Florida Power & Light Company
Statistics
(unaudited)

	Quarter			Year-to-Date		
Periods Ended December 31,	**2018**	**2017**	**% change**	**2018**	**2017**	**% change**
Energy sales (million kWh)						
Residential	14,850	13,745	8.0 %	59,096	58,188	1.6 %
Commercial	12,028	11,552	4.1 %	47,394	47,151	0.5 %
Industrial	751	720	4.3 %	3,013	2,961	1.8 %
Public authorities	111	113	(1.8)%	447	446	0.2 %
Increase (decrease) in unbilled sales	—	—	—	20	(357)	(105.6)%
Total retail	27,740	26,130	6.2 %	109,970	108,389	1.5 %
Electric utilities	1,777	1,538	15.5 %	6,857	6,379	7.5 %
Interchange power sales	858	573	49.7 %	3,067	2,596	18.1 %
Total	**30,375**	**28,241**	**7.6 %**	**119,894**	**117,364**	**2.2 %**
Average price (cents/kWh)[1]						
Residential	10.86	11.27	(3.6)%	10.91	11.23	(2.8)%
Commercial	8.51	8.98	(5.2)%	8.55	8.90	(3.9)%
Industrial	6.36	6.85	(7.2)%	6.40	6.77	(5.5)%
Total	**9.54**	**9.96**	**(4.2)%**	**9.59**	**9.91**	**(3.2)%**
Average customer accounts (000s)						
Residential	4,415	4,353	1.4 %	4,392	4,338	1.2 %
Commercial	557	550	1.3 %	554	548	1.1 %
Industrial	12	11	9.1 %	12	12	—%
Other	4	4	—%	4	4	—%
Total	**4,988**	**4,918**	**1.4 %**	**4,962**	**4,902**	**1.2 %**

	December 31,		
	2018	**2017**	**% change**
End of period customer accounts (000s)			
Residential	4,429	4,357	1.7 %
Commercial	560	549	2.0 %
Industrial	11	11	—%
Other	4	4	—%
Total	**5,005**	**4,922**	**1.7 %**

	2018	**Normal**	**2017**
Three Months Ended December 31,			
Cooling degree equivalent days[2]	410	332	395
Heating degree equivalent days[2]	103	141	82
Twelve Months Ended December 31,			
Cooling degree equivalent days[2]	2,074	2,012	2,323
Heating degree equivalent days[2]	325	400	207

(1) Excludes interchange power sales, net change in unbilled revenues and deferrals under cost recovery clauses.

(2) Cooling degree equivalent days use a 72 degree base temperature and heating degree equivalent days use a 66 degree base temperature.