



Company Overview and Financing Strategy

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Vice Chairman and Chief Financial Officer

May 7, 2012

Agenda



- **Today's objectives**
- **Strategy and expectations**
- **The role of credit**
- **Implications for financing**
- **Today's agenda**

We view today as a first step

Objectives

- **Clarify for you:**
 - What we are trying to accomplish from a business perspective
 - Why we do what we do
 - What it means for our approach to financing

Improved Communications



Greater Predictability

Agenda

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Fundamentals

Observations

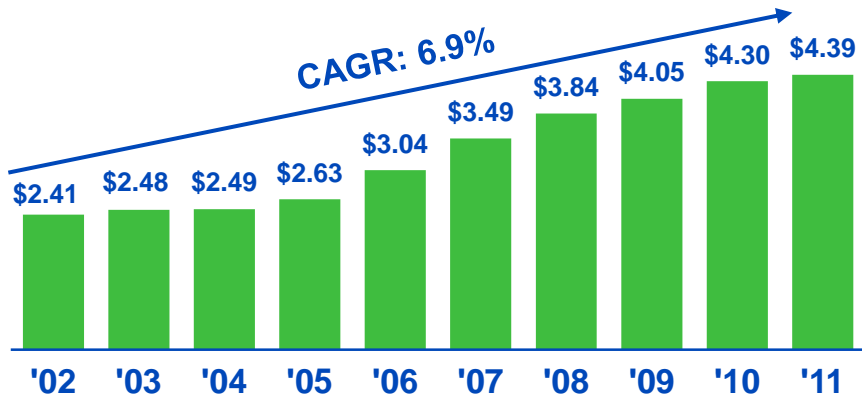
- **Commodity product; hard to differentiate**
- **Cyclical; tied to commodity cycles**
- **Long-lived, immobile assets**
- **Core technologies non-proprietary**
- **Highly regulated; subject to political intervention**

Implications

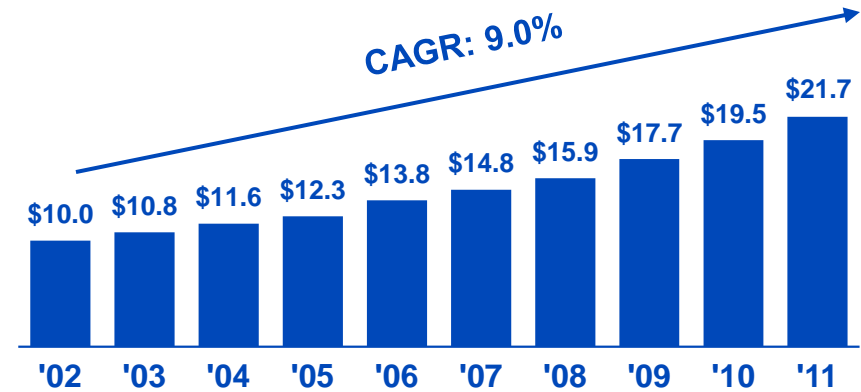
- **Relentless focus on cost, reliability, continuous improvement**
 - **“operational excellence”**
- **Tight risk management: singles and doubles vs swinging for the fences**
- **Incremental expansion (“toe in the water”)**
- **Discipline and patience**
- **Financial strength – protect the downside**
- **Sustained, modest spreads over cost of capital ➡ value creation**

History of sustained growth through different industry phases

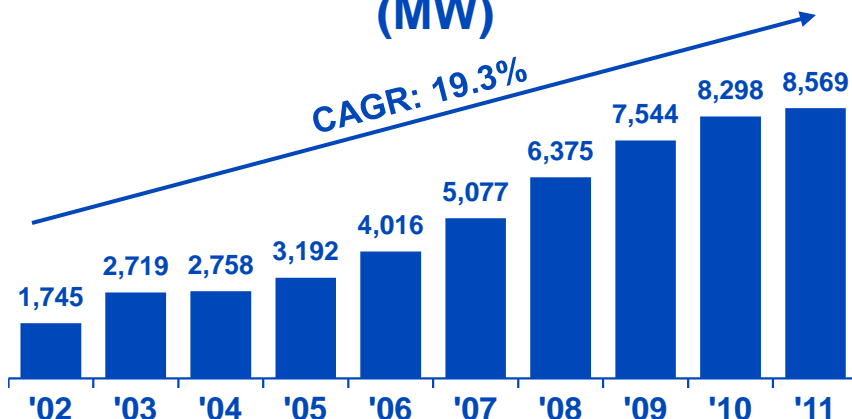
Adjusted Earnings Per Share⁽¹⁾



FPL Cumulative Capital Employed⁽²⁾



Energy Resources Cumulative Wind Growth (MW)



NEE vs Industry

	10-Year CAGR	
	<u>S&P 500 Electric Utility</u>	<u>NextEra Energy</u>
Adjusted EPS ⁽³⁾	2.2%	6.3%
Dividend per Share ⁽⁴⁾	4.9%	7.0%
Total Shareholder Return ⁽⁵⁾	128.6%	208.7%

(1) See supporting material titled Risk Factors and Reconciliations posted to the Investor section of NextEra Energy's website for reconciliation of adjusted amounts to GAAP amounts

(2) Includes retail rate base, wholesale rate base, clause-related investments, and AFUDC projects

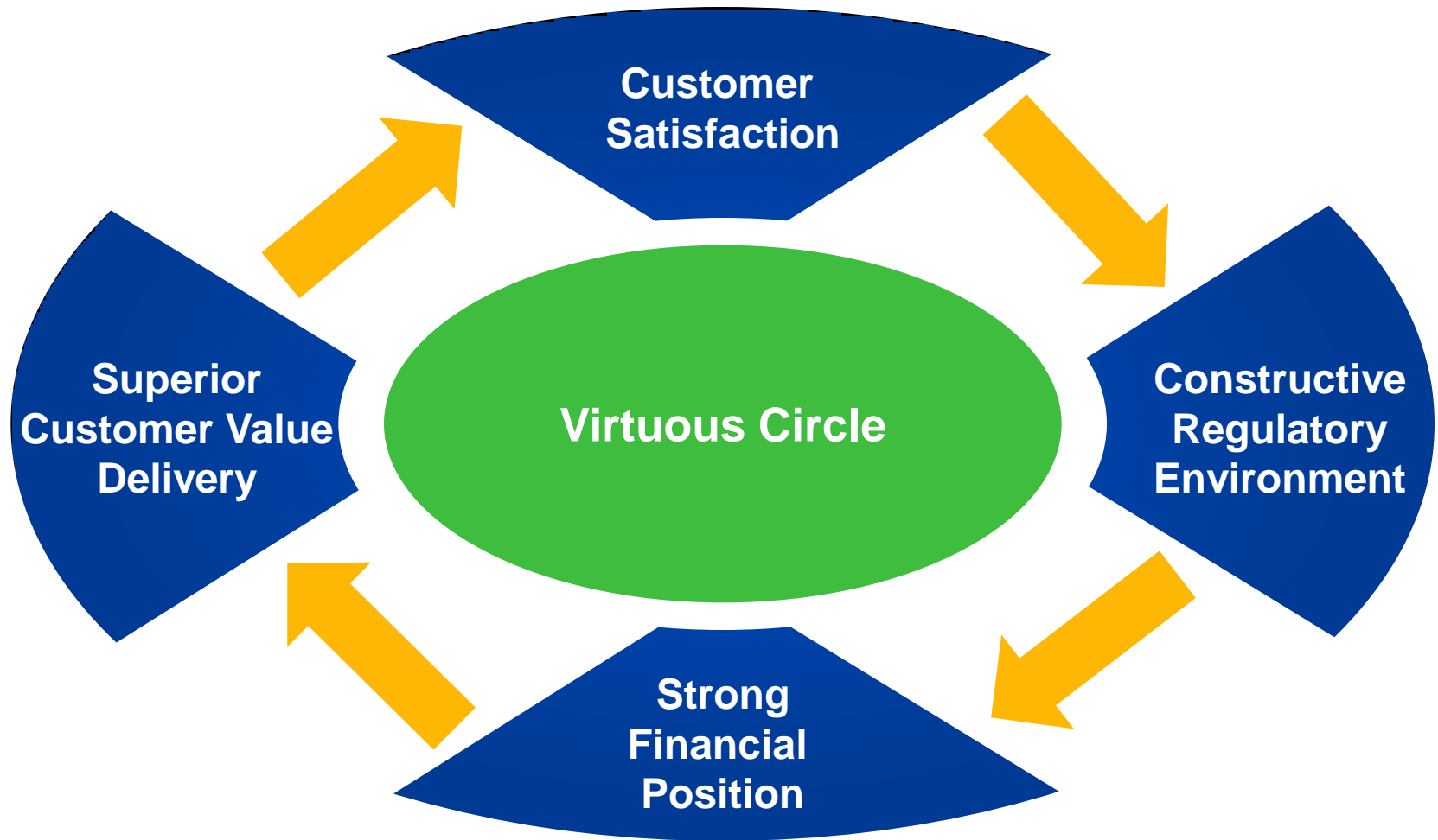
(3) Source: Company earnings releases

(4) Source: Bloomberg

(5) Source: FactSet; Return from December 31, 2001 to December 31, 2011



Our approach to the business at FPL is founded on the “virtuous circle”

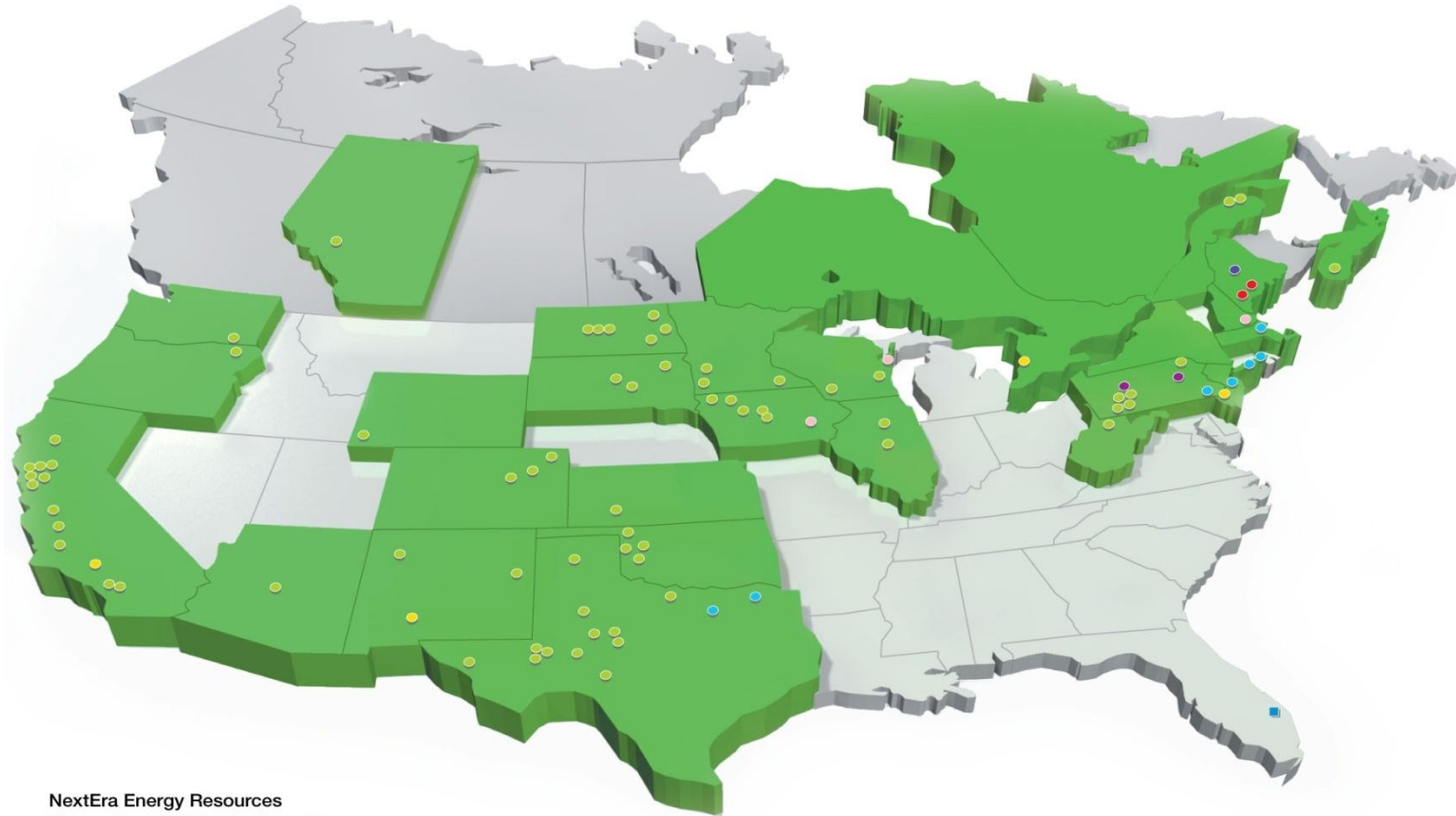


Our strategy at Energy Resources has always been to build around our core strengths, taking advantage of market opportunities

Energy Resources Strategy



Energy Resources now operates in 23 states and 4 Canadian provinces⁽¹⁾



NextEra Energy Resources
Generation Facilities In Operation:

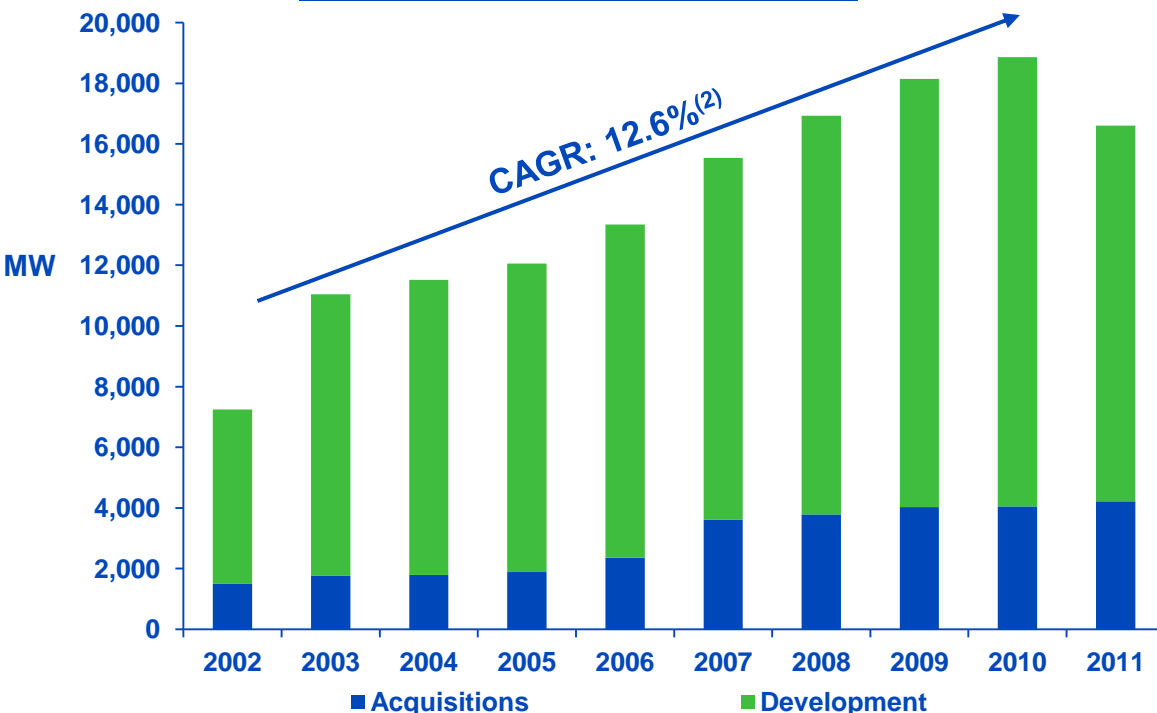
- | | | |
|-----------------|-----------|--|
| ● Wind | ● Nuclear | ■ NextEra Energy Resources
Corporate Office |
| ● Hydroelectric | ● Oil | ■ U.S. states and Canadian
provinces with projects in operation |
| ● Solar | ● Other | |
| ● Natural Gas | | |

1) As of 3/26/12

Energy Resources has grown dramatically, but, we do not pursue growth for growth's sake

Energy Resources Capacity History

Energy Resources Capacity Growth 2002 to 2011⁽¹⁾



- Energy Resources sold five natural gas-fired assets in 2011

- ~2700 MW total capacity
- Sold for ~\$1.4 B
- Net cash proceeds of ~\$825 MM

1) Development includes 5,063 MW in service as of 1/1/2002

2) CAGR from January 1, 2002 to December 31, 2011

Our two primary businesses are built on a common platform of shared skills, with tangible benefits to both

A premier regulated utility...

...and a diversified, competitive power producer



Engineering & Construction

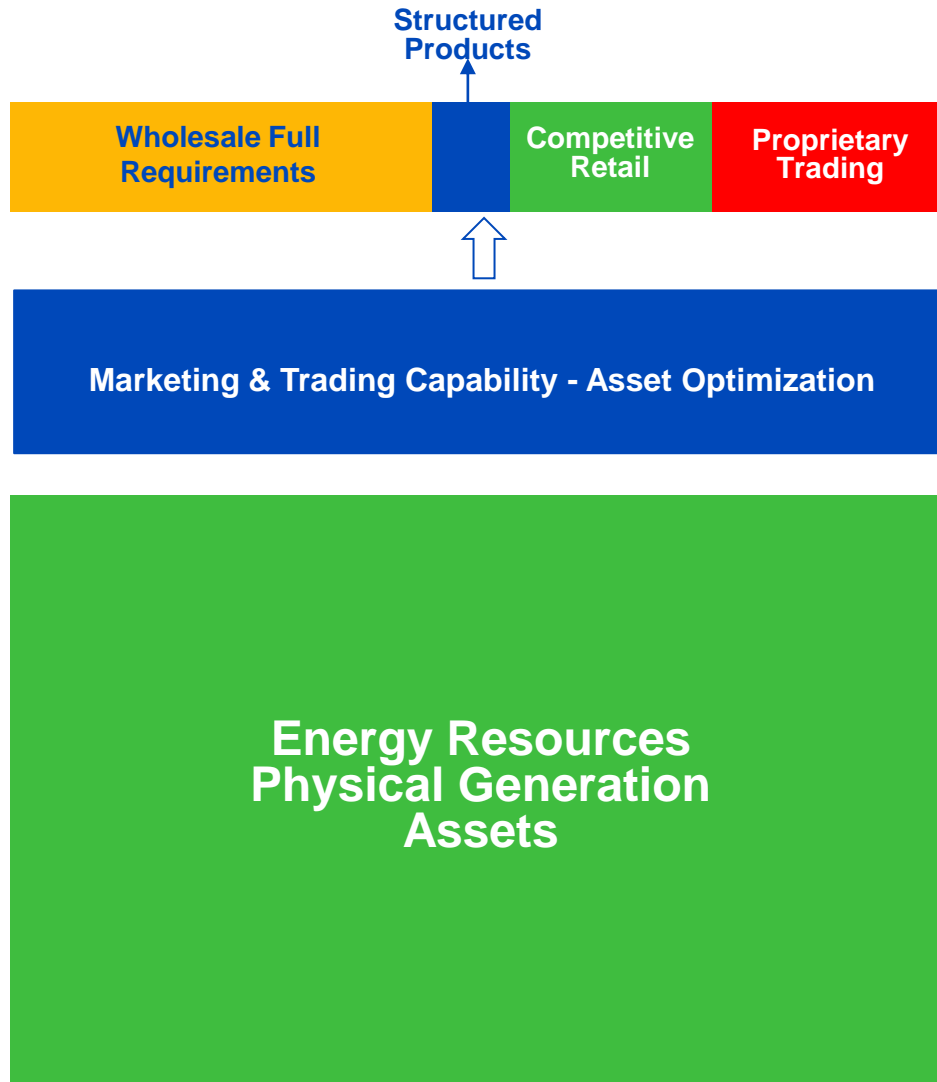
Supply Chain

Nuclear Generation

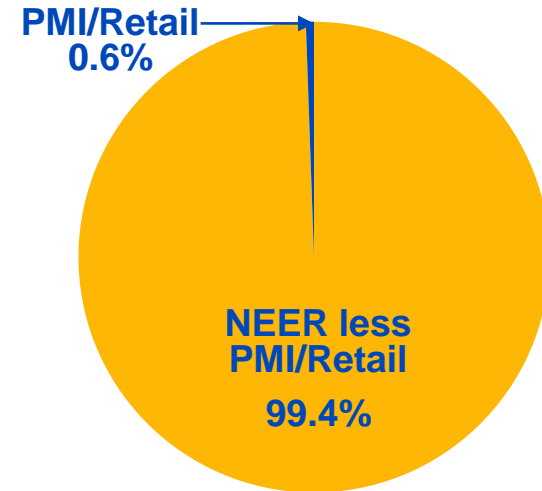
Non-nuclear Generation



Similar logic underpins our limited commitment of capital to other lines of business

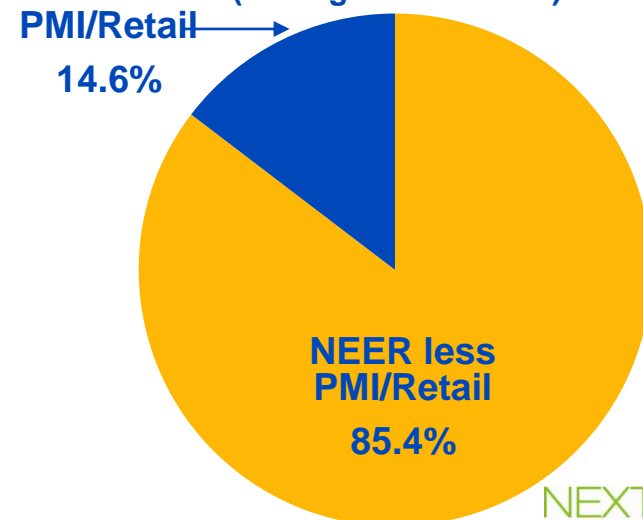


Capital Employed (YE 2011)



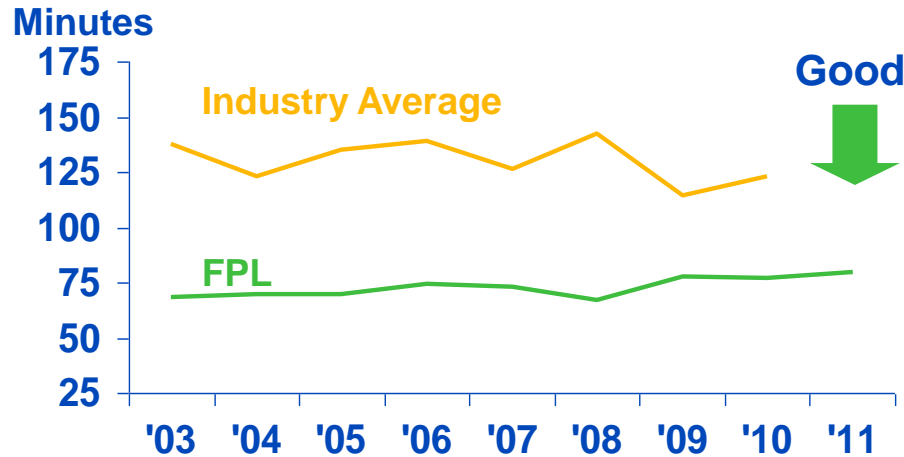
Contribution to Adjusted EPS

(Average 2007 - 2011)

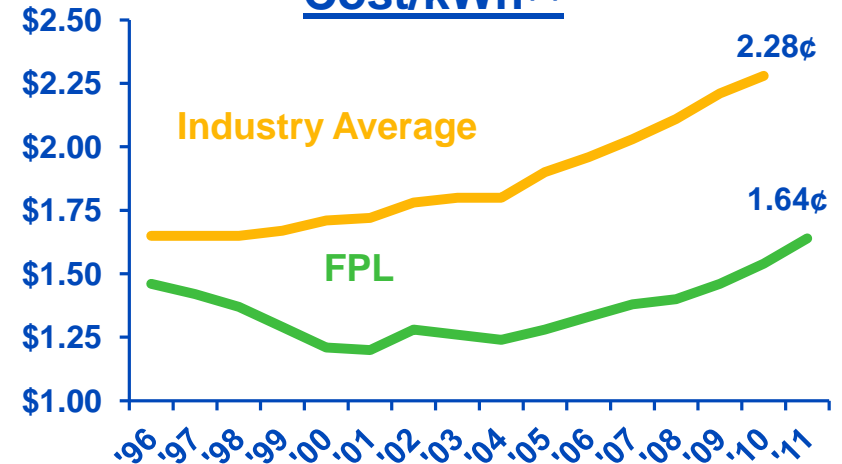


Our operational performance is partially due to our structure

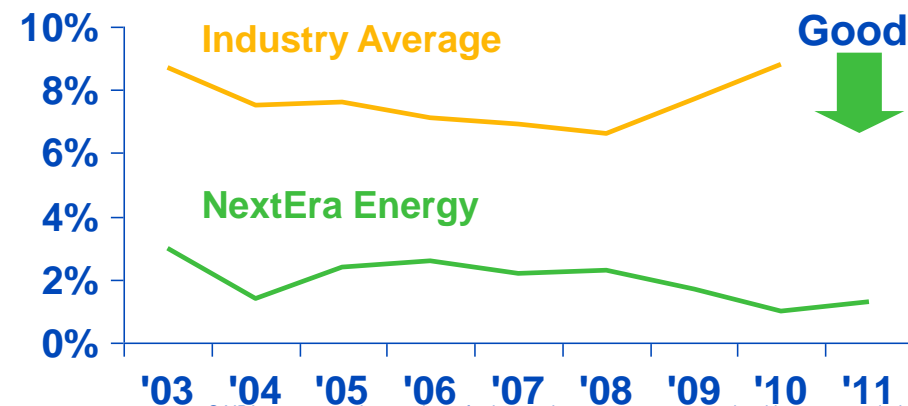
SAIDI: System Average Interruption Duration Index⁽¹⁾



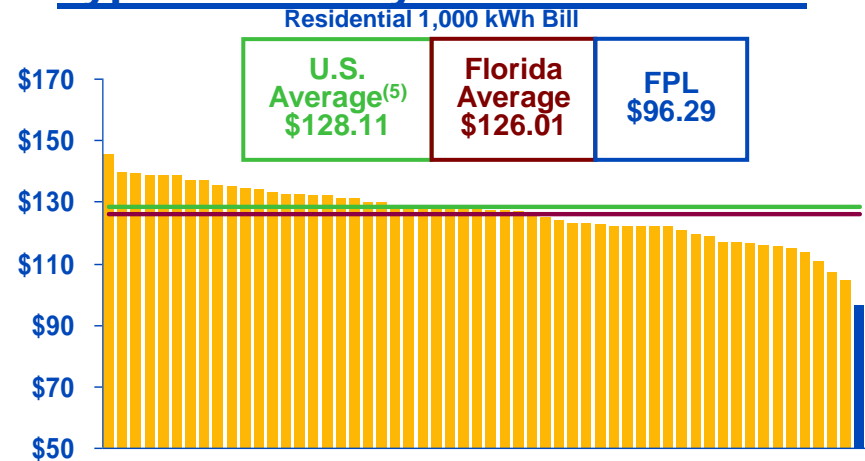
Cost/kWh⁽²⁾



Fossil Reliability – EFOR⁽³⁾



Bill Comparison of Typical Monthly Bills from 2011⁽⁴⁾



(1) SAIDI represents the number of minutes the average customer is without power during that time period

Source: FPL as reported to FL PSC; Industry Average from EEI Distribution Reliability Survey

(2) Sources: Ventyx (FERC Form 1) and FPL O&M reported annually in the 10-K; Note: 1) Excludes storm recovery costs: \$155 MM 2005 and \$151 MM 2006; excludes storm disallowance: \$52 MM 2006

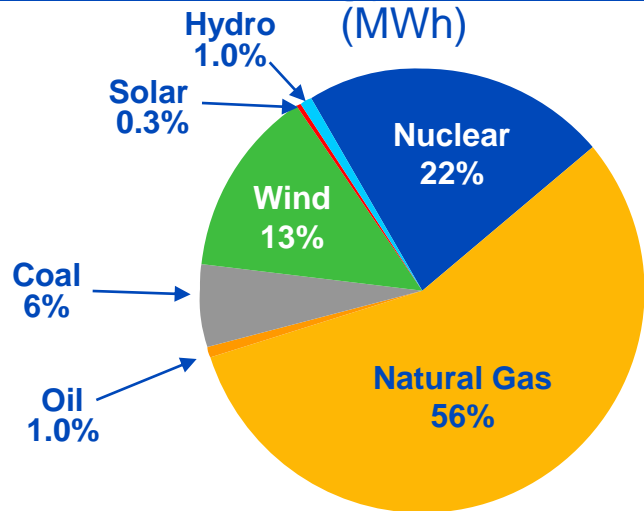
(3) Equivalent Forced Outage Rate; NextEra EFOR represents FPL Fossil and NEER TH&S; Industry Source: NERC (Large Fossil Generating Peer Companies).

(4) Bill comparisons for Florida Power & Light, Tampa Electric, Gulf Power, Progress Energy Florida, and Florida Public Utilities as reported by the Florida Public Service Commission. Bill comparisons for municipal utilities and electric cooperatives as reported by Florida Municipal Electric Association, Reedy Creek Improvement District and Jacksonville Electric Authority

(5) U.S. Average, as reported by EEI Typical Bills and Average Rates Report for Summer 2011, published Nov. 2011

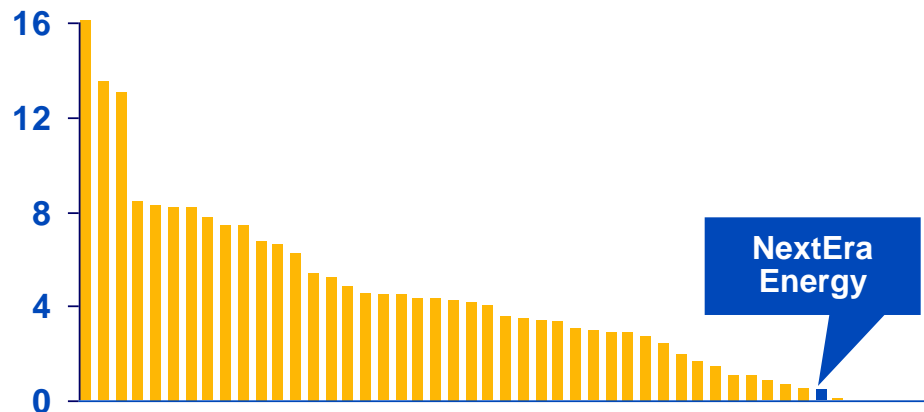
And we have one of the lowest risk emissions profiles in the industry

NextEra Energy 2011 Fuel Mix⁽¹⁾



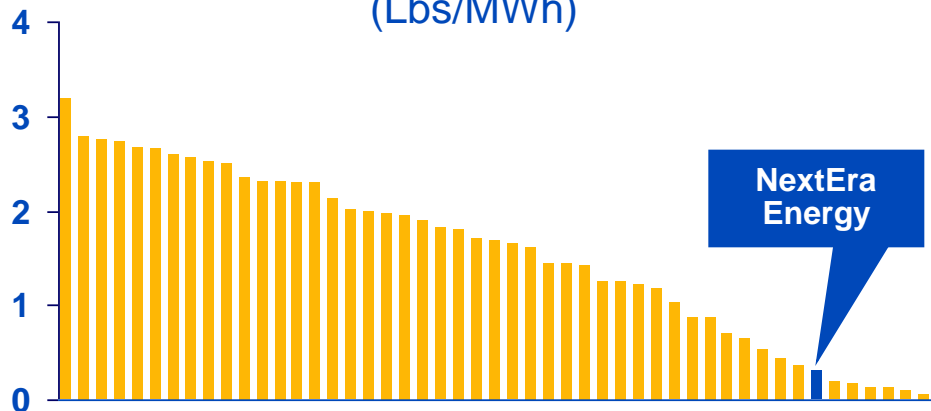
SO₂ Emissions Rates

(Lbs/MWh)



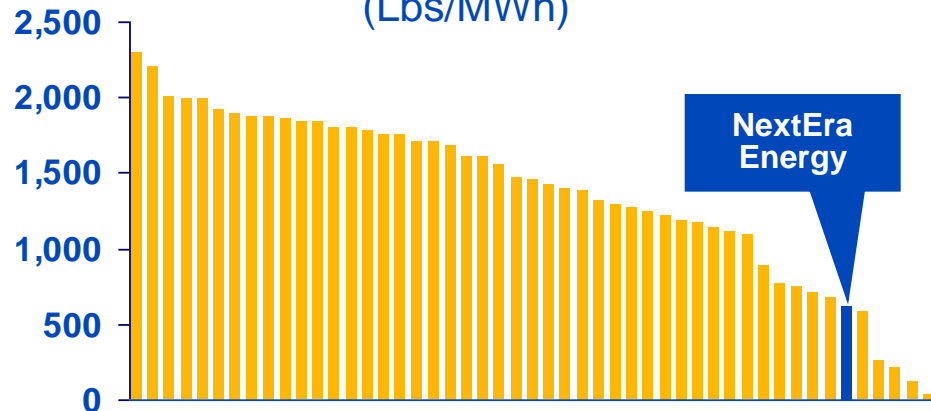
NO_x Emissions Rates

(Lbs/MWh)



CO₂ Emissions Rates

(Lbs/MWh)



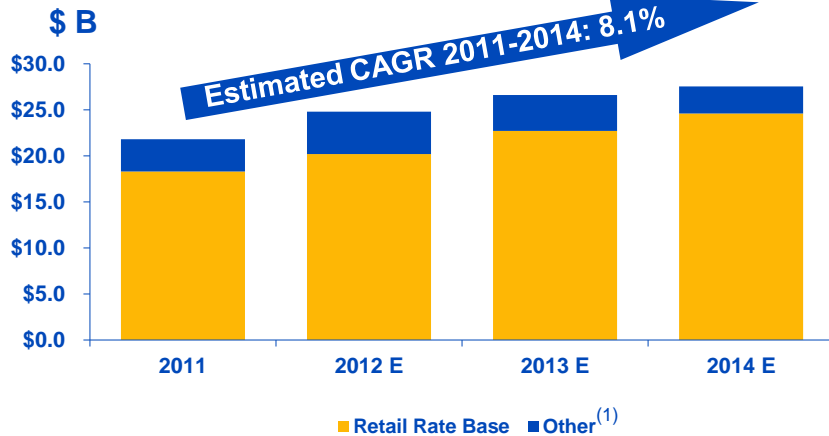
1) As of December 31, 2011; may not add to 100% due to rounding

Source for emissions rates : M.J. Bradley & Associates (2010). "Benchmarking the Top 100 Electric Power Producers in the US" NextEra Energy data derived from internal calculations based on actual generation (MWhs) by fuel type for 2010

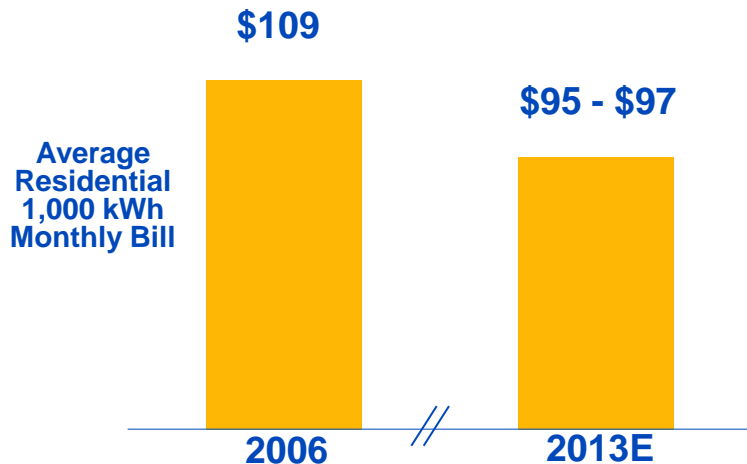
Today our position is strong and our outlook is exciting

FPL

Increasing capital...



...without driving up customer bills



(1) Includes wholesale rate base, clause-related investments, and AFUDC projects

(2) See supporting material titled Risk Factors and Reconciliations posted to the Investor section of NextEra Energy's website for reconciliation of adjusted amounts to GAAP amounts for 2011. Energy Resources' adjusted earnings expectations for 2014 should be viewed in conjunction with NextEra Energy's Cautionary Statements contained in the Appendix to this presentation. The expectations assume normal weather and operating conditions and exclude the cumulative effect of adopting new accounting standards, the unrealized mark-to-market effect of non-qualifying hedges, and net other than temporary impairment losses on securities held in NextEra Energy Resources' nuclear decommissioning funds, none of which can be determined at this time

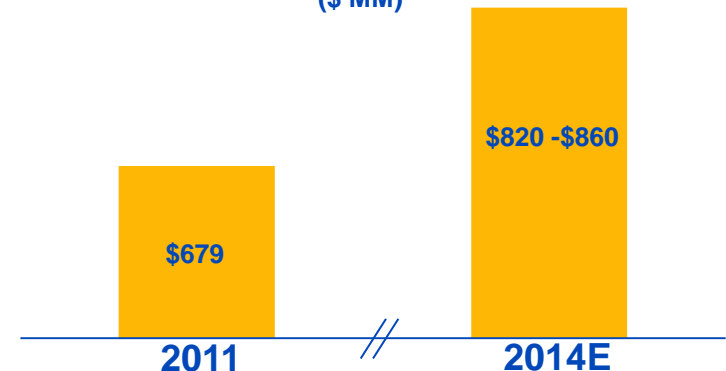
Energy Resources

Largest ever renewable backlog...

- ~1,300 MW of U.S. wind
- ~600 MW of Canadian wind
- ~900 MW of solar
- All expected to go into service through 2016

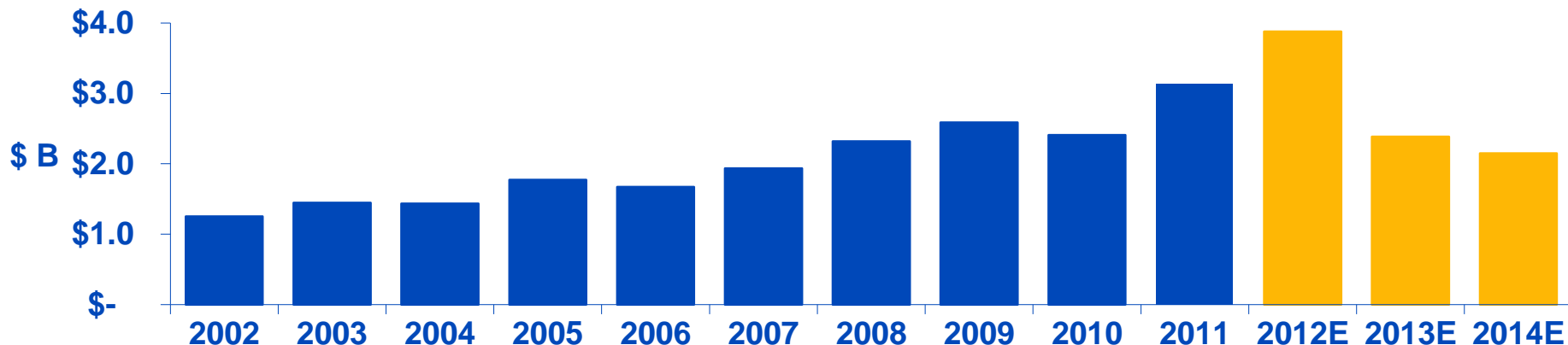
...more than offsetting market headwinds

Energy Resources Adjusted Earnings⁽²⁾



At FPL, we are investing heavily to improve long-term customer value without driving up customer bills

FPL's Capital Expenditures⁽¹⁾



FPL's Major Capital Projects

Estimated In-Service	Approx. Size (MW)	Project Name	Fuel Type	Est. Cost (\$ B)	PSC Approved	Recovery
2011	1,220	West County Energy Center 3	Gas	\$0.9	Yes	Base
2011-2013	490	Nuclear Upgrades	Nuclear	\$3.1 ⁽²⁾	Yes	Clause
2013	1,210	Cape Canaveral Modernization	Gas	\$1.0	Yes	Base
2014	1,210	Riviera Beach Modernization	Gas	\$1.3	Yes	Base
2009-2013	N/A	Energy Smart Florida	N/A	\$0.9	Yes ⁽³⁾	Base
2016	1,280	Port Everglades Modernization	Gas	\$1.2	Yes	Base

(1) Capital expenditure dollars are categorized by the year in which the cash is expected to be spent and not when projects are expected to be placed in service; forecasted cap ex for years 2012-2014 is based on 3/31/12 10-Q filing

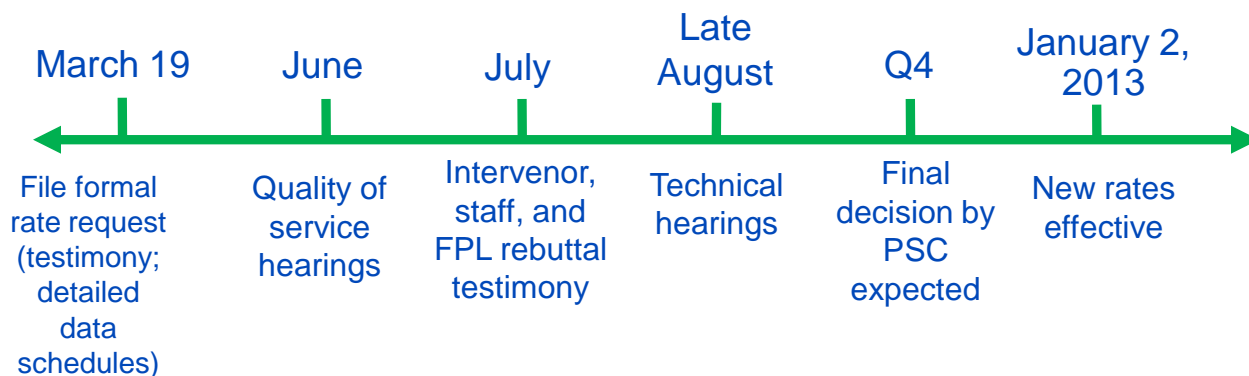
(2) Cost range estimated to be between \$2.95 - \$3.15 billion

(3) Revenue requirement impact of ESF project through 2010 approved as part of the 2010 base rate decision

FPL submitted its formal base rate filing on March 19th

FPL Base Rate Request

- **Summary of request:**
 - \$516.5mm base revenue increase effective January 2, 2013
 - \$173.9mm step increase coinciding with COD of the Cape Canaveral modernization
 - Three major drivers:
 - Cape Canaveral cost recovery
 - Less surplus depreciation available to amortize
 - Re-set ROE to 11.25% plus 25 bps performance adder

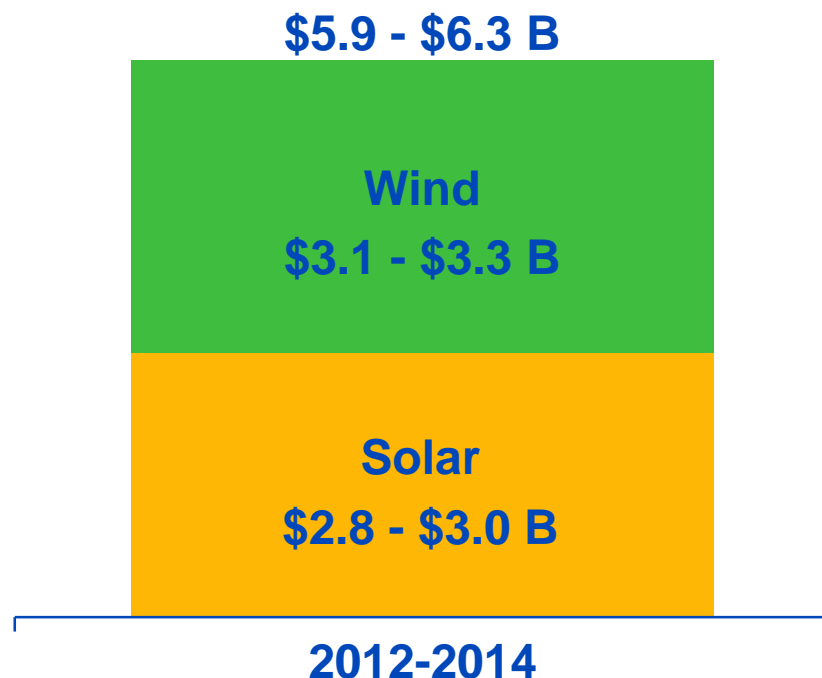


Energy Resources has the largest renewables backlog in its history

Wind and Solar Development

- In 2012, Energy Resources plans to add ~1,300 MW of new U.S. wind capacity, which are contracted or long-term hedged
- We have a backlog of ~600 MW of Canadian wind with COD between 2012 and 2015
- Genesis and Spain Solar continue to progress well; Energy Resources expects a total of ~900 MW of contracted solar capacity by end of 2016

Estimated Cap Ex for Wind and Solar Projects through 2014⁽¹⁾



1) As of 3/31/2012, includes Energy Resources' capital expenditures from consolidated investments as well as its share of capital expenditures from equity method investments. Capital expenditure dollars are categorized by the year in which the cash is expected to be spent and not when projects are expected to be placed in service. The figures exclude the capital investments spent prior to 2012.

Successful development of Lone Star's CREZ line represents a significant regulated growth opportunity

Lone Star Transmission CREZ Line

- In January 2009, Lone Star was selected by Texas PUC as a CREZ⁽¹⁾ transmission service provider
 - ~320-mile line
 - ~\$800 million of rate base
- Received approval for the line in late 2010
- Construction began in 2011
 - Earning Allowance for Funds Used During Construction
- Expected to be in service in 2013



The CREZ project in Texas sets the stage for potential new regulated transmission development opportunities

We are intensely focused on execution

Critical Success Factors for 2012

- **At FPL:**
 - Continue to deliver outstanding customer value
 - Continue execution on major capital projects
 - Achieve satisfactory outcome of base rate case
- **At Energy Resources:**
 - Ensure solid execution in daily operations
 - Move forward with record renewable backlog
 - Approximately 1,300 MW U.S. wind COD in 2012
 - Approximately 600 MW Canadian wind COD between 2012 and 2015
 - Approximately 900 MW solar COD between 2012 and 2016
- **At Lone Star Transmission:**
 - Continue construction to achieve Q1 2013 COD target
 - Achieve satisfactory outcome of base rate case in Texas

Our capital expenditure and financing plans support our financial expectations through 2014 and beyond

Adjusted Earnings Per Share Expectations

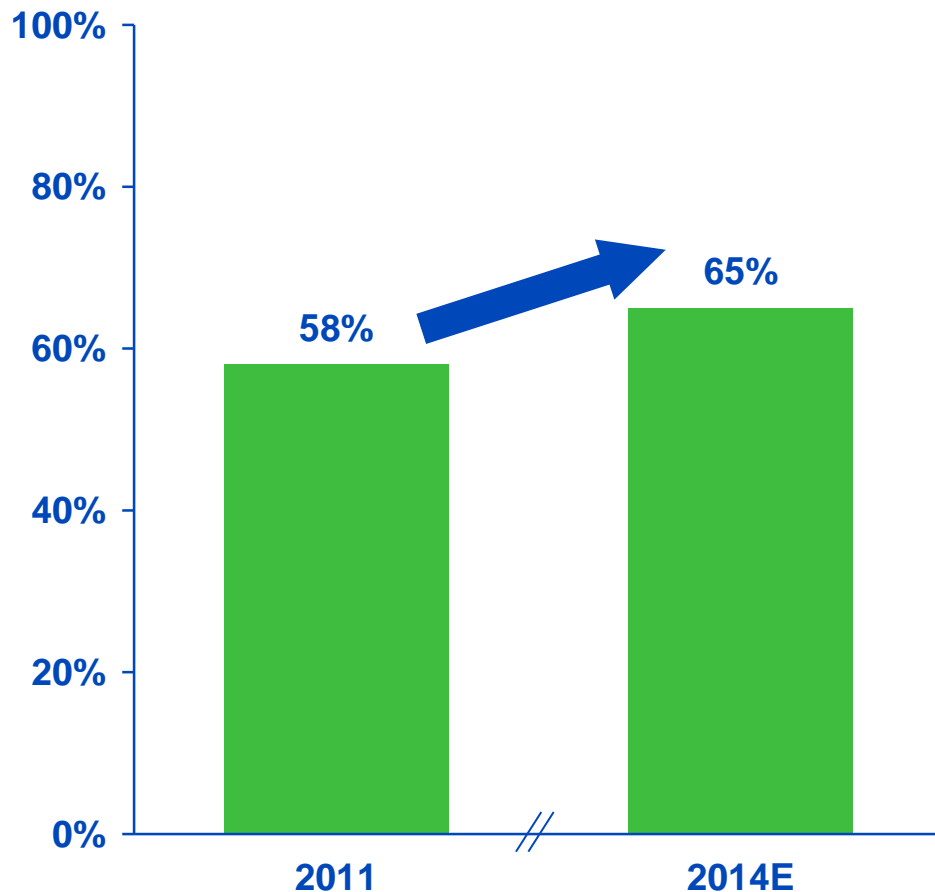
2012	\$4.35 - \$4.65
2014	\$5.05 - \$5.65

NextEra Energy's adjusted earnings expectations exclude the cumulative effect of adopting new accounting standards, the unrealized mark-to-market effect of non-qualifying hedges, and net other than temporary impairment losses on securities held in NextEra Energy Resources' nuclear decommissioning funds, none of which can be determined at this time, and the after-tax charges resulting from the sale of the five natural gas-fired generating assets in two sale transactions. In addition, NextEra Energy's adjusted earnings expectations assume, among other things: normal weather and operating conditions; no further significant decline in the national or the Florida economy; supportive commodity markets; public policy support for wind and solar development and construction; market demand; transmission expansion to support wind and solar development; access to capital at reasonable cost and terms; no acquisitions or divestitures; no adverse litigation decisions; and no changes to federal or state tax policy or incentives. Please see the accompanying cautionary statements for a list of the risk factors that may affect future results. These earnings expectations should be read in conjunction with NextEra Energy's current and periodic reports filed with the SEC, which may include other items that may affect future results. The adjusted earnings per share expectations are valid only as of May 7, 2012.

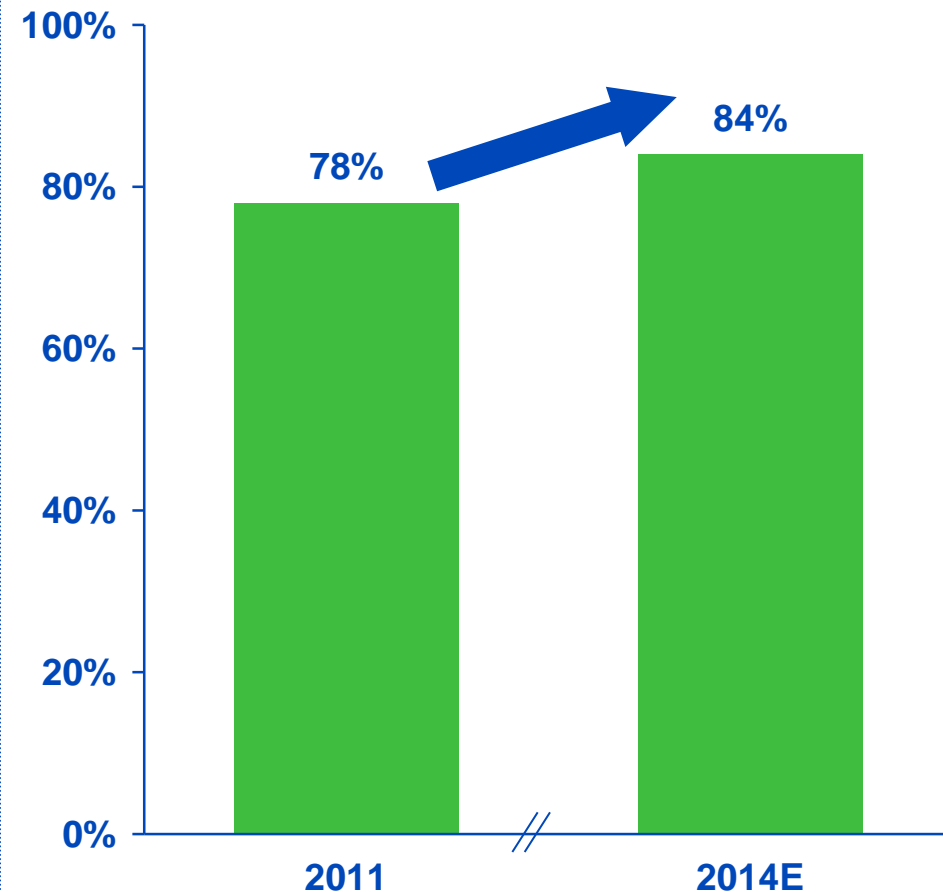


The opportunities we are pursuing are leading us to an increasingly regulated and long-term contracted mix

Adjusted Earnings from Regulated Businesses



Adjusted EBITDA⁽¹⁾ from Regulated and Long-Term Contracted Operations



(1) Earnings Before Interest, Taxes, Depreciation and Amortization (EBITDA); see supporting material titled Risk Factors and Reconciliations posted to the Investor section of NextEra Energy's website for reconciliation of adjusted EBITDA to EBITDA

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In addition to its role in helping us manage industry cyclicality, credit is a central component of our strategy

Applications of Credit/Liquidity

At FPL

- **Fuel hedging program**
- **Storm restoration**
- **Supply chain optimization**
- **Construction optimization**
- **Cash/working capital management**

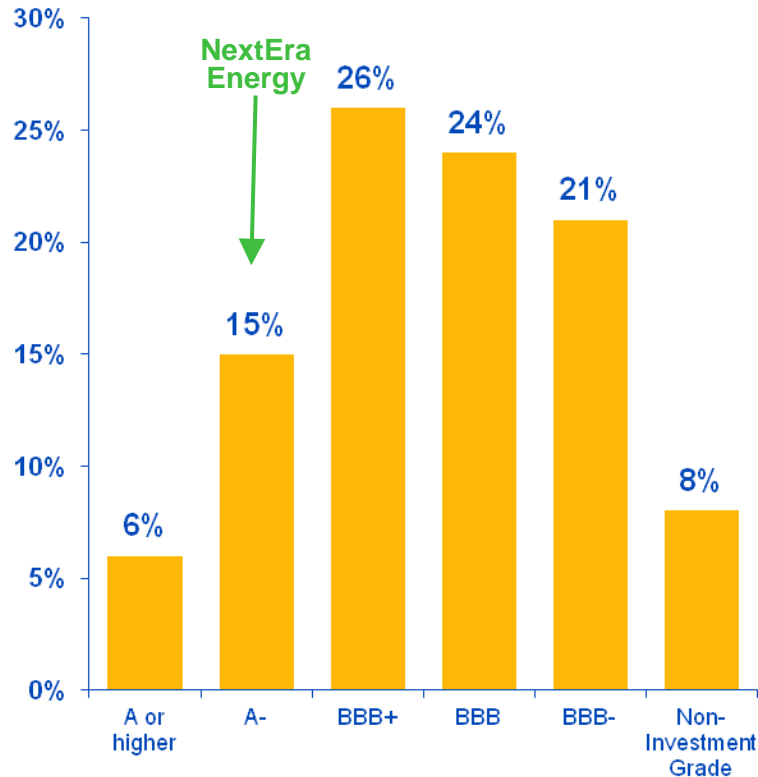
At Energy Resources

- **Hedging power sales, fuel purchases, gas production**
- **Enhanced competitive position in bidding for PPAs and/or asset acquisitions**
- **Risk management in customer supply businesses**
- **Supply chain optimization**
- **Construction optimization**
- **Financing optimization**
- **Cash/working capital management**

A strong financial position benefits FPL customers and NextEra Energy shareholders

Credit Ratings

Utility Credit Ratings⁽¹⁾



NextEra Energy Ratings⁽²⁾

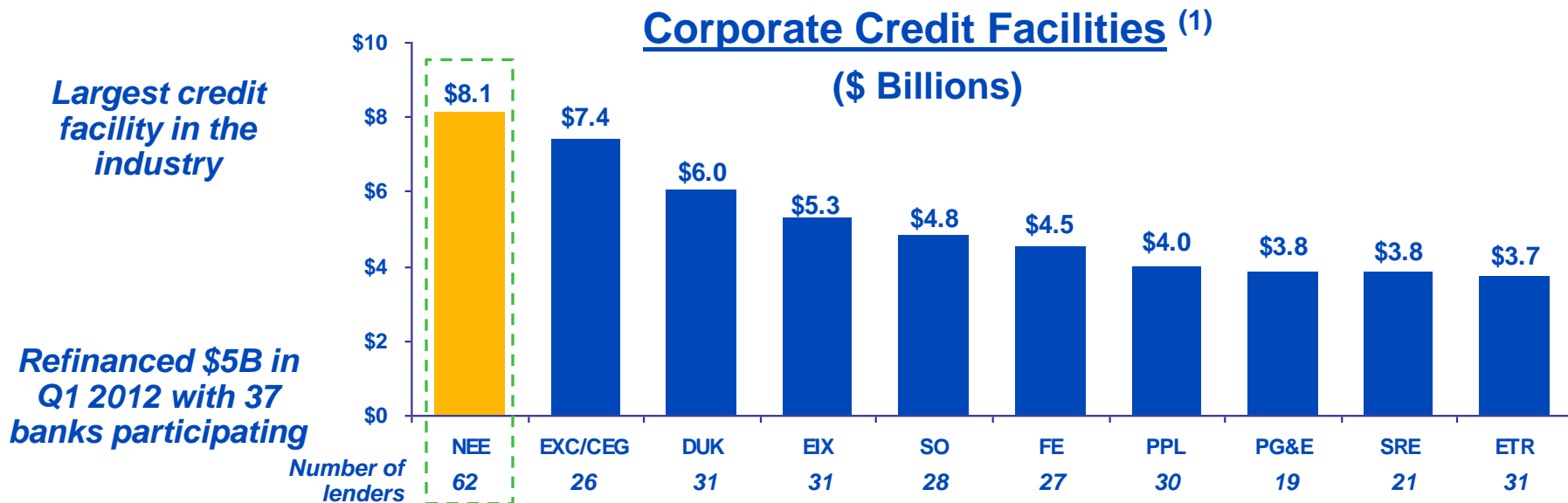
	S&P	Moody's	Fitch
NextEra Energy			
Issuer credit rating	A-	Baa1	A-
Outlook	Stable	Stable	Stable
Florida Power & Light			
First mortgage bonds	A	Aa3	AA-
Commercial paper	A-2	P-1	F-1
Outlook	Stable	Stable	Stable
NextEra Energy Capital Holdings			
Sr. unsecured debentures	BBB+	Baa1	A-
Commercial paper	A-2	P-2	F-1
Outlook	Stable	Stable	Stable

Our credit ratings are solid and are appropriate for our business profile

(1) Source: Edison Electric Institute: S&P Utility Credit Ratings Distribution – Financial Update Q4 2011



NextEra Energy recently refinanced about 75% of its corporate credit facility



Credit Facility Overview

Balance of \$1.6 billion to be refinanced in 2012/2013

- \$6.6 billion corporate credit facility
 - \$2.5 billion for FPL
 - \$4.1 billion for NextEra Energy Capital Holdings
 - Final maturity in February 2017⁽²⁾
- Additional \$235 million revolving term loan facility for FPL
 - Matures May 2014
- \$500 million global credit facility at FPL
 - Matures May 2013
- \$300 million in Canadian dollar facilities for Energy Resources
 - Matures December 2013
- \$500 million global credit facility at Capital Holdings, Inc.
 - Matures December 2013

1) Source: BOA for competitor information

2) \$1.6 billion matures in April 2013

Our strong financial position enabled us to weather the financial crisis without compromising our investment program

2006 – 2011 Total Financing

	<u>2006</u>	<u>2007</u>	<u>2008</u>	<u>2009</u>	<u>2010</u>	<u>2011</u>
Cash from Operations	\$2,498	\$3,593	\$3,403	\$4,463	\$3,834	\$4,074
Capital Expenditures/Other	(3,807)	(4,578)	(5,808)	(5,935)	(5,284)	(5,279)
Debt maturities	(1,665)	(1,866)	(1,358)	(1,635)	(769)	(2,121)
Common dividends	<u>(593)</u>	<u>(654)</u>	<u>(714)</u>	<u>(766)</u>	<u>(823)</u>	<u>(920)</u>
Net External Financing	(\$3,567)	(\$3,505)	(\$4,477)	(\$3,873)	(\$3,042)	(\$4,246)

Credit underpins our hedging programs at both principal businesses

2013 Portfolio Financial Information

(as of March 15, 2012)

	MWs	Expected Generation Twh's	Equivalent Gross Margin ¹ Range \$ in millions	Equivalent % Gross Margin Margin Hedged	Equivalent EBITDA ¹ Range \$ in millions	Remaining ² Contract Life	Following ³ Year PTC Expiration
Contracted							
Wind ⁴	6,860	21.9	\$1,315 - \$1,365	96%	\$1,015 - \$1,065	15	(\$57)
Other	2,786	18.6	\$810 - \$840	96%			
	9,647	40.6	\$2,125 - \$2,205	96%			
Merchant Assets							
Texas wind	1,709	5.3	\$355 - \$405	96%	\$290 - \$340		
Northeast (nuclear & hydro)	1,459	11.0	\$520 - \$550	99%			
Spark Spread and Other	3,792	13.6	\$225 - \$295	54%			
	6,960	29.9	\$1,100 - \$1,250	88%			
				93%	\$700 - \$845		
New Investment ⁵			\$640 - \$650	100%	\$550 - \$560		
Other Businesses							
Gas Infrastructure			\$140 - \$240	79%	\$95 - \$195		
Power & Gas Trading			\$45 - \$85	21%	\$25 - \$65		
Customer Supply			\$170 - \$230	22%	\$75 - \$135		
			\$355 - \$555	45%	\$195 - \$395		

(1) Projected equivalent gross margin and EBITDA includes NextEra Energy's consolidated investments as well as its share of earnings from equity method investments. Projected equivalent gross margin of each category of asset set forth above represents such category's projected (a) revenue less (b) fuel expense and for the gas infrastructure category less (c) royalty expense. Projected gross margin excludes the impact of non-qualifying hedges. Projected equivalent EBITDA of each asset category set forth above represents such category's projected (a) equivalent gross margin, as calculated in the manner described above less (b) operating expenses, plus (c) other income, less (d) other deductions. Projected equivalent EBITDA excludes depreciation expense, certain differential membership partnership costs, other than temporary impairments, and income taxes. Projected revenue as used in the calculations of projected equivalent gross margin and projected EBITDA represents the sum of projected (a) operating revenue plus a pre-tax allocation of (b) production tax credits, plus (c) investment tax credits and plus (d) convertible investment tax credits. Projected revenue excludes the impact of non-qualifying hedges. Projected equivalent gross margin and projected equivalent EBITDA may differ significantly from the operating income and net income, respectively, as calculated in accordance with GAAP.

(2) Remaining contract life is the weighted average based on equivalent gross margin.

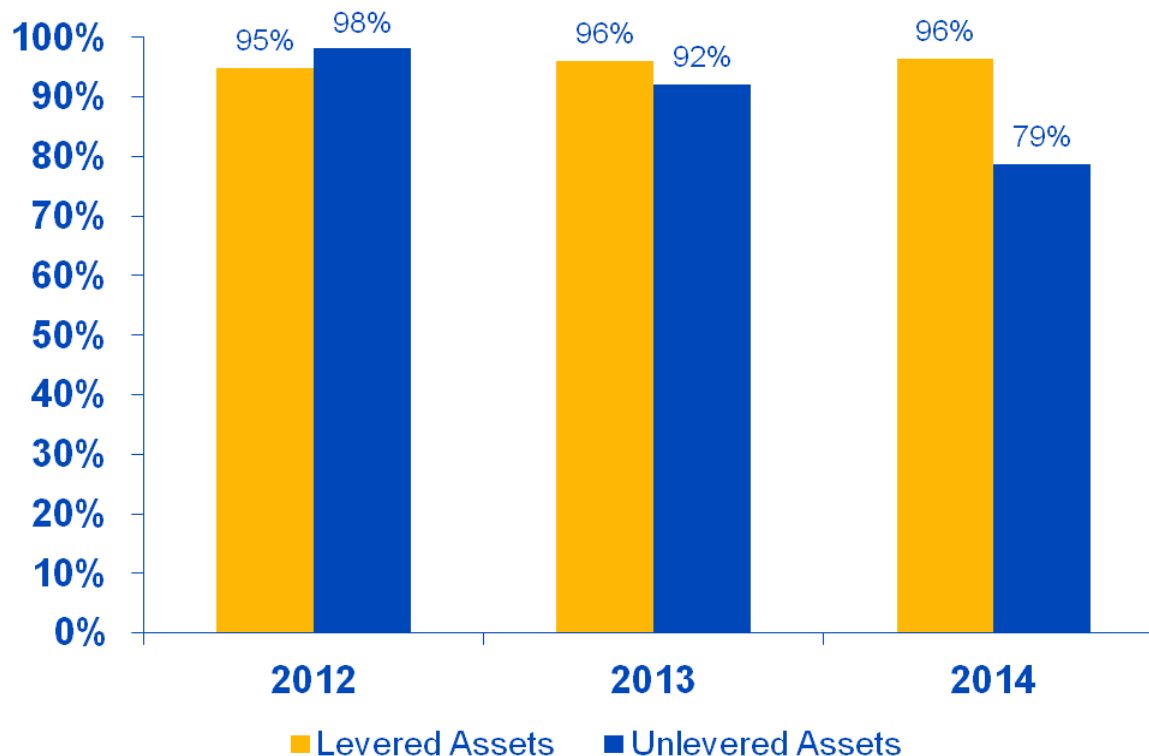
(3) Production tax credits shown on a pre-tax basis.

(4) Contracted assets includes wind assets without executed PPAs. Equivalent gross margin amounts for these wind assets reflects energy pricing based upon the forward curves until the PPAs are expected to be executed at which time a projected PPA energy price is reflected. The percentage of gross margin hedged assumes that these assets are unhedged for the full year presented.

(5) New investment includes wind and solar asset additions for 2012 and 2013 for which the output is sold under a long term contract.

We are significantly hedged at both our levered and our unlevered assets for the next several years

Energy Resources Equivalent Gross Margin Contracted or Hedged⁽¹⁾



On a consolidated basis our gross margin is currently hedged:

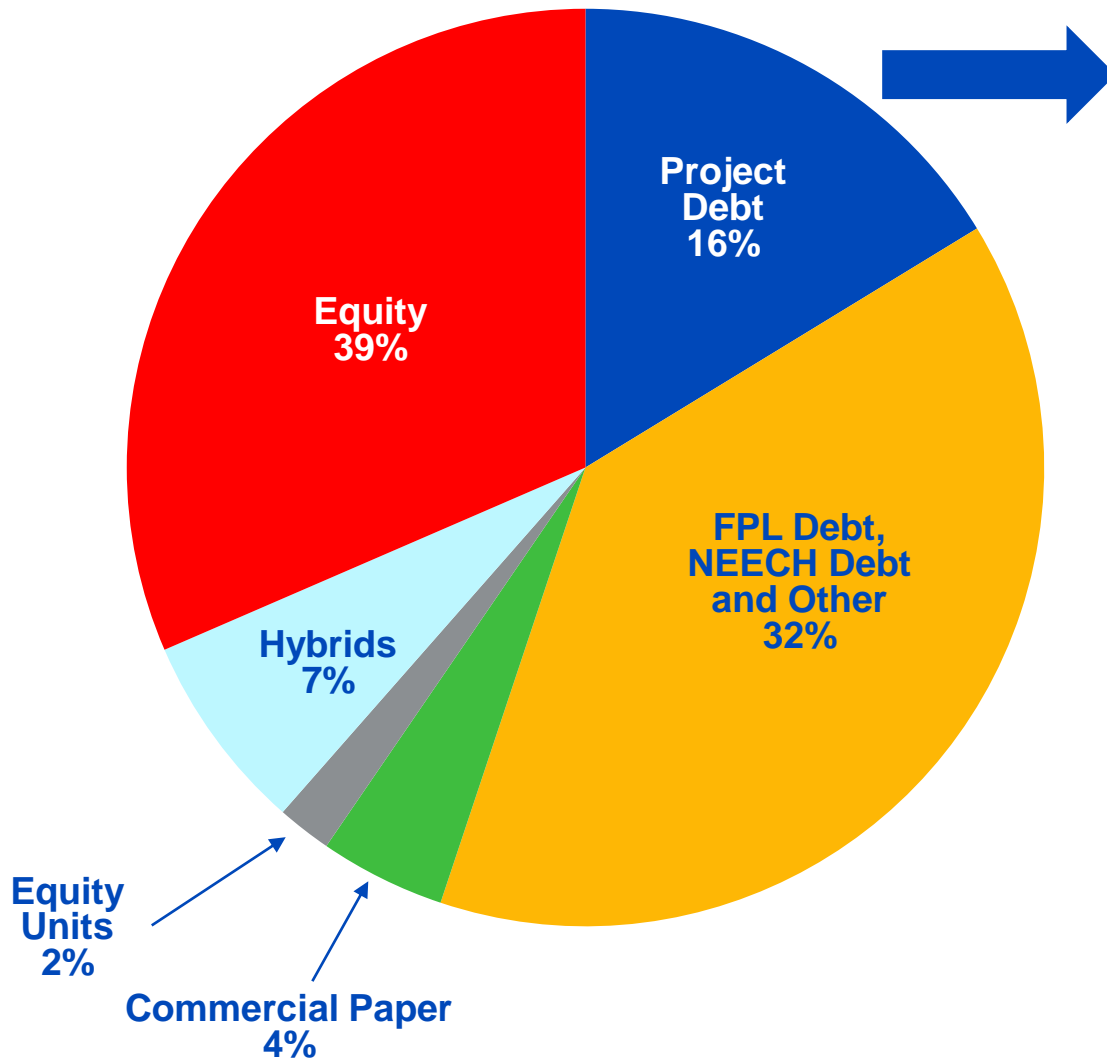
	Existing	New
➤ 2012	96%	99%
➤ 2013	93%	100%
➤ 2014	87%	100%

We remain focused on having a highly contracted portfolio to provide stable cash flows

(1) Projected equivalent gross margin includes Energy Resources' consolidated investments as well as its share of earnings from equity method investments. Projected equivalent gross margin for each category of asset set forth above represents such category's projected (a) revenue less (b) fuel expense. Projected gross margin excludes the impact of non-qualifying hedges. Projected revenue as used in the calculations of projected equivalent gross margin represents the sum of projected (a) operating revenue plus a pre-tax allocation of (b) production tax credits, plus (c) investment tax credits and plus (d) convertible investment tax credits. Projected revenue excludes the impact of non-qualifying hedges. Projected equivalent gross margin may differ significantly from the operating income as calculated in accordance with GAAP.

Credit is valuable, limited and must be utilized wisely

NextEra Energy Capitalization as of 3/31/12



Project Debt:

- Conserves corporate credit
- Forces “the market test”

Agenda

- Today's objectives
- Strategy and expectations
- The role of credit
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- Today's agenda



Our financing strategy is based on a set of key principles

Key Financing Principles

- **Support strong credit position**
 - Among the strongest in the industry
- **Maintain adequate liquidity**
 - Avoid constraining optimization of investing activities
- **Ensure access to diverse set of funding sources**
 - Instruments/markets
 - Geographies
- **Build long-term relationships with financing partners**
- **Maintain flexibility to exploit market opportunities**

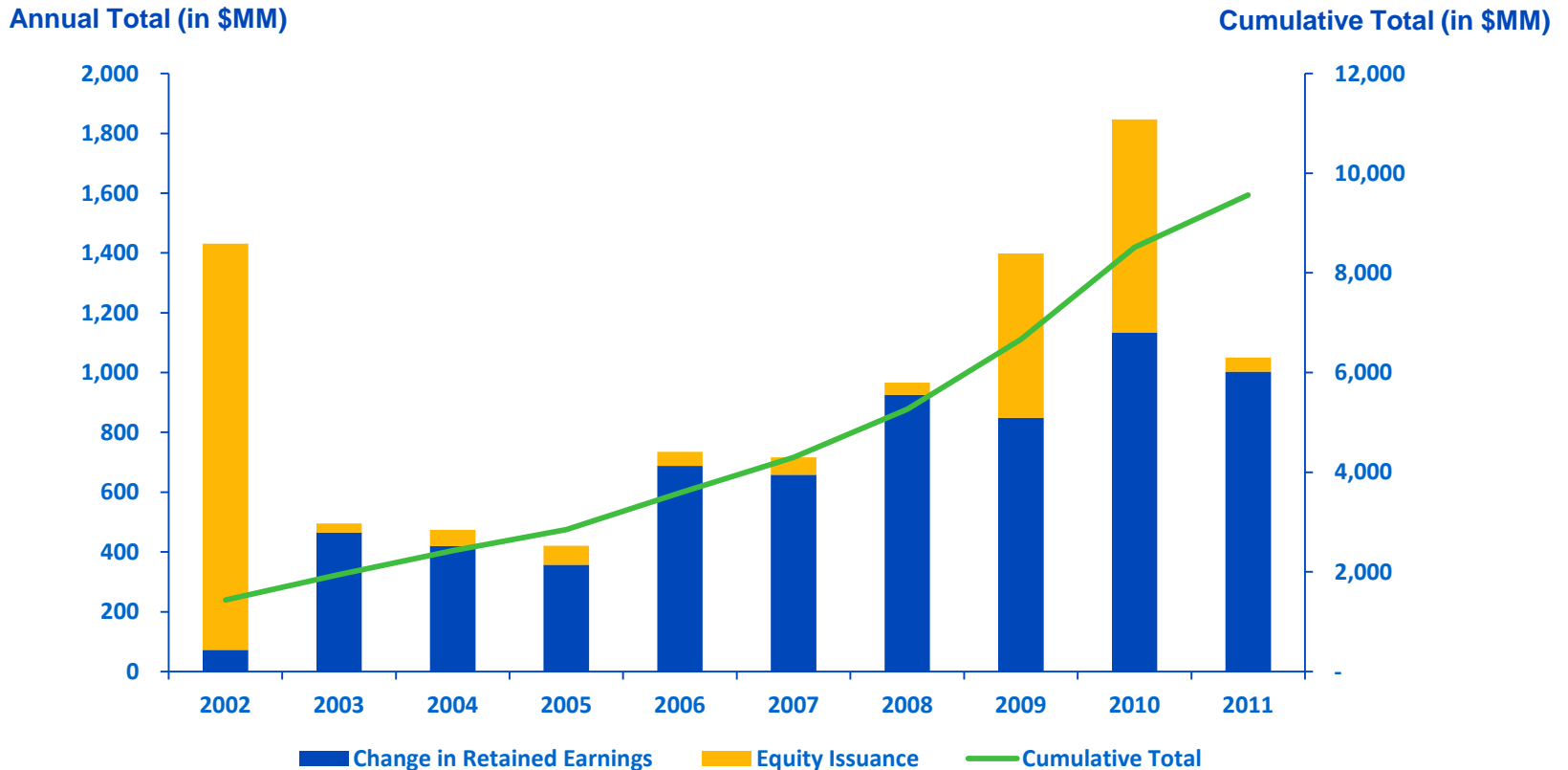
Financing strategy: an overview

Financing Strategy

- **At FPL:**
 - Maintain regulatory capital structure (balance of equity and long-term debt)
 - Roughly match debt maturity profile to long-term nature of assets
 - Balance cash needs with CP utilization; limit idle cash
- **At NEECH/NEE**
 - Support balanced capital plan targeting adjusted credit metric ranges
 - Maximize efficient use of financing support that does not call on corporate credit (project debt, differential partnerships)
 - Utilize credit-supportive instruments such as hybrids and equity units
 - Balance cash needs with CP utilization; limit idle cash

Over the last 10 years, growth in retained earnings has added \$6.6 B of equity to our balance sheet

Retained Earnings and Equity Issuance



NextEra Energy is comprised of two mature businesses contributing significant earnings which will both fund growth and provide credit support

We recently sold \$600 MM of equity units through a competitive bid process

Highlights of Recent Offering

- **This product is often sold in a 1-2 day marketing period led by a syndicate of banks**
 - Market determines where the deal will clear on coupon and conversion premium
 - Stock price typically declines during the marketing period
- **Under a competitive bid process, individual banks bid on the coupon, conversion premium, and fee, after the market close**
 - Stock price set at market close
- **Bid process ensures “level playing field” for all participants**
- **Buyers include fundamental shareholders, many of whom have participated in our previous equity unit offerings**

Through the competitive bid process, we were able to reduce the variables and have confidence we were getting a market-established price

Our financing plan is flexible and designed to support growth and maintain our strong balance sheet

Future Financing Plans

- **Continued use of broad mix of products depending on market conditions**
- **Additional equity may be required to support current growth plans:**
 - Ratings profile strong 2014 and beyond; pressured in 2012
 - Driven by short-term spending profile at FPL, NEER and Lone Star
 - Reflected in 2014 EPS expectations
- **Continue to expect to be free cash flow positive (post-dividend) in 2014 absent new investment**

Agenda

- **Today's objectives**
- **Strategy and expectations**
- **The role of credit**
- **Implications for financing**
- **Today's agenda**



2012 Fixed Income Day Agenda

Capital Structure Overview and Financing Our Growth

Paul Cutler, Treasurer

Project Finance and Tax Equity

Dan Lotano, Director of Finance

Equity Units, DOE Loan Guarantee, and International Financing

Amy Black, Assistant Treasurer

Hybrids and Select Financings

Aldo Portales, Assistant Treasurer

Website Overview

Nick Vlisides, Assistant Treasurer

Recap

Moray Dewhurst, Vice Chairman and Chief Financial Officer

Q&A

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