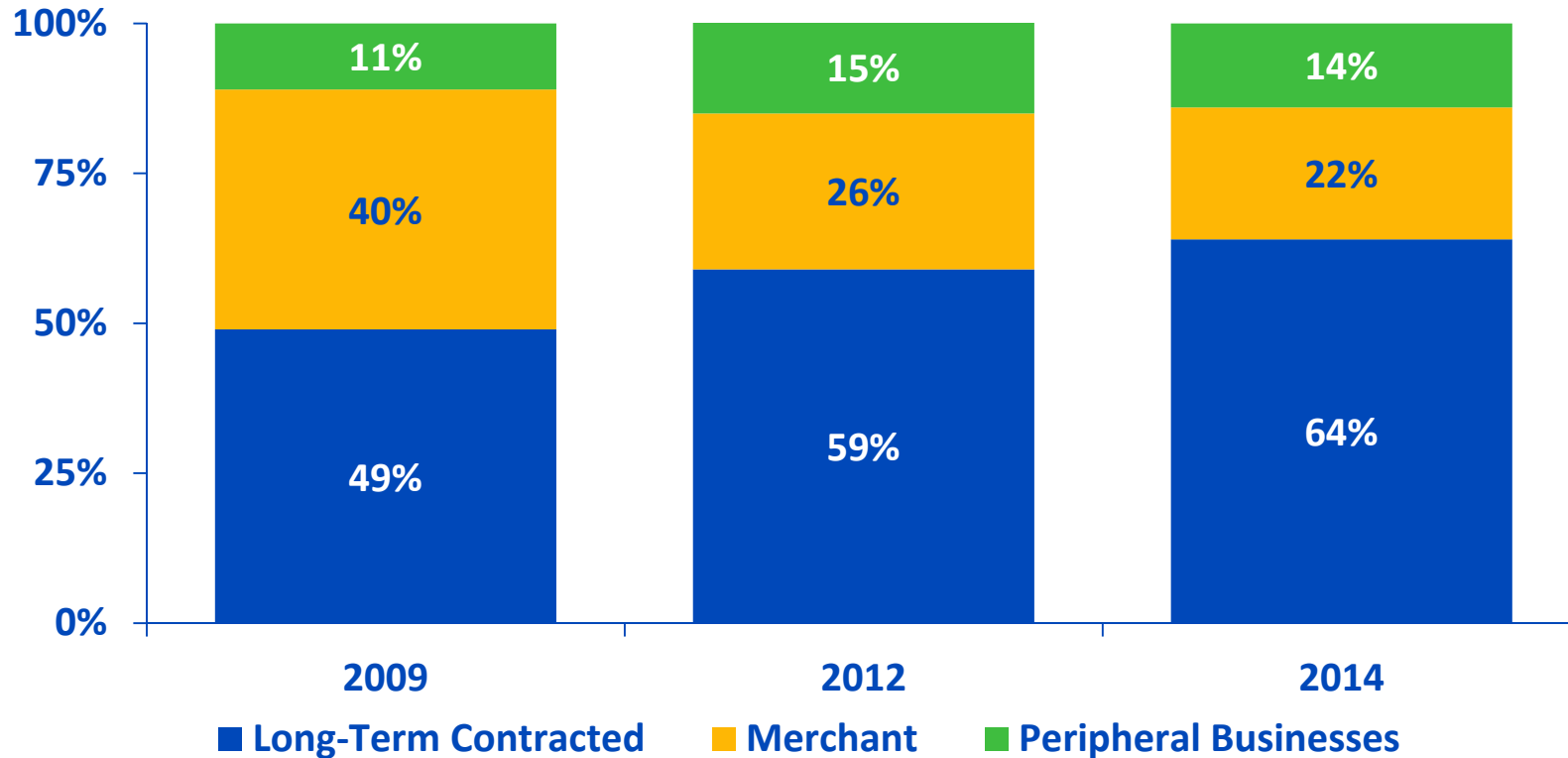
- **Strong backlog of wind and solar projects**
- **Strong, near-term pipeline of opportunities in wind and solar**
- **Long-term upside through environmental profile**





# Our EBITDA mix continues to shift to long-term contracted assets

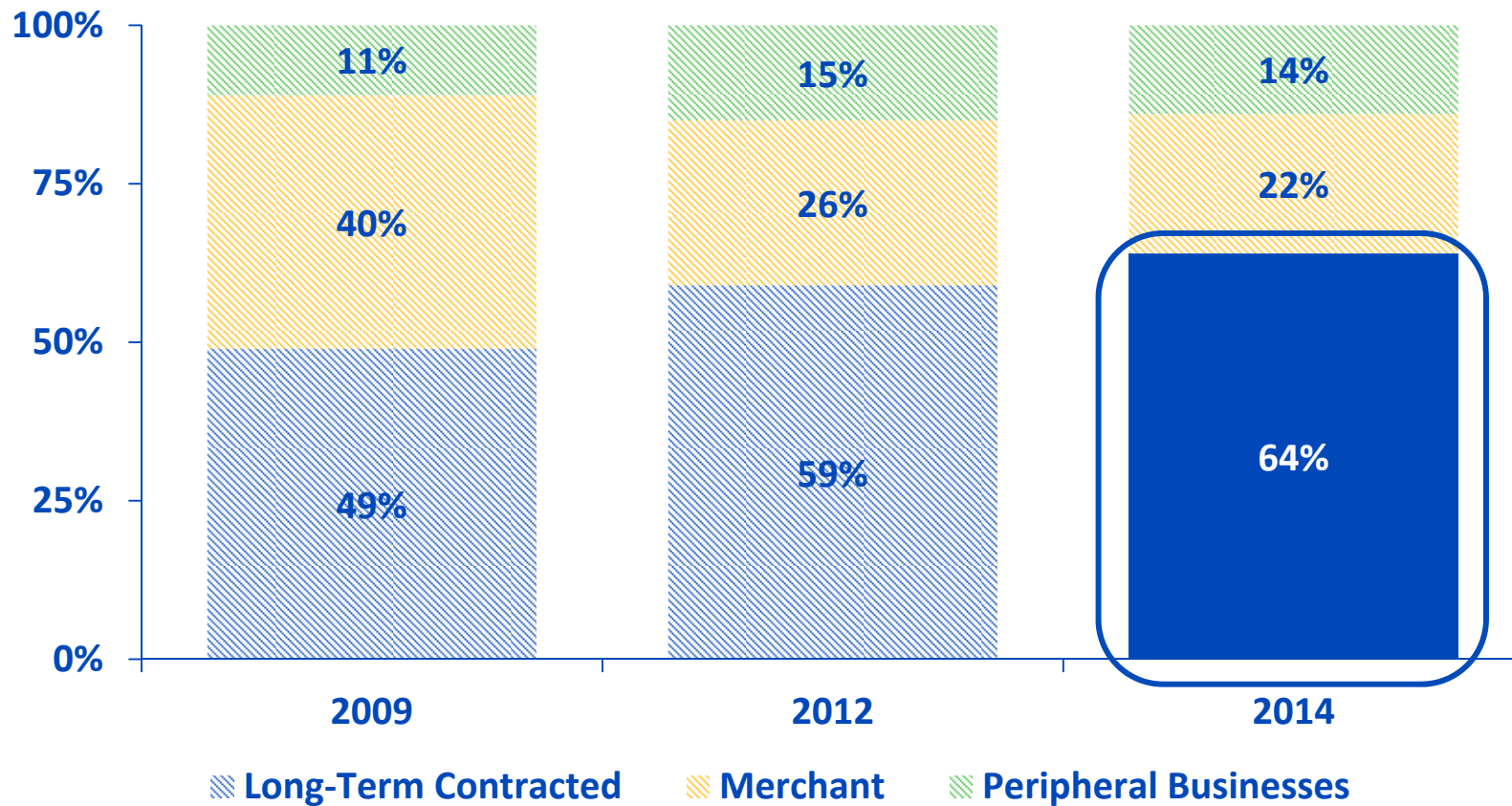
## Energy Resources' Adjusted EBITDA<sup>(1)</sup>



**In 2014, we expect 64% of Energy Resources' adjusted EBITDA to come from long-term contracted assets, up from 49% in 2009**

**We have been consciously shifting the focus of our portfolio**

## Energy Resources' Adjusted EBITDA<sup>(1)</sup>



**Our generation portfolio consists of over 11,000 MW of contracted assets, which are primarily wind and nuclear**

**Energy Resources: Contracted Assets<sup>(1)</sup>**



NextEra Energy Resources  
 Generation Facilities In Operation:  
 ● Wind                      ● Nuclear  
 ● Solar                      ● U.S. states and Canadian provinces with projects in operation  
 ● Natural Gas

Technology	MW
Wind	8,213
Nuclear	1,621
Solar	193
Natural Gas	<u>1,004</u>
<b>Total:</b>	<b>11,031</b>

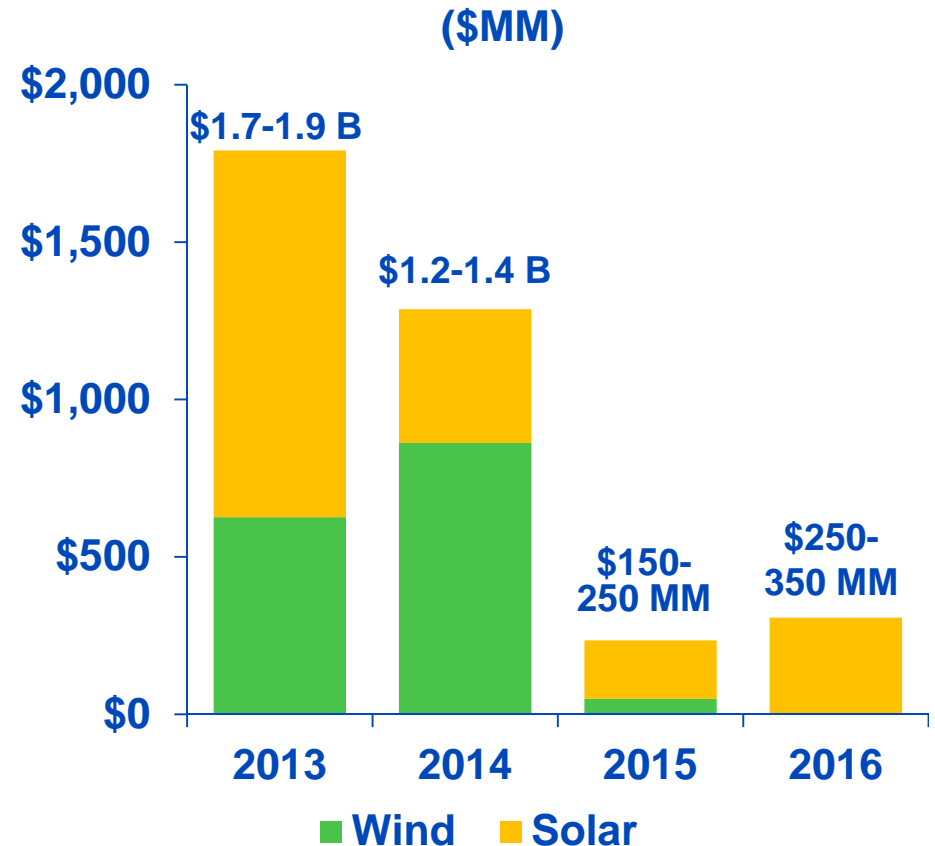


# Our current backlog of signed long-term PPAs for wind and solar projects translates into roughly \$3.6 B of capital investment through 2016

## March 2013 Backlog

- ~600 MW Canadian wind program
- 175 MW of new 2013 U.S. wind<sup>(2)</sup>
- ~900 MW of U.S. and Spain solar projects
- At a 50/50 capital structure, typical equity returns are in the high-teens over the life of a project

## Estimated Cap Ex<sup>(1)</sup> for Wind and Solar Projects in Backlog



(1) Includes Energy Resources' capital expenditures from consolidated investments as well as its share of capital expenditures from equity method investments. Capital expenditure dollars are categorized by the year in which the cash is expected to be spent and not when projects are expected to be placed in service. The figures exclude the estimated spend for projects placed in service prior to 2013.

(2) 175 MW of U.S. wind was included in the March backlog capital expenditures and contributes to the 2013-2014 wind build goal of 500 to 1,500 MW

# Energy Resources has strong renewable energy prospects beyond the current backlog

## Renewable Energy Development Opportunities

### Wind

- PTC extension creates an opportunity for new U.S. wind development
- Expect 500-1,500 MW<sup>(1)</sup> of additional U.S. wind in 2013-2014
- \$1 to \$3 B<sup>(1)</sup> of capital to support the additional U.S. wind development opportunities

### Solar

- Expect up to 300 MW of additional opportunities through 2016
- Up to \$1 B additional solar development opportunities

**The projects in our March 2013 backlog remain on track and we continue to execute on new incremental opportunities**

## Energy Resources Development Highlights

### March 2013 Backlog

### Status

- 175 MW of 2013 U.S. wind<sup>(1)</sup> • On track
- ~600 MW of Canadian wind • On track
- ~900 MW of solar • On track

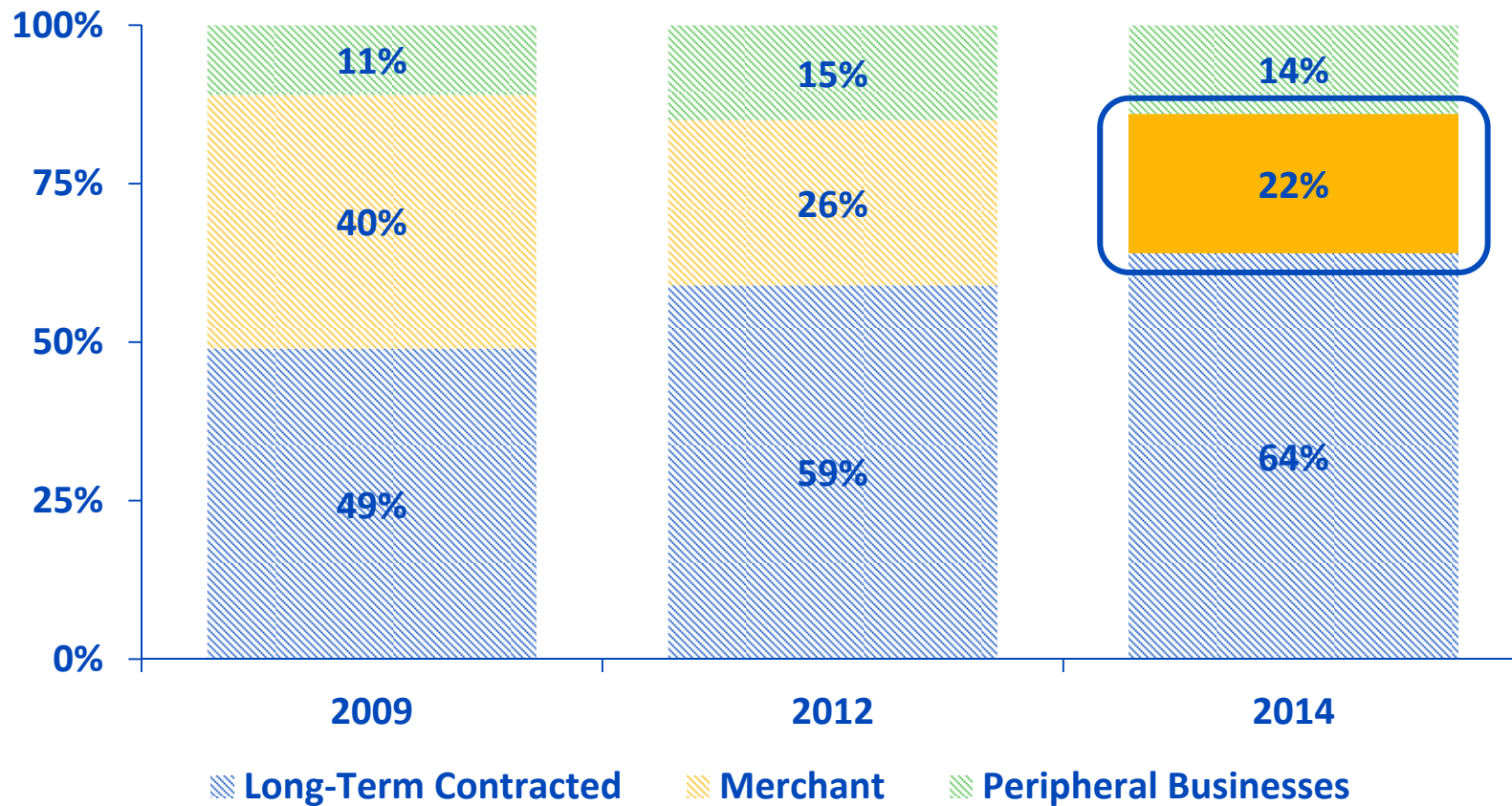
### Incremental

### Status

- 500 to 1,500 MW of U.S. new wind<sup>(1)</sup> • 325 MW signed PPAs
- Up to 300 MW of new solar • 40 MW signed PPAs

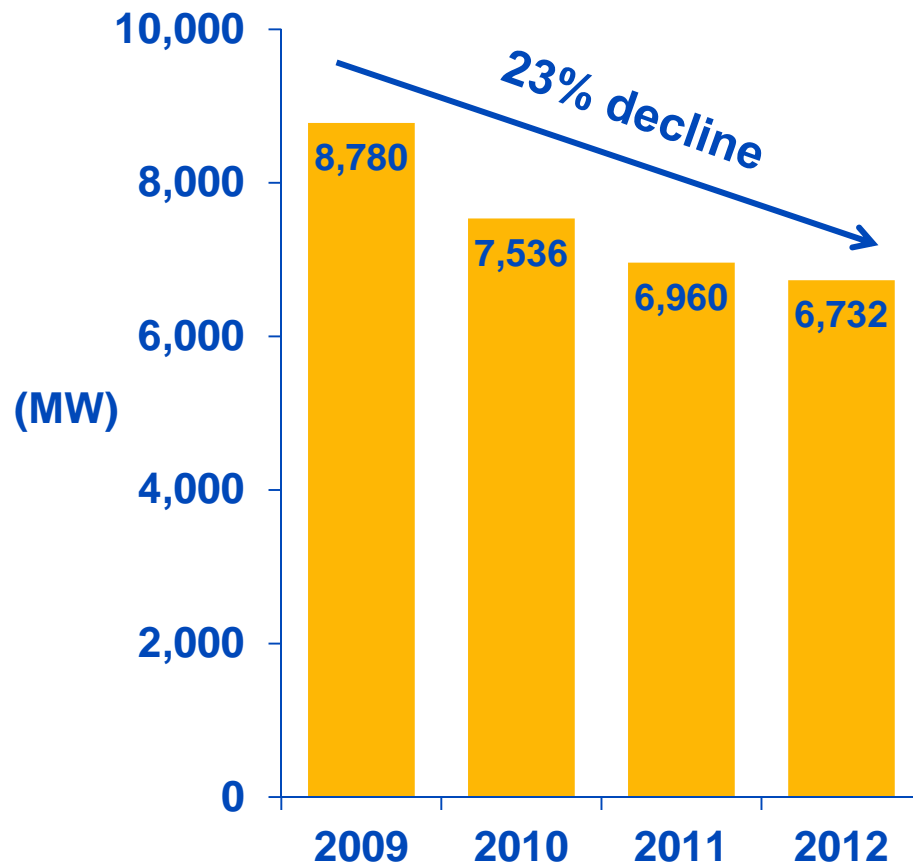
We have been consciously shifting the focus of our portfolio

## Energy Resources' Adjusted EBITDA<sup>(1)</sup>



## We continue to evaluate our portfolio for opportunities to reduce merchant exposure

### Energy Resources' Merchant MW<sup>(1)</sup>



- Consciously focused on reducing merchant exposure by contracting previously merchant assets or selling our asset position
- Made decision in Q1 2013 to sell our 796 MW of Maine Fossil assets
- We will continue to evaluate our merchant assets to determine whether we should continue to hold the asset position, contract future cash flows or divest of the asset





# Our 88% ownership share of Seabrook Station remains an important cornerstone of Energy Resources' merchant operations

## Seabrook

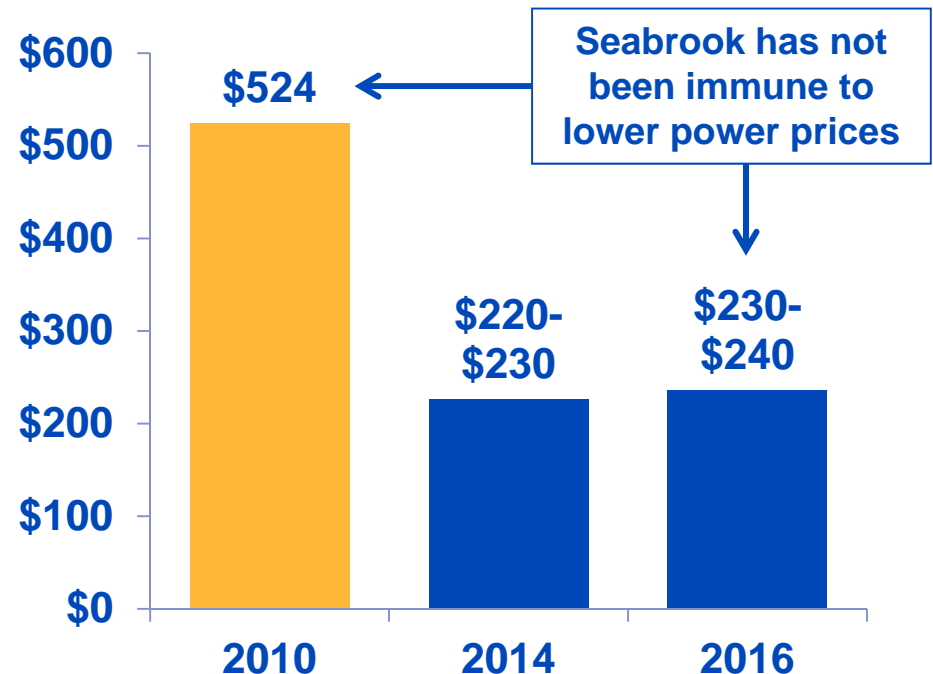
- **One of newest nuclear units in the United States**

- Large unit provides scale: 1,246 MW pressurized water reactor (PWR)
- License renewal process will extend operation from 2030 to 2050

- **Safe, clean, emissions-free generation source**

- Potential upside - no carbon emissions
- Base load unit provides valuable fuel diversification to region

### 2010-2016 Adjusted EBITDA<sup>(1)(2)</sup> (\$MM)



**Seabrook still remains an attractive asset in a \$3.50-\$4.00 gas price environment**

(1) Refueling outages: 2010 – 0 days, 2014 – 36 days, 2016 – 0 days

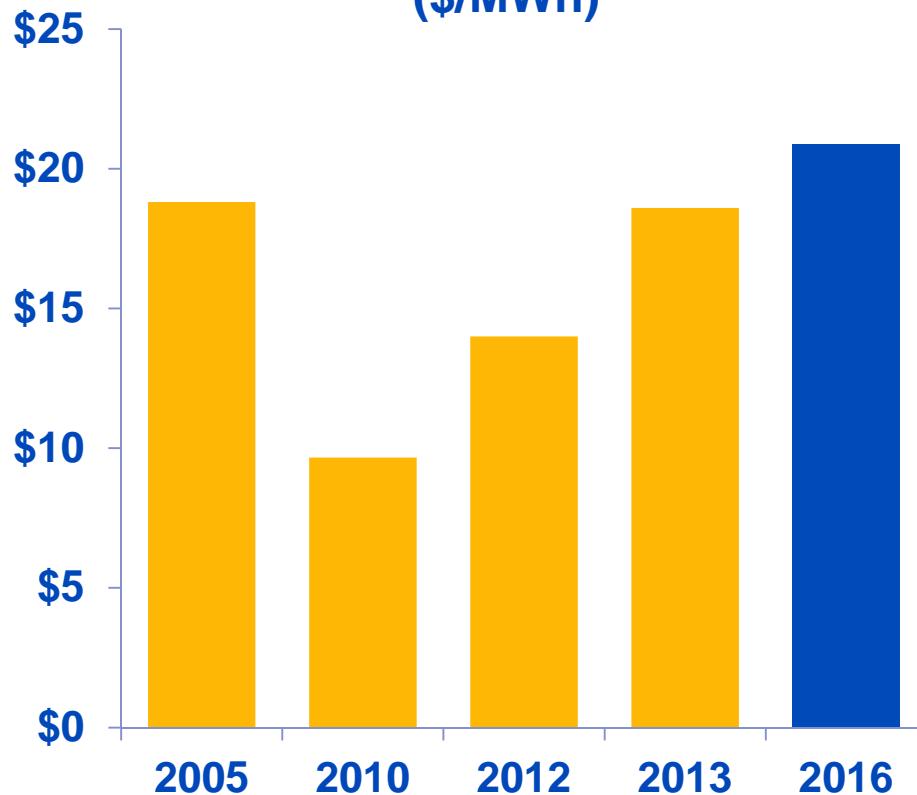
(2) Adjusted EBITDA includes (a) revenue, less (b) fuel expense, less (c) operating expenses, plus (d) other income, less (e) other deductions. Adjusted EBITDA excludes the impact of non-qualifying hedges, depreciation expense, interest expense, other than temporary impairments, income taxes and corporate G&A expenses.

# Forney and Lamar are well positioned to take advantage of the changing market paradigm in Texas

## Merchant Fossil: Forney and Lamar

### ERCOT North On-Peak Spark Spread<sup>(1)</sup>

(\$/MWh)



- Located in the attractive ERCOT market and equipped with proven technology
- Texas economy expected to grow at 3.5% from 2013-2016<sup>(2)</sup>
- Reserve margins estimated to be at 10.9% in 2014 and 8.5% in 2016
- Current price caps at \$4,500/MWh increasing to \$9,000/MWh in 2015
- ±\$1 change in the North Zone spark spread translates into roughly \$10 MM of gross margin in 2016

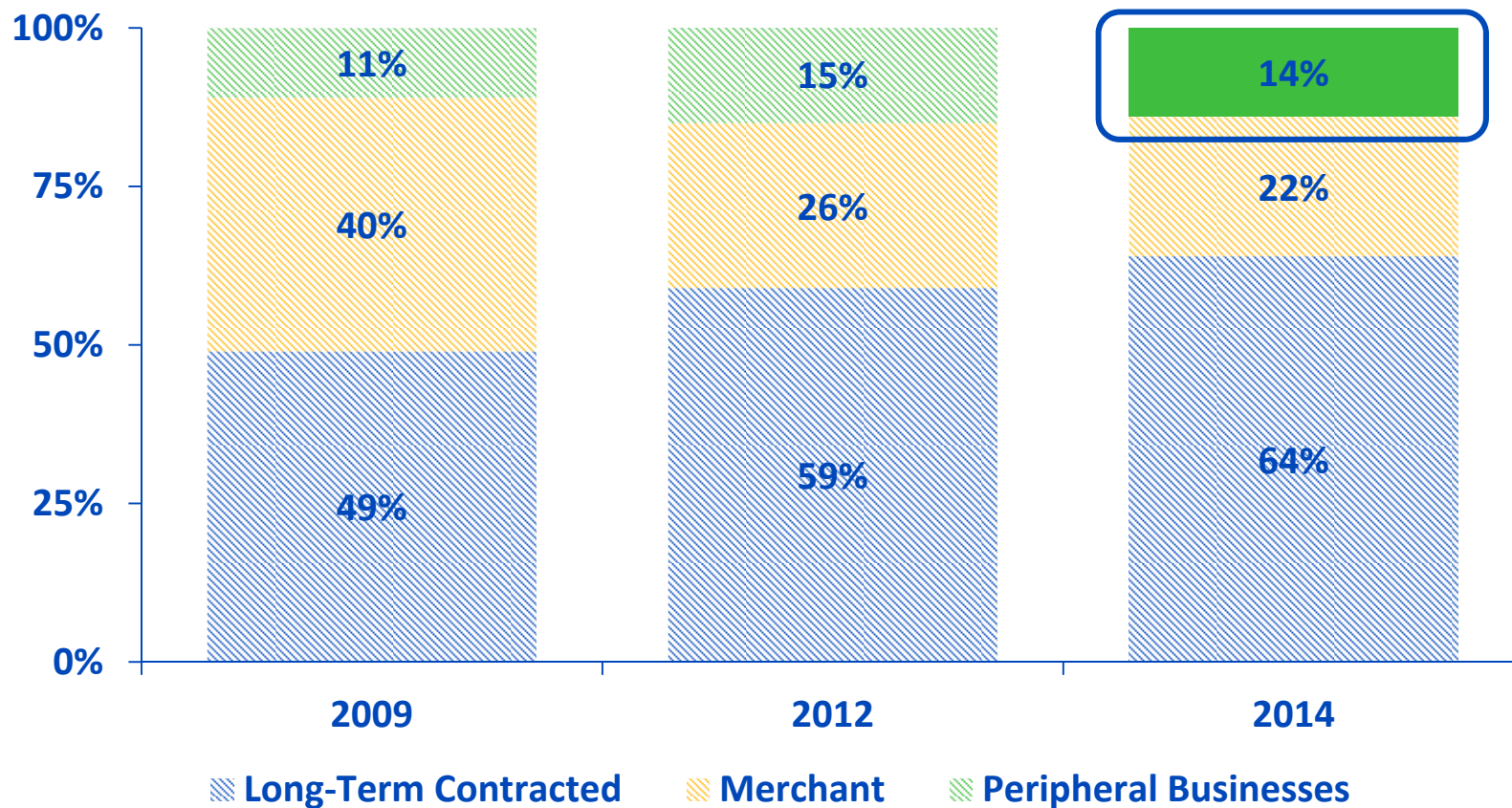
(1) Spark Spread based on ERCOT North On-Peak Power forwards

34 (2) Based on Moody's Non-Farm Employment Base Forecast

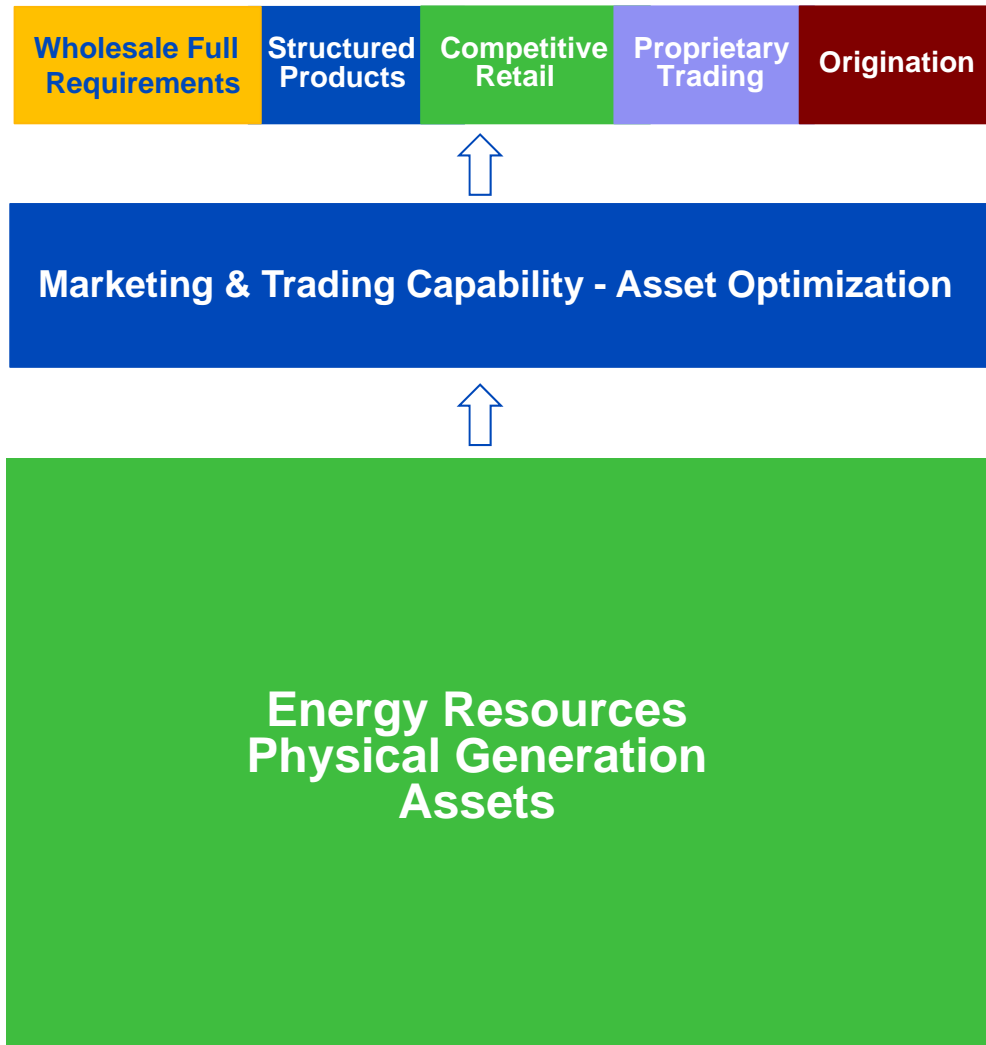


**We have been consciously shifting the focus of our portfolio**

## Energy Resources' Adjusted EBITDA<sup>(1)</sup>

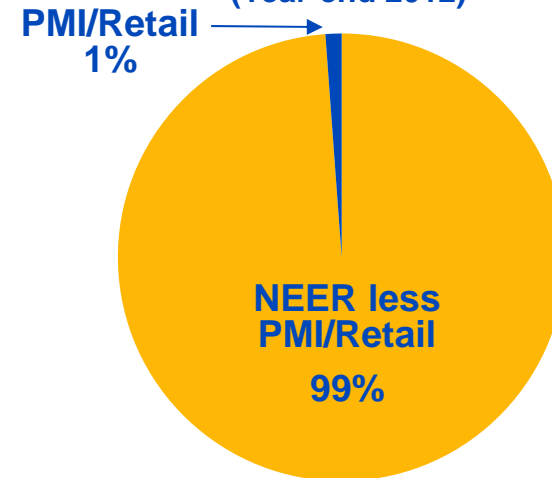


# By leveraging our skills we have generated additional earnings and cash flows with little incremental capital or risk



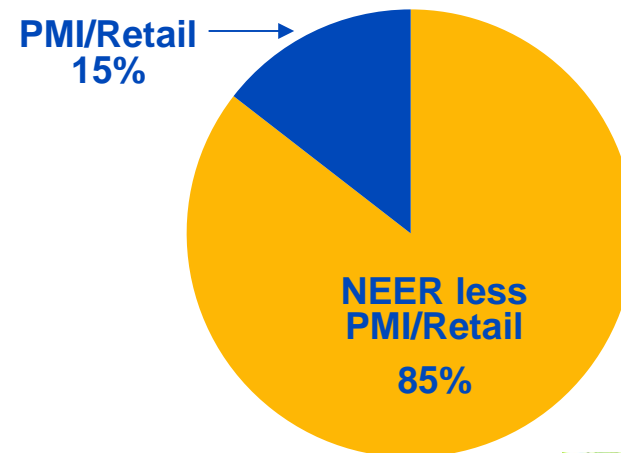
## Capital Employed

(Year-end 2012)



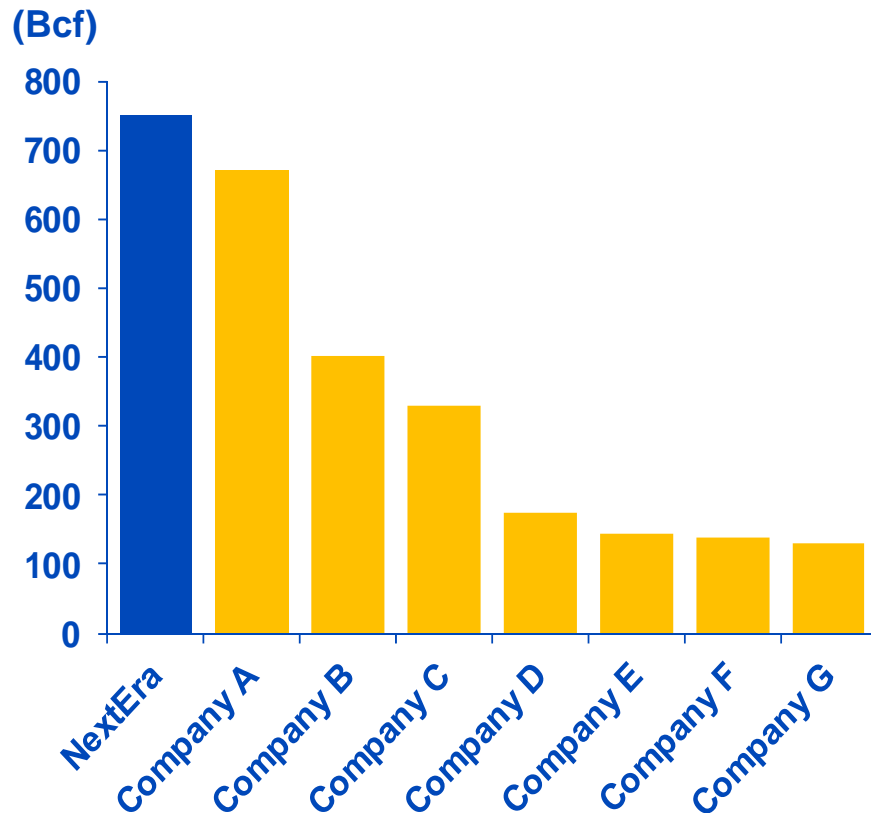
## Contribution to Adjusted EPS

(Average 2007 – 2012)



# NextEra Energy is one of the largest consumers of natural gas in the U.S. power sector

## U.S. Power Company Annual Gas Consumption (2011)



## Gas Infrastructure Rationale

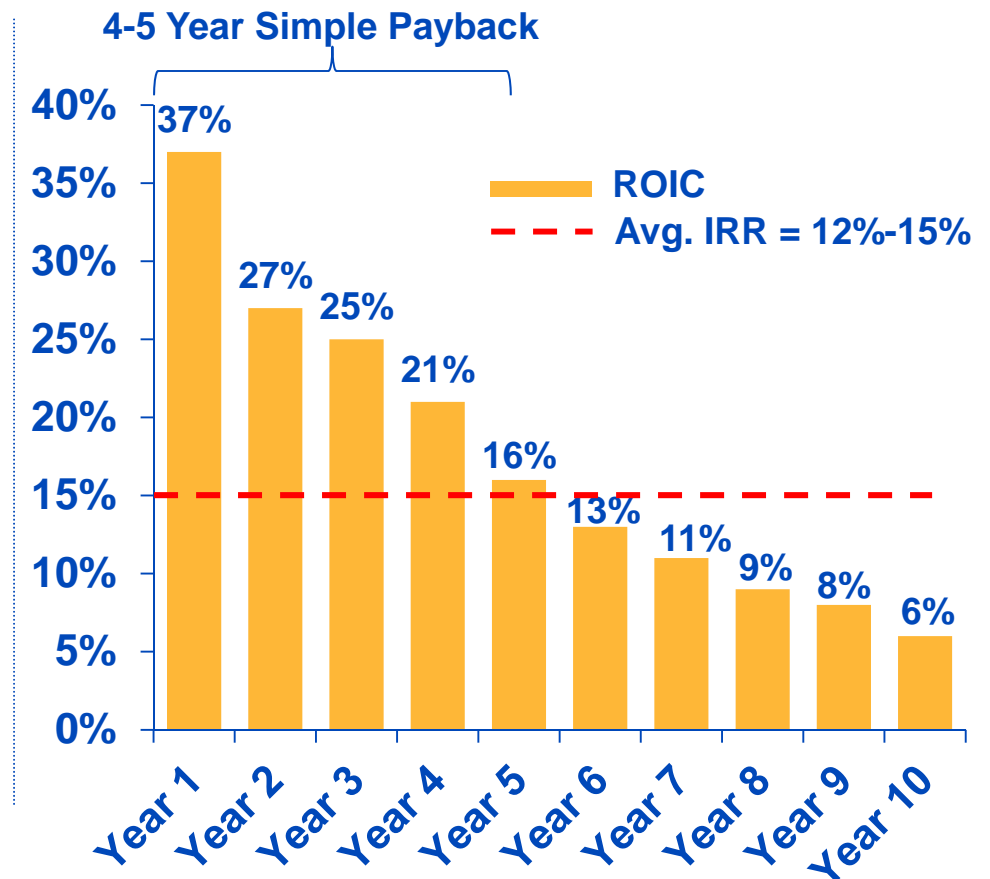
- **NextEra Energy is one of the largest consumers of natural gas in the U.S. power sector**
  - Over 700 Bcf in 2011
- **Economics of natural gas is critical to nearly every one of Energy Resources' businesses**
  - Renewables development
  - Commodities and Retail business
  - Existing nuclear and combined cycle gas plants

**Our economic returns from the gas infrastructure business have been attractive, and we have gained valuable insight into the dynamics of the gas business**

## Activities To-Date

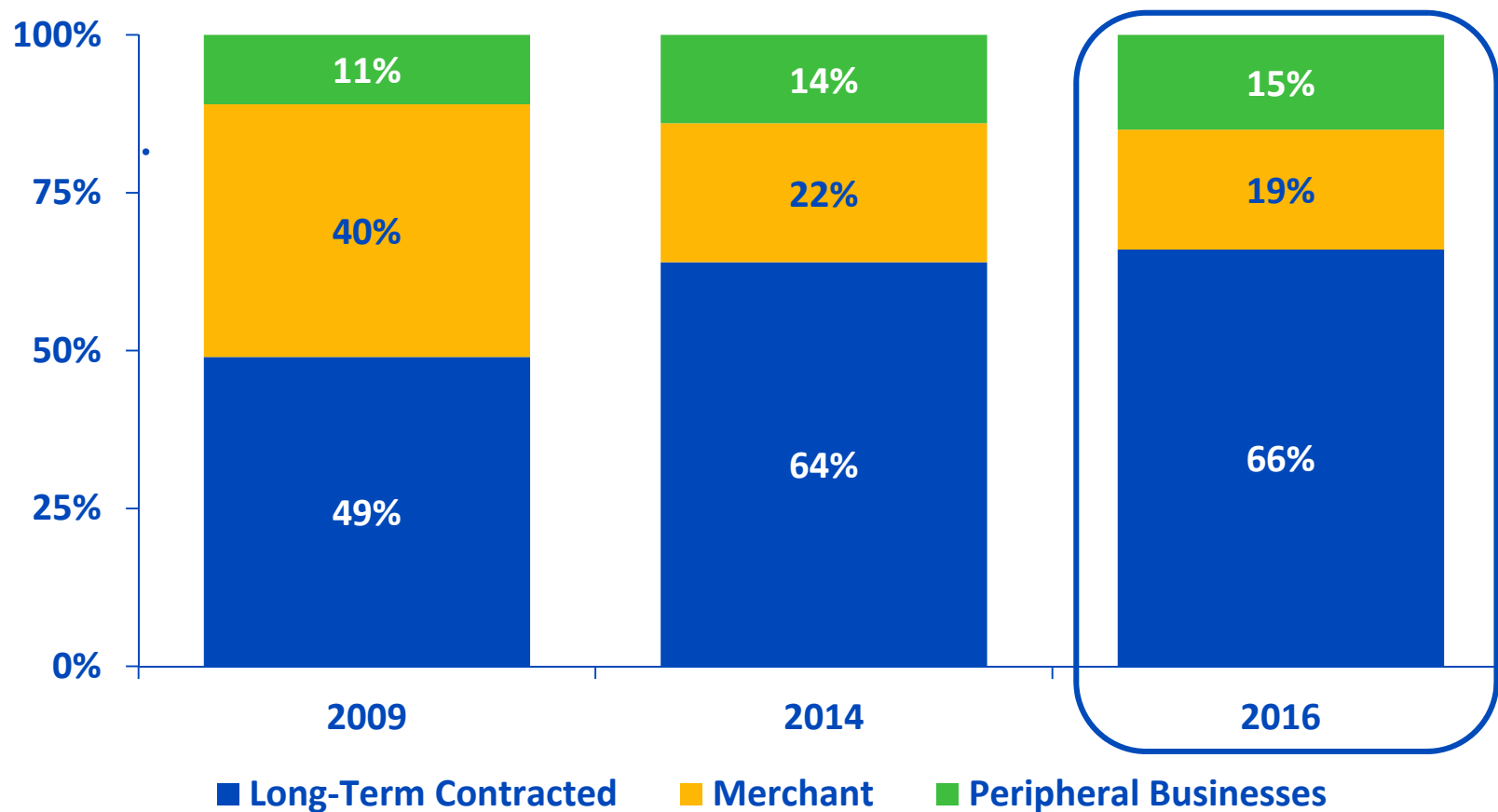
- 12-15% unlevered return
- 4 to 5-year simple payback
- Continue to partner with independent producers with limited access to capital
- At the time of capital deployment roughly 90% of our price risk is hedged through first five years of production

## Typical Shale Gas – Return on Investment<sup>(1)</sup>



# The resulting business mix continues to shift toward long-term contracted assets through 2016

## Energy Resources' Adjusted EBITDA<sup>(1)</sup>



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TRANSMISSION



**The Lone Star CREZ project in Texas is the cornerstone of our growing transmission business**

## Lone Star Transmission

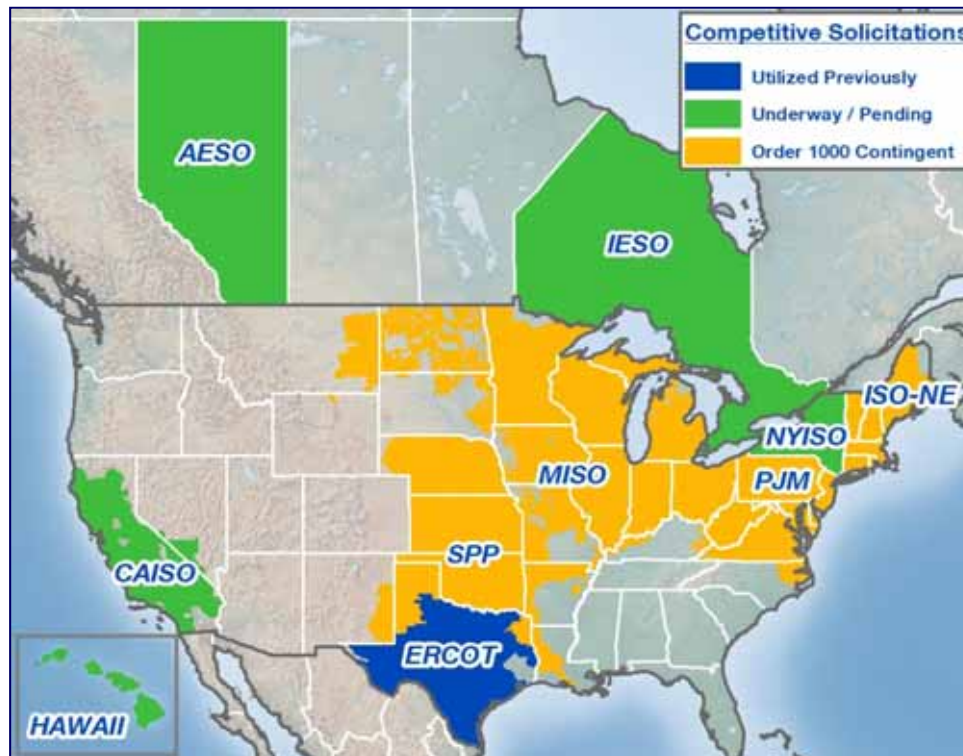


- **330 mile, 345 kV line and five substations in Texas**
- **Fully energized on time and under budget**
- **Total capital investment of approximately \$780 MM**
- **Authorized 45% equity and 9.6% ROE**

**Lone Star's success provides a platform for further investment in Texas**

The overall market for new transmission projects is aligned regionally, with increasing opportunities to compete

## Competitive Transmission Opportunity Set



- **Competing for \$4 B of investment opportunities in several jurisdictions**
  - Alberta
  - Hawaii
  - New England
  - New York
  - Ontario
- **Decisions expected by 2014**

**Competitive solicitations in the North American market could total \$15-\$30 B through 2020**

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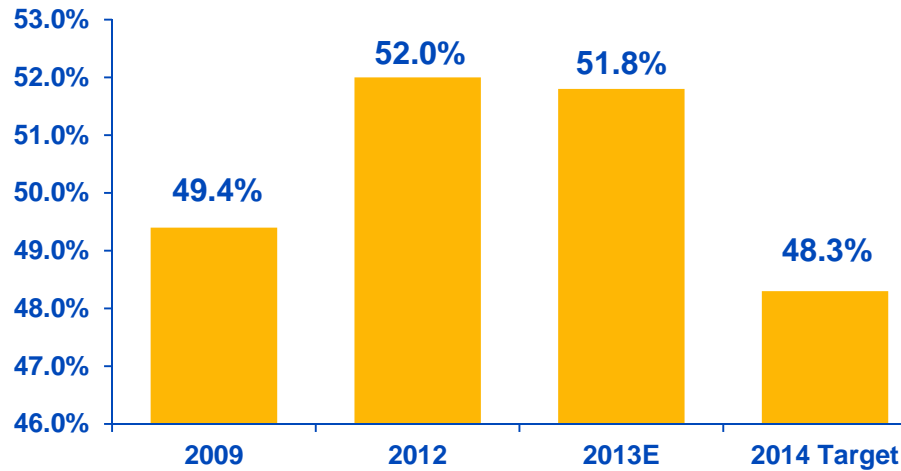
ENERGY



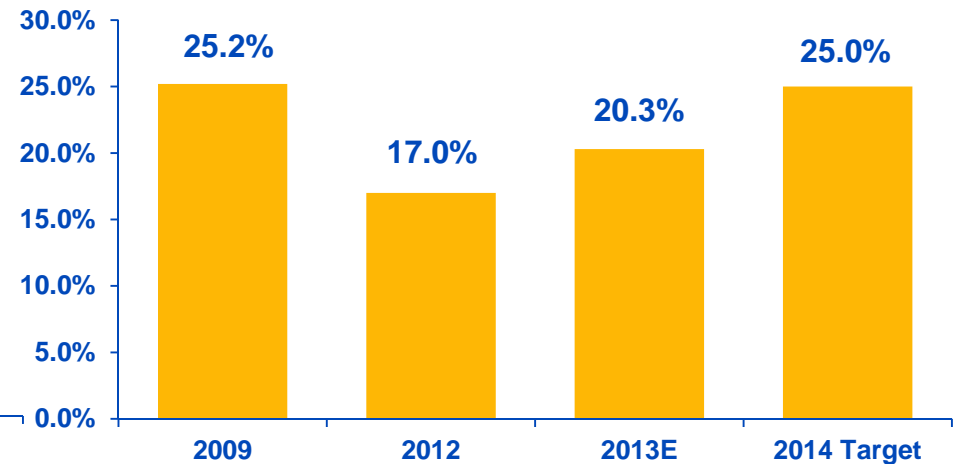
# We expect our credit metrics to return to historical levels by 2014

## NextEra Energy's Credit Metrics<sup>(1)</sup>

### Adjusted Debt to Total Capital



### Adjusted FFO to Debt



(1) Credit metric methodology is defined by S&P and is included in their Corporate Ratings Criteria on their website, projected by NextEra Energy based on S&P methodology

**Any equity issuances to support incremental capital deployment opportunities through 2016 are likely to be in the form of straight common stock, rather than equity units**

## **Financing Strategy: 2013 - 2016**

- **At FPL:**
  - Maintain consistent balance sheet
    - ~60% regulatory equity ratio
  - Focus on long-dated maturities, but may selectively shorten up to meet market demand
- **At Capital Holdings:**
  - Fund construction on balance sheet to optimize project economics
  - Support incremental renewables projects with mixture of project debt and tax equity
  - Maintain current “slice” of hybrids (junior subordinated debentures)

**Any incremental equity will be used to balance our capital structure to support our metrics, primarily in 2014**



## Our free cash flow position is improving every year

### NextEra Energy's Free Cash Flow Before Dividends

	2013	2014	2016
<b>Operating Cash Flow</b>	\$4.7 B to \$4.9 B	\$5.6 B to \$5.9 B	\$6.2 B to \$6.6 B
<b>Capital Expenditures<sup>(1)</sup></b>	(\$5.0) B to (\$5.7) B	(\$4.4) B to (\$6.9) B	(\$2.8) B to (\$4.9) B
<b>Other Investing Activities<sup>(2)</sup></b>	\$0.3 B to \$0.4 B	\$0.3 B to \$0.4 B	(\$0.1) B to (\$0.2) B
<b>Free Cash Flow Before Dividends</b>	<b>\$0 to (\$0.4) B</b>	<b>(\$0.6) B to \$1.5 B</b>	<b>\$1.5 B to \$3.3 B</b>

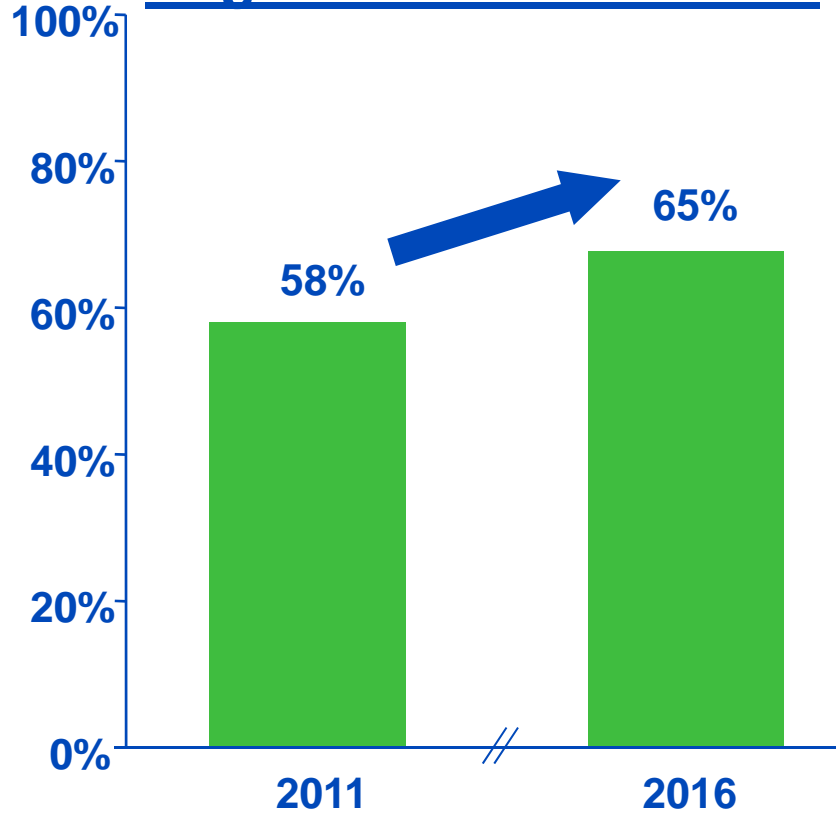
(1) Total capital expenditures represents potential incremental expenditures in addition to already approved projects; includes nuclear fuel and Energy Resources' capital expenditures from consolidated investments and includes equity investments in unconsolidated joint ventures. Capital expenditure dollars are categorized by the year in which the cash is expected to be spent and not when projects are expected to be placed in service. The figures exclude the capital investments spent prior to 2013.

(2) Includes CITC grants

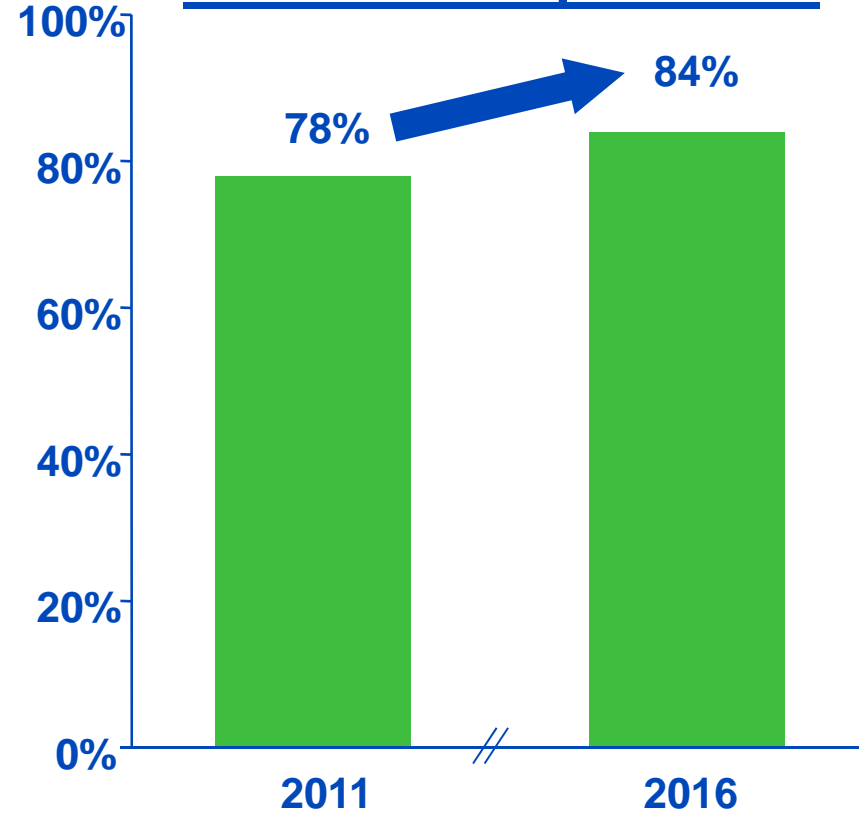


# NextEra Energy's business mix is expected to continue to shift towards more regulated and long-term contracted

## Adjusted Earnings from Regulated Businesses<sup>(1)</sup>



## Adjusted EBITDA<sup>(2)</sup> from Regulated and Long-Term Contracted Operations



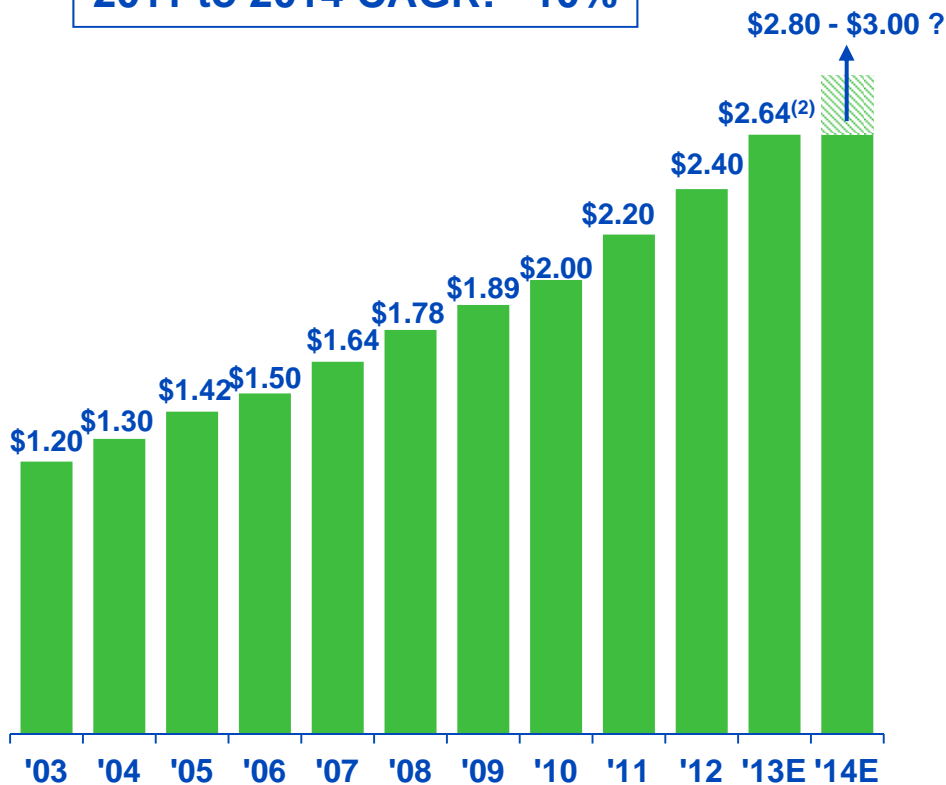
(1) Includes FPL and Lone Star regulated earnings

(2) Earnings Before Interest, Taxes, Depreciation and Amortization (EBITDA); see Appendix for reconciliation of adjusted EBITDA to Net Income

**NextEra Energy's current dividend policy reflects its expected increase in the proportionate contribution from its rate-regulated businesses and long-term contracted assets**

## Dividend Per Share<sup>(1)</sup> Growth

2011 to 2014 CAGR: ~10%



## Dividend Policy

- Implemented dividend policy of 55% target payout ratio by 2014
- Leading dividend per share growth rate in industry through 2014

(1) Split-adjusted

(2) Projected based upon dividend of \$0.66 declared on February 15, 2013 and paid on March 15, 2013; dividend declarations are subject to the discretion of the Board of Directors of NextEra Energy



## **We are well-positioned for future growth**

### **NextEra Energy – Investment Proposition**

- **Above-average and highly visible growth through 2016**
  - Four years of regulatory certainty at FPL
  - Strong backlog at Energy Resources with upside potential
- **Strong and increasing cash flow from operations**
- **Moderate risk portfolio**
  - Strong bias toward more regulated and long-term contracted assets
  - Highly hedged against commodity price fluctuations
- **Underpinned by one of the strongest balance sheets in the industry**
- **Increasing payout ratio**

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## Appendix

## NextEra Energy, Inc.

### Reconciliation of Adjusted Earnings to Net Income

(\$ millions)	<u>2002</u>	<u>2003</u>	<u>2004</u>	<u>2005</u>	<u>2006</u>	<u>2007</u>	<u>2008</u>	<u>2009</u>	<u>2010</u>	<u>2011</u>	<u>2012</u>
Net Income	\$479	\$903	\$896	\$901	\$1,281	\$1,312	\$1,639	\$1,615	\$1,957	\$1,923	\$1,911
Adjustments, net of income taxes:											
Net unrealized mark-to-market (gains) losses associated with non-qualifying hedges		(22)	3	112	(92)	86	(170)	20	(175)	(190)	34
Loss (income) from other than temporary impairment losses, net					1	6	76	13	(4)	6	(31)
Cumulative effect of change in accounting principle, net	222	3									
Impairment/other charges, net	137										
Merger-related expenses					14						
Loss on sale of natural gas-fired generating assets										98	
Adjusted Earnings	<u>\$838</u>	<u>\$884</u>	<u>\$899</u>	<u>\$1,013</u>	<u>\$1,204</u>	<u>\$1,404</u>	<u>\$1,545</u>	<u>\$1,648</u>	<u>\$1,778</u>	<u>\$1,837</u>	<u>\$1,914</u>

## NextEra Energy, Inc.

### Reconciliation of Adjusted Earnings Per Share to Earnings Per Share

	<u>2002</u>	<u>2003</u>	<u>2004</u>	<u>2005</u>	<u>2006</u>	<u>2007</u>	<u>2008</u>	<u>2009</u>	<u>2010</u>	<u>2011</u>	<u>2012</u>
Earnings Per Share (assuming dilution)	\$1.38	\$2.53	\$2.48	\$2.34	\$3.23	\$3.27	\$4.07	\$3.97	\$4.74	\$4.59	\$4.56
Adjustments:											
Net unrealized mark-to-market (gains) losses associated with non-qualifying hedges		(0.06)	0.01	0.29	(0.23)	0.21	(0.42)	0.05	(0.43)	(0.45)	0.08
Loss (income) from other than temporary impairment losses, net						0.01	0.19	0.03	(0.01)	0.01	(0.07)
Cumulative effect of change in accounting principle, net	0.64	0.01									
Impairment/other charges, net	0.39										
Merger-related expenses					0.04						
Loss on sale of natural gas- fired generating assets										0.24	
Adjusted Earnings Per Share	<u>\$2.41</u>	<u>\$2.48</u>	<u>\$2.49</u>	<u>\$2.63</u>	<u>\$3.04</u>	<u>\$3.49</u>	<u>\$3.84</u>	<u>\$4.05</u>	<u>\$4.30</u>	<u>\$4.39</u>	<u>\$4.57</u>

## Reconciliation of 2011 Adjusted Earnings Before Interest, Taxes Depreciation and Amortization (Adjusted EBITDA) to Net Income

(Full-Year Ended December 31, 2011)

	<u>GAAP</u>		<u>Adjustments</u>		<u>Adjusted</u>	
Net income	\$1,923		(\$86) <sup>(1)</sup>		\$1,837	
Add back interest	1,034		0		1,034	
Add back income taxes	529		(57) <sup>(1)</sup>		472	
Add back depreciation & amortization	1,567		0		1,567	
Other	<u>0</u>		<u>738</u> <sup>(2)</sup>		<u>738</u>	
EBITDA	\$5,053		\$595		\$5,648	
FPL, Lonestar, Contracted	\$3,912	77%	\$517		\$4,429	78%
All other	<u>1,141</u>	23%	<u>78</u>		<u>1,219</u>	22%
Total	\$5,053	100%	\$595		\$5,648	100%

(1) Includes net unrealized mark-to-market (gains) losses associated with non-qualifying hedges, other than temporary impairment losses, and charges resulting from the sale of the five natural gas-fired generating assets in two sale transactions - net and related tax impact.

(2) Primarily consists of the pre-tax effect of production tax credits, investment tax credits and convertible investment tax credits and related amortization, and Energy Resources' share of revenue and operating expenses of equity method investees in excess of GAAP equity in earnings.

# Definitional information

## NextEra Energy Resources, LLC. Adjusted EBITDA

Adjusted EBITDA includes Energy Resources' consolidated investments as well as its share of earnings from equity method investments. Adjusted EBITDA for each category set forth above is represented by (a) revenue, including a pre-tax allocation of production tax credits, investment tax credits and convertible investment tax credits, less (b) fuel expense less (c) royalty expense, for the gas infrastructure business only, less (d) operating expenses, plus (e) other income, less (f) other deductions. Adjusted EBITDA excludes the impact of non-qualifying hedges, depreciation expense, interest expense, certain differential membership interest costs, other than temporary impairments, income taxes.

## NextEra Energy Resources, LLC. Adjusted Earnings 2007 – 2012

NextEra Energy Resources' adjusted earnings exclude the unrealized mark-to-market effect of non-qualifying hedges, and net other than temporary impairment losses on securities held in NextEra Energy Resources' nuclear decommissioning funds, none of which can be determined at this time, and the after-tax charges resulting from the sale of the five natural-gas fired generating assets in two sale transactions in 2011.

# Cautionary Statement And Risk Factors That May Affect Future Results

This presentation contains “forward-looking statements” within the meaning of the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. Forward-looking statements are not statements of historical facts, but instead represent the current expectations of NextEra Energy, Inc. (NextEra Energy) and Florida Power & Light Company (FPL) regarding future operating results and other future events, many of which, by their nature, are inherently uncertain and outside of NextEra Energy’s and FPL’s control. Forward-looking statements in this presentation include, among others, statements concerning adjusted earnings per share expectations and future operating performance. In some cases, you can identify the forward-looking statements by words or phrases such as “will,” “will result,” “expect,” “anticipate,” “believe,” “intend,” “plan,” “seek,” “aim,” “potential,” “projection,” “forecast,” “predict,” “goals,” “target,” “outlook,” “should,” “would” or similar words or expressions. You should not place undue reliance on these forward-looking statements, which are not a guarantee of future performance. The future results of NextEra Energy and FPL are subject to risks and uncertainties that could cause their actual results to differ materially from those expressed or implied in the forward-looking statements. These risks and uncertainties include, but are not limited to, the following: effects of extensive regulation of NextEra Energy’s and FPL’s business operations; inability of NextEra Energy and FPL to recover in a timely manner any significant amount of costs, a return on certain assets or an appropriate return on capital through base rates, cost recovery clauses, other regulatory mechanisms or otherwise; impact of political, regulatory and economic factors on regulatory decisions important to NextEra Energy and FPL; risks of disallowance of cost recovery by FPL based on a finding of imprudent use of derivative instruments; effect of any reductions to or elimination of governmental incentives that support renewable energy projects of NextEra Energy Resources, LLC and its affiliated entities (NextEra Energy Resources); impact of new or revised laws, regulations or interpretations or other regulatory initiatives on NextEra Energy and FPL; effect on NextEra Energy and FPL of potential regulatory action to broaden the scope of regulation of over-the-counter (OTC) financial derivatives and to apply such regulation to NextEra Energy and FPL; capital expenditures, increased operating costs and various liabilities attributable to environmental laws, regulations and other standards applicable to NextEra Energy and FPL; effects on NextEra Energy and FPL of federal or state laws or regulations mandating new or additional limits on the production of greenhouse gas emissions; exposure of NextEra Energy and FPL to significant and increasing compliance costs and substantial monetary penalties and other sanctions as a result of extensive federal regulation of their operations; effect on NextEra Energy and FPL of changes in tax laws and in judgments and estimates used to determine tax-related asset and liability amounts; impact on NextEra Energy and FPL of adverse results of litigation; effect on NextEra Energy and FPL of failure to proceed with projects under development or inability to complete the construction of (or capital improvements to) electric generation, transmission and distribution facilities, gas infrastructure facilities or other facilities on schedule or within budget; impact on development and operating activities of NextEra Energy and FPL resulting from risks related to project siting, financing, construction, permitting, governmental approvals and the negotiation of project development agreements; risks involved in the operation and maintenance of electric generation, transmission and distribution facilities, gas infrastructure facilities and other facilities; effect on NextEra Energy and FPL of a lack of growth or slower growth in the number of customers or in customer usage; impact on NextEra Energy and FPL of severe weather and other weather conditions; risks associated with threats of terrorism and catastrophic events that could result from terrorism, cyber attacks or other attempts to disrupt NextEra Energy’s and FPL’s business or the businesses of third parties; risk of lack of availability of adequate insurance coverage for protection of NextEra Energy and FPL against significant losses; risk to NextEra Energy Resources of increased operating costs resulting from unfavorable supply costs necessary to provide NextEra Energy Resources’ full energy and capacity requirement services; inability or failure by NextEra Energy Resources to hedge effectively its assets or positions against changes in commodity prices, volumes, interest rates, counterparty credit risk or other risk measures; potential volatility of NextEra Energy’s results of operations caused by sales of power on the spot market or on a short-term contractual basis; effect of reductions in the liquidity of energy markets on NextEra Energy’s ability to manage operational risks; effectiveness of NextEra Energy’s and FPL’s hedging and trading procedures and associated risk management tools to protect against significant losses; impact of unavailability or disruption of power transmission or commodity transportation facilities on sale and delivery of power or natural gas by FPL and NextEra Energy Resources; exposure of NextEra Energy and FPL to credit and performance risk from customers, hedging counterparties and vendors; risks to NextEra Energy and FPL of failure of counterparties to perform under derivative contracts or of requirement for NextEra Energy and FPL to post margin cash collateral under derivative contracts;



## Cautionary Statement And Risk Factors That May Affect Future Results (cont.)

failure or breach of NextEra Energy's and FPL's information technology systems; risks to NextEra Energy and FPL's retail businesses of compromise of sensitive customer data; risks to NextEra Energy and FPL of volatility in the market values of derivative instruments and limited liquidity in OTC markets; impact of negative publicity; inability of NextEra Energy and FPL to maintain, negotiate or renegotiate acceptable franchise agreements with municipalities and counties in Florida; increasing costs of health care plans; lack of a qualified workforce or the loss or retirement of key employees; occurrence of work strikes or stoppages and increasing personnel costs; NextEra Energy's ability to successfully identify, complete and integrate acquisitions; environmental, health and financial risks associated with NextEra Energy's and FPL's ownership of nuclear generation facilities; liability of NextEra Energy and FPL for significant retrospective assessments and/or retrospective insurance premiums in the event of an incident at certain nuclear generation facilities; increased operating and capital expenditures at nuclear generation facilities of NextEra Energy or FPL resulting from orders or new regulations of the Nuclear Regulatory Commission; inability to operate any of NextEra Energy Resources' or FPL's owned nuclear generation units through the end of their respective operating licenses; liability of NextEra Energy and FPL for increased nuclear licensing or compliance costs resulting from hazards posed to their owned nuclear generation facilities; risks associated with outages of NextEra Energy's and FPL's owned nuclear units; effect of disruptions, uncertainty or volatility in the credit and capital markets on NextEra Energy's and FPL's ability to fund their liquidity and capital needs and meet their growth objectives; inability of NextEra Energy, FPL and NextEra Energy Capital Holdings, Inc. to maintain their current credit ratings; risk of impairment of NextEra Energy's and FPL's liquidity from inability of creditors to fund their credit commitments or to maintain their current credit ratings; poor market performance and other economic factors that could affect NextEra Energy's defined benefit pension plan's funded status; poor market performance and other risks to the asset values of NextEra Energy's and FPL's nuclear decommissioning funds; changes in market value and other risks to certain of NextEra Energy's investments; effect of inability of NextEra Energy subsidiaries to upstream dividends or repay funds to NextEra Energy or of NextEra Energy's performance under guarantees of subsidiary obligations on NextEra Energy's ability to meet its financial obligations and to pay dividends on its common stock; and effect of disruptions, uncertainty or volatility in the credit and capital markets of the market price of NextEra Energy's common stock. NextEra Energy and FPL discuss these and other risks and uncertainties in their annual report on Form 10-K for the year ended December 31, 2012 and other SEC filings, and this presentation should be read in conjunction with such SEC filings made through the date of this presentation. The forward-looking statements made in this presentation are made only as of the date of this presentation and NextEra Energy and FPL undertake no obligation to update any forward-looking statements.

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